

pop!
promos



ppe

Updated 3.25.20

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Pop! Promos: Company Background

- Founded in 2011 by Sterling Wilson and Erin Reilly while studying at the University of Southern California and Johns Hopkins University, respectively.
- Headquartered in Philadelphia, PA, with offices in Shanghai, China and Clark, Philippines.
- Promotional products industry leader in the "Rapid-Import" category, with over \$50 million in revenue to date, including sales to over 300 Fortune 500 companies.
- Industry leading standards for safety and compliance (full third party testing to CPSIA and Prop 65 + Social Compliance Auditing), including production for Disney, Coca-Cola, and Walmart.
- Ships product from Philadelphia, PA with exemptions from site closures due to the critical nature of goods supplied (PPE)

Pop! Promos: Company Accolades



How We Can Help

We are experts in rapid-import from China to the US and can deliver the following Personal Protective Equipment (PPE) to you within ten business days:



N95 Masks



KN95 Masks



Nitrile Gloves



Protective
Glasses



Sterile Gowns



Surgical Masks

Our goal is to introduce ourselves, our business, and how we can work together toward the common goal of supplying critical PPE to the US healthcare community.

We are here to help! ppe@poppromos.com

Pop! Promos Medical Solutions: PPE Supply Capabilities

- **WE MOVE FAST:** Pop! Promos specializes in rapidly manufacturing goods with high quality standards, moving them around the world within extremely tight timeframes. We guarantee delivery of custom-manufactured goods to our clients in as little as 10 days.
- **WE ARE A KNOWN ENTITY WITH CUSTOMS AND FDA:** The Pop! Promos office has been an FDA-Accredited Medical Device Importer since 2012. Our customs brokers clear thousands of custom-manufactured orders per quarter, including FDA regulated products (e.g., sunglasses).
- **FACTORY RELATIONSHIPS: INFORMATION, TRUST, CREDIT:** Our deep relationships with our factories in China allow us to get real-time PPE pricing from people we trust. Our credit allows our suppliers to buy inventory of PPE equipment and ship to the US without awaiting funds clearance or funds interception.

Pop! Promos Medical Solutions: Philosophy/Limitations

- **Philosophy:**

- **No Profiteering:** We are buying these products at elevated prices in China, shipping them around the world via the fastest available service, and paying duty on the goods. We will never charge exorbitant prices. If prices fall at our factories in China, we will immediately pass along the savings to our customers through updated pricing lists.
- **Medical Community First:** We are servicing a dire need in the US medical community. We believe these needs must be met before addressing the public's desire for PPE.

- **Limitations:**

- **Cashflow:** We are experiencing overwhelming demand for PPE from large institutions. Although our new customers have good credit, they are sometimes slow to pay. We need deposits and need to be paid quickly to avoid a cash crunch as we supply a large quantity of PPE.
- **Product Specific Knowledge:** Pop! Promos has deep experience producing and safety-testing products in China and quickly moving them around the world; however, we do not have prior experience in the production or import of PPE. We are relying on our customers to direct us to the applicable specifications and testing requirements for PPE

Existing Customers



The State of Florida
Ordered 800,000
N95 masks on a
rolling delivery
schedule. First
deliveries made 3/22



BAYADA
20,000 N95 masks
ordered on 3/17 and
delivered on 3/23



ROTHMAN
10,000 N95 masks
ordered on 3/20 for
delivery on 3/31



Stonerise Health
50,000 surgical
masks ordered on
3/17 and delivered
on 3/24



VNA Health Group
50,000 surgical
masks ordered on
3/19 for delivery on
3/27

Our Process

1. Needs Assessment

- How many employees do you have? What products do you need?
- What is your estimated demand per week for the next ten weeks?

2. Order Placement

- Customer confirms number of units, shipping instructions, and delivery date.
- Pop! Promos shares W9 & payment instructions, first 50% deposit received

3. Order Acquisition and Export

- Materials acquired at factory to fill your order
- Exported from China
- Shipped via express international air service, second 30% deposit received.

4. Import and Delivery

- Materials cleared through customs and/or FDA
- Delivered to Pop! Promos FDA-Registered facility in Philadelphia
- Shipped out to you via trucking company or UPS, 20% balance due Net 5.

