

*The Hudson Tunnel Project is the most urgent transportation investment in North America. This presentation will introduce the Gateway Development Commission's process to define the procurement and packaging strategy to complete the design and construction of the project.*

## GATEWAY PROGRAM

# GATEWAY DEVELOPMENT COMMISSION

**The Board of Commissioners and staff of the Gateway Development Commission cordially invite you to participate in a market-sounding forum for the Hudson Tunnel Project.**

THURSDAY, FEBRUARY 2, 2023  
8 AM registration, 8:30 to 11 am presentation

MUSEUM OF JEWISH HERITAGE  
36 Battery Place, NYC

Please RSVP to [marketsounding@gatewayprogram.org](mailto:marketsounding@gatewayprogram.org) no later than Friday, January 27, 2023.

Following the presentation, the Gateway Development Commission invites firms with experience in heavy civil engineering and construction to participate in one-on-one sounding meetings. Through these one-on-one meetings, GDC aims to gather market feedback that will inform GDC's procurement structure and strategy and delivery method selection and identify other key issues.

The Gateway Development Commission understands the importance of firms of all types and sizes to delivering the Hudson Tunnel Project and will hold additional market-sounding events in the coming months, including one specifically for DBEs and smaller firms, and one regarding labor.

If your firm is interested in participating in a one-on-one meeting, please email [marketsounding@gatewayprogram.org](mailto:marketsounding@gatewayprogram.org) with your three (3) preferred time slots (below), NO EARLIER THAN 9 AM January 23, 2023. Please note that these assignments will be made based solely on their order of receipt.

Thurs, 2/2/23	Fri, 2/3/23	Mon, 2/6/23
1 to 2 PM	9 to 10 AM	9 to 10 AM
2 to 3 PM	10 to 11 AM	10 to 11 AM
3 to 4 PM	11 to 12 AM	11 to 12 AM
4 to 5 PM	1 to 2 PM	1 to 2 PM
	2 to 3 PM	2 to 3 PM

The GDC recognizes the challenges but is focused on ensuring the timely completion of the project(s), encouraging innovative ideas, balancing the risk portfolio, and delivering on budget.

The GDC requests that market respondents review and prepare responses to the six questions on the following page. **These are the only topics to be discussed during the one-on-ones**; however, there will be future opportunities to discuss other topics as the project advances. **Please note that to ensure equal information for all market participants, GDC will not be able to answer any questions and will not provide any further information during the one-on-ones.** GDC will not accept any written material, including promotional materials. This series of meetings is specifically for the Commission to gather information from potential respondents to craft a successful procurement.

**Please also note that Amtrak RFQ #: X048-23093 issued on December 29, 2022 is a separate procurement and will not be discussed.**

*In hosting a series of meetings with the potential respondents to future procurements, GDC's overarching goal is to define an approach to program delivery that allows for the lowest overall capital cost and the shortest time to project completion.*

1. Project delivery method(s): GDC is contemplating various project delivery methods for the overall program and could use one or more approaches for different packages. What is your firm's preferred project delivery method between DB, progressive DB, DBB, CMAR, or others? For which potential packages, if you have a sense? In addition, how do we reduce risk if we use multiple contracts?
2. Project packaging: GDC is deciding how to package and sequence the various program components into discrete procurements. This can be organized based on technical (e.g., systems, tunneling), geography (west to east, underwater vs. under land), or other. Please comment on your preferred approach to packaging. What is max capacity your firm could envisage, either as a sole bidder or as part of a multi-firm consortium?
3. Bonding and insurance: the total capital cost of the program will be in excess of \$15B. Please share your thoughts on capacity and market conditions for both bonding and insurance. To the extent possible, please provide examples of bonding and insurance strategies from other mega projects.
4. Innovation: we invite your thoughts on how to incorporate innovation into the program, be it through design, means and methods, funding/financing, or delivery and construction sequencing.
5. Enabling works: please comment on what, if any, early works should be handled by the owner outside of the procurement(s). Specifically, in terms of risk sharing, where are there discrete pieces of the program that we can de-risk before entering into contract?
6. Other: what are your other top three (3) factors the Owner should consider in putting together this procurement, specifically based on today's construction market?

Please also note that Amtrak RFQ #: X048-23093 issued on December 29, 2022, is a separate procurement and will not be discussed.