

William Pitt Sotheby's International Realty Agent Tonia Scalise Ranked 2021's No. 1 Selling Agent in Central Berkshire County

Berkshire County, Mass. (Jan. 13, 2022) — [William Pitt Sotheby's International Realty](#) today announced that Tonia Scalise of the firm's Great Barrington and Lenox, Mass., brokerages ranked as the top producing agent in 2021 by closed dollar volume among all real estate agents in Central Berkshire County. She also achieved No. 1 status by volume in Pittsfield, Mass., No. 8 in all of Berkshire County, and No. 1 by both unit sales and volume for 2021 in the company's two Berkshires brokerages. In the company's Lenox office, Scalise has maintained that position each year since it first opened in 2017.

As she approaches her 35th year in 2022 selling residential real estate in the Berkshires, Scalise continues to set herself apart in the field with the unique areas of expertise and services she brings to clients. A Berkshires native, she has a deep knowledge of home construction and restoration, and she specializes in creative sales solutions and carefully calculated pricing strategies. She also supports her sellers with home staging comprising artwork from her own private Berkshires-oriented collection, a service she calls "Staging by Scalise."

"Tonia's vision for each property's full potential, her never-ending energy and her passion for the Berkshires with all its offerings truly make her one of our most outstanding agents," said Tim Donnelly, brokerage manager for William Pitt Sotheby's International Realty's Berkshires brokerages. "Her commitment to the entire real estate process and dedication to successful closings are second to none. I congratulate her on another incredible year and look forward to her continued success in 2022."

Prior to joining William Pitt Sotheby's International Realty in 2017, Scalise ran her own brokerage firm for almost a decade. An annual multi-million-dollar producer in Berkshire County, she is an Accredited Buyer Representative, a Certified Residential Specialist and an Accredited Staging Professional.

About William Pitt - Julia B. Fee Sotheby's International Realty

Founded in 1949, William Pitt - Julia B. Fee Sotheby's International Realty manages a \$6.8 billion portfolio with more than 1,100 sales associates in 27 brokerages spanning Connecticut, Massachusetts, and Westchester County, New York. William Pitt - Julia B. Fee Sotheby's International Realty is one of the largest Sotheby's International Realty(R) affiliates globally and the 37th-largest real estate company by sales volume in the United States. For more information, visit the website at williampitt.com.

Sotheby's International Realty's worldwide network includes 1,000 offices throughout 75 countries and territories on six continents.

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