5. Guarantee

- You either get your product or your money back, guaranteed.

Our PPE Products

Products

- N95 Masks
- KN95 Masks
- FFP2 Surgical Masks
- Nitrile Gloves
- Protective Glasses
- Sterile Gowns

General Information

- Sourced from FDA-regulated factories (when required).
- Third party compliance documentation available
- Pop! Promos is an FDA-registered medical device importer.

Terms of Orders

Delivery Time	Delivery to USA within 10 business days of order placement
Delivery terms	Pricing Includes delivery to 1 Continental US Location of Choice (provided location is approved to receive goods by FDA). If not FOB 19123
Payment Terms	50% Deposit at order placement, 30% Before Delivery, Balance Net 5

Our Products: N95 Masks

An N95 mask is an air-purifying respirator that protects by filtering particles out of the air the user is breathing.

In order to be compliant with the CDC's standard regulations for N95 masks in a medical setting, a masks *manufacturer AND model* number must be approved by the CDC.

The CDC has a list of [surgically approved N95 mask](#) models and manufacturers. In March 2020, the CDC expanded the list of approved N95 mask models and manufacturers to include those [masks approved for industrial use](#).

We currently have two models of N95 masks and have successfully purchased 100,000 of them to date, however the supply is unstable. In the event we are not able to fulfill your order of N95 masks within 10 business days, we will refund your order in full.

In light of the current COVID crisis and the severe shortage of CDC approved N95 masks, the [CDC provided information](#) about respirators that are approved under standards used in other countries that are similar to the NIOSH-approved respirators. While not officially approved by the CDC, this list of N95 masks provides a much larger base of supply and a strong list of alternatives for healthcare professionals to consider.

We currently have access to the KN95 mask shown on [this list](#) and are confident in our ability to fill orders of this model within 10 business days.

Our Products: CDC-approved N95 Mask: Dasheng - DTC3B

This manufacturer (Shanghai Dasheng) and model number (#DTC3B) are listed on the approved [NIOSH CDC list](#) for N95 masks

More images and specs of this mask available here: <http://www.dashengmask.com/>

Note: the supply for this item is unstable. In the event we are not able to fulfill your order of N95 masks within ten business days, we will refund your order in full.

Shanghai Dashing Health Products Manufacture Co., Ltd.

FDA Registration #: 3006534188



Manufacturer Name	Mask Model Number	Minimum order quantity	Price per piece	Production Capacity	Carton Packaging	Carton Dimesions	Carton Weights
Shanghai Dasheng	DTC3B	10,000	\$6.65	50,000 per day	20pcs/box 20boxes/ctn	21"x17"x13"	13.2 lbs

Our Products: CDC-approved N95 Mask: Makrite 9500-N95

This manufacturer (Makrite) and model number (#9500-N95) are listed on the approved [NIOSH CDC list](#) for N95 masks.

More images and specs of this mask available here:
<http://www.makrite.com/products/?&SingleProduct=2942>

Note: the supply for this item is unstable. In the event we are not able to fulfill your order of N95 masks within ten business days, we will refund your order in full.



Manufacturer Name	Mask Model Number	Minimum order quantity	Price per piece	Production Capacity	Carton Packaging	Carton Dimesions	Carton Weights
Makrite	9500-N95	10,000	\$6.65	30,000 Per Day	20pcs/box 20boxes/ctn	21"x17"x13"	13.2 lbs

Our Products: CDC “Alternative”: KN95 Masks



Note: This KN95 Mask is NOT currently approved by the CDC for use in a clinical setting. However, the CDC has [listed this as an alternative](#) in the event of shortage.

There are multiple KN95 manufacturers.

Order Delivery within ten business days of placement.



