

**Dale A. Werts**  
**Partner, Lathrop GPM LLP**

### **About Dale A. Werts**

Dale Werts focuses his practice on technology transfers and commercialization, corporate and general business law, and mergers and acquisitions. His technology-related experience includes e-commerce, data, blockchain, cryptocurrency, artificial intelligence, internet of things, software licensing, vendor/affiliate arrangements, payment processing/banking arrangements, corporate governance, intellectual property acquisition and protection, initial coin offerings, digital asset sales/distributions and US regulatory issues.

Dale has represented the digital asset industry in massive multiplayer online gaming for over 20 years, including work with respect to privacy policies, terms of use and terms of sale. Recent work in the blockchain/cryptocurrency space has included initial coin offerings, token sales and distribution agreements, securities regulatory analyses, anti-money laundering regulatory analyses, privacy-related issues, cryptocurrency taxation issues, and related trademark, patent and litigation matters.

### **Recognitions**

2020 NoCoast Industry Tech Connector of the Year Finalist (Kansas City Tech Council)

2019 Best of the Bar (Kansas City Business Journal)

2018 Tech 100 Ambassador (KC Techweek)

2018 Blockchain Trailblazer (National Law Journal)

### **Technology-Related Speaking Engagements**

Panelist, Cryptocurrency 101: The Basics, Risk Management Association – St. Louis (July 20, 2021).

Speaker, "Gain a Grasp on NFTs," Byte-by-Byte Podcast, Kansas City Tech Council (May 4, 2021)

Speaker, Legal Issues relating to Nonfungible Tokens (NFTs), Government Blockchain & Distributed Ledger Technology Association of Kansas City, April 8, 2021

Speaker, Blockchain and Cryptocurrency, Estate Planning Society of Kansas City, March 25, 2021

Panelist, Artificial Intelligence for Franchisors (September 2020)

Panelist, Knowledge Group webinar "The Ever Complex World of ICOs Regulations: How to Maximize Opportunities and Mitigate Risks" (November 2019)

Presentation at University of Kansas Bioscience & Technology Business Center (June 2019)

Panelist at the First Chair Awards Conference in Chicago, Illinois (May 2019) on "Blockchains and Cryptocurrencies: What the General Counsel Needs to Know to Advise the Business and Protect the Board"

Presenter on blockchain technology, Power of Family Forum in Kansas City (May 2019)

Panelist on blockchain and cryptocurrency legal topics at BlockchainKC (April 2019)

Forbes panelist on blockchain in elections entitled "Mid-Term Elections Rewind and Fast-Forward: Deciphering Change" at Microsoft in Washington, D.C. (November 2018)

Moderator and panelist on "Regulation of Crypto, Tokens & Initial Coin Offerings" during Kansas City Techweek (October 2018)

Presentation to Baker University student technology group (September 2018)

Presentation to Baker University business technology class (February 2018)

### **Publications**

Contributor, "Cryptocurrency Taxation Developments," LAW360 (June 14, 2021)

Contributor, "The IRS Wants to Know All About Your Bitcoin Holdings -- and This Court Summons Is a Reminder," WSJ MarketWatch (April 5, 2021)

Contributor, "4 Ways Congress May Change Tax Rules for Cryptocurrencies", LAW360 (November 25, 2019)

Contributor, "3 Ways to Disclose Cryptocurrency Transactions to the IRS", LAW360 (Oct. 2019)

Author, "Blockchain & Cryptocurrency: State Law Roundup 2019" (July 2019), Client Alert

Author, "Digital Assets and the IRS" (July 2019), Lathrop Gage Client Alert

Contributor, "Future of FinTech" (March 2019), Kansas City Business Journal "Table of Experts"

Author, "Cryptocurrency, Money Service Businesses and Anti-Money Laundering Laws" (Oct 2018), Lathrop Gage Client Alert

Author, "Blockchain and Cryptocurrency: State Law Roundup 2018" (July 2018), Client Alert

Author, "Cryptocurrency 101" (April 2018), Client Alert

Author, "Cryptocurrency Taxation" (March 2018), Client Alert