



Minnesota Chapter

AnalytiQ Excellence in Commercial Credit Analysis

Presented by Sara Kraft, Laurel Peak Consulting

- ANALYZE
- COMMUNICATE
- INFLUENCE
- SUCCEED

Turning Analysis into Opportunity.

Course Summary: AnalytiQ builds on traditional credit training by **strengthening communication skills** that make analysis count with approvers, lenders and on paper.

Six weekly 1-hour Zoom sessions designed to help credit analysts:

- Tell a credit story supported by the numbers
- Write clear, concise credit memos
- Ask questions that address approver concerns
- Understand approvers needs
- Navigate disagreements with confidence

Who Should Attend: Commercial credit analysts, developing lenders, portfolio managers and emerging leaders.

Registration will be available in January.

Thursdays from 2 - 3pm via Zoom:

- April 15
- April 22
- April 29
- May 6
- May 13
- May 20

BONUS in-person Session on May 19 coinciding with the ProSight MN Chapter Luncheon.

Registration Fee:

Affiliate = \$795 | Non-Affiliate = \$849

Limited to 8 people.

QUESTIONS? sara.kraft@laurelpeakconsulting.com

Invest in your skills. Elevate your impact.

LEARN | CONNECT | GROW