KN95

自吸过滤式防颗粒物呼吸器产品说明书

- 【产品名称】自吸过滤式防颗粒物呼吸器
- 【产品型号】QD-KN95 级
- 【产品规格】成人均码
- 【产品组成】无纺布、熔喷过滤层、耳挂、鼻梁夹
- 【执行标准】GB2626-2006
- 【有效期限】两年
- 【Product name】Self-imbibition filter respirator against particulate matter
- 【Product model】QD-KN95
- 【Product Specifications】Free size for adults
- 【Product composition】Non-woven fabric, meltblown filter layer, ear hook, nose bridge clip
- 【Executive Standard】GB2626-2006
- 【Validity Period】Two years

Manufacturer Name	Mask Model Number	Minimum order quantity	Price per piece	Production Capacity	Carton Packaging	Carton Dimesions	Carton Weights
Multiple Manufacturers	KN95	10,000	\$2.88	50,000/day	20 pcs/box, 50 boxes/carton.	27"x17"x16"	23lbs/carton

Our Products: Surgical Masks

Product: Disposable Face Mask

Type: Ear Loop Style

Classification: FFP2

Test Standard: EN 149 2001

Test Date: March 13, 2020

Jiangsu Jichun Medical Devices Co Ltd

FDA Registration #: 10062829



Order Delivery within 10 business days of placement.

Manufacturer Name	Product	Min. order quantity	Price per piece	Production Capacity	Carton Packaging	Carton Dimesions	Carton Weights
Jiangsu Jichun Medical Devices Co.	FFP2 Surgical Mask	50,000	\$1.45	200,000/day	50 pc/box, 100 boxes/ctn	32"x16"x18"	20 lbs

Price breaks are available at larger quantities:

Quantity	100,000	300,000	500,000	1,000,000
Price per piece	\$1.45	\$1.25	\$1.15	\$0.95

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Our Products: Protective Glasses

Product: Protective Glasses

Type: No face shield

Taizhou Feihong Glasses Co., LTD.

FDA Establishment Number: 301058953

Product passes Applicable FDA Tests including Dropball Test



Order Delivery within 10 business days of placement.

Manufacturer Name	Product	Min. order quantity	Price per piece	Production Capacity	Carton Packaging	Carton Dimesions	Carton Weights
Taizhou Feihong Glasses	Protective Glasses (Price per pair)	500	\$ 2.67	1000 Pieces/Day	1 pc/indiv polybag. 10 pcs/inner box, 25 inner box/carton	32"x10"x17"	34lbs

Our Products: Sterile Gowns

Product: Sterile Gowns

Production Quality Assurance Test expires: 1/18/2023

Third Party Testing Certificate available for review

Hefei C&P Nonwoven Products

FDA Registration #: 3009449190

Order Delivery within 10 business days of placement.



Manufacturer Name	Product	Minimum order quantity	Price per piece	Production Capacity	Carton Packaging	Carton Dimesions	Carton Weight
Hefei C&P Nonwoven Prod.	Sterile Gown	5,000	\$ 19.10	50,000 pcs/day	1PC/Polybag, 50 pcs/Carton	24"x16"x22"	49lbs

Our Products: Nitrile Gloves

Product: Nitrile Gloves

Type: S, M, L, XL

Product Classification: I

Compliance report available

Shandong Yinghong Medical Products

FDA-registered factory

510(K) Number: K110981

Order Delivery within 10 business days of placement.



Product	Min. Order Quantity	Price per carton when buying 5,000 pairs of gloves	Production Capacity	Carton Packaging	Carton Dimesions	Carton Weights
Nitrile Gloves	10 cartons of 500 pairs (5,000 pairs)	\$ 161.85	100,000 pcs/day	50pairs/inner box, 10 inner boxes/carton	14"x11"x11"	11 lbs

Price breaks are available at larger quantities:

# Pairs	10,000	25,000	50,000	100,000	200,000	500,000	1,000,000
Price per carton at quantity	\$160.08	\$158.36	\$156.68	\$150.49	\$149.03	\$140.85	\$131.29

We are here to help! ppe@poppromos.com

We are here to help!

For additional questions/compliance information: sterling@poppromos.com

To place an order: ppe@poppromos.com

To set us up as a vendor: paul@poppromos.com

To speak with someone directly about your order, please call:

317- 281- 2617

Additional Company Documentation

Please note our business name is
“College Glasses LLC d/b/a Pop! Promos”

Our corporate address is:
810 N. Hancock St
Philadelphia, PA 19123

Pop! Promos FDA Registration

Update Registration Successful

Facility: COLLEGE GLASSES LLC , Philadelphia , Pennsylvania, UNITED STATES

Registration/FEI Number: 3009136310/3009136310

The Owner/Operator Number for this Registration is: 10038221.

