Steven A. Richter, B.Sc.

SUMMARY

Recent College Graduate who can provide comprehensive company financial assessments and has a thorough understanding of the Financial Industry and its products. Has additional experience in a wide range of Marketing and Sales activities. Looking to leverage skills and experience to help others plan for and protect their financial futures.

EXPERIENCE

Calmmander, Management & Coaching, Remote
Marketing and Sales Support

January 2020 - June 2021

Analyzing & interpreting ad statistics, creating Marketing plans, creating customer target profiles, sales, app usability tests

Spar European Shopping Centers, Austria
Marketing Intern

June 2019 - August 2019

Marketing tactics, research, property sightings and analysis

Abercrombie & Fitch, Boca Raton
Sales Representative

September 2017 - December 2017

Customer service and assistance

EDUCATION

University of Florida, Gainesville
Bachelor of Science

2019 - 2021

Business Administration with a major in Marketing

Palm Beach State College, Boca Raton
Associate of Arts

2017 - 2019

EXTRA-CURRICULAR TRAINING

Chartered Financial Analyst (CFA) Level 1 Candidate

Level 1 Exam (8.25.2021); results pending

European Computer License (ECDL)

Core Certificate for general Microsoft tools

American Red Cross

Completion Lifeguard training

Certified Fitness Instructor

Completion Fitness Instructor training

PERSONAL INFORMATION

Phone: (561) 617-3977

Email: richtersteve1@gmail.com

SKILLS

Fundamental & Chart Analysis

Research & Analytics

Identifying Investment Strategies

Microsoft Excel and PowerPoint

Communication

AWARDS

Highest GPA Award:

Palm Beach State College (2019)

Best Energy Solution:

University of Florida (2021)

Backer Hughes Case Competition:
2 rounds of presentation and Q&A.

LANGUAGES

Bilingual English & German

ORGANIZATIONS

American Marketing Association (2019-2020)

German American Business Chamber of South Florida

INTERESTS

Innovation, Equity Markets, Real Estate, Personal Development, Sports