Facility Information

Registration Number:
3009136310

Initial Importer:
Y

Facility Name:
COLLEGE GLASSES LLC

Address:
810 N Hancock Street, Unit 12
Philadelphia, Pennsylvania, 19123, UNITED STATES

DUNS Number:
078570437

Foreign Trade Zone:
N

Facility URL:
www.collegeglasses.com

Other Business Trade Name(s):
1. Pop! Promos

Owner/Operator Information

Owner/Operator Number:
10038221

Contact Name:
Sterling d Wilson

Company:
COLLEGE GLASSES LLC

Address:
1712 Catharine Street
Philadelphia, PENNSYLVANIA, 19146, UNITED STATES

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Telephone:
317 - 2812617

Fax:
-

E-mail:
Sterling@collegeglasses.com

DUNS Number:

Official Correspondent Information

Contact Name:
Sterling d Wilson

Company:
COLLEGE GLASSES LLC

Address:
1712 Catharine Street
Philadelphia, PENNSYLVANIA, 19146, UNITED STATES

Telephone:
317 - 2812617

Fax:
-

E-mail:
Sterling@collegeglasses.com

DUNS Number:

No Listings Required.

Imported Products and Manufacturers

Manufacturer(s) Name	Address	Product Code	Device Name	Premarket Submission Number
SHANGHAI DASHENG HEALTH PRODUCTS MANUFACTURE CO. L	No.228 Shihui Road,, Songjiang, Shanghai, SHANGHAI, Shanghai, 201613, CHINA	MSH	Respirator, surgical	K090131
		FXX	Mask, surgical	
SHANGHAI DASHENG HEALTH PRODUCTS MANUFACTURE CO. L	No.228 Shihui Road,, Songjiang, Shanghai, SHANGHAI, Shanghai, 201613, CHINA	MSH	Respirator, surgical	K070692
TAIZHOU FEIHONG GLASSES CO., LTD.	No.400 Tuoqiao Village, Qiansuo Street, Jiaojiang District, Taizhou, Zhejiang, 318000, CHINA	HQY	Sunglasses (non-prescription including photosensitive)	

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JIANGSU JICHUN MEDICAL DEVICES CO., LTD.	NO.98 Baiyang Bridge, Zhenlu Town, Tianning, Changzhou, Jiangsu, 213111, CHINA	LYU	ACCESSORY, SURGICAL APPAREL
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Date of Initial Registration: 2012-12-17 09:31:53.0

Pop! Promos W9



Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
College Glasses LLC

2 Business name/disregarded entity name, if different from above
Pop! Promos

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.
 Individual/sole proprietor or single-member LLC
 C Corporation
 S Corporation
 Partnership
 Trust/estate
 Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) **S**
Notes: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.
 Other (see instructions) >

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any) _____
Exemption from FATCA reporting code (if any) _____
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
810 N Hancock St. #12

6 City, state, and ZIP code
Philadelphia, PA 19123

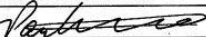
7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)
Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.
Mark: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
			-						
or									
Employer identification number									
4	5	-	4	1	9	4	8	1	6

Part II Certification
Under penalties of perjury, I certify that:
 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
 3. I am a U.S. citizen or other U.S. person (defined below); and
 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.
Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person >  Date **2-13-20**

General Instructions
Section references are to the Internal Revenue Code unless otherwise noted.
Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.
Purpose of Form
An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:
 • Form 1099-DIV (dividends, including those from stocks or mutual funds)
 • Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
 • Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
 • Form 1099-S (proceeds from real estate transactions)
 • Form 1099-K (merchant card and third party network transactions)
 • Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
 • Form 1099-C (canceled debt)
 • Form 1099-A (acquisition or abandonment of secured property)
 Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.
 If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

Cat. No. 10231X Form **W-9** (Rev. 10-2018)

Full 3rd Party Testing and Certification available for all products.

Please Contact [Sterling@poppromos.com](mailto: Sterling@poppromos.com) for copies of
documentation