



DELEGATE COUNCIL MEETING

June 21-22, 2018

Agenda

Thursday, June 21, 2018

12 Noon	Registration Opens	
1:00 PM	Benefit Account Management & Strategies - 1 Hour CE	
2:00 PM	Delegate Council Call to Order Invocation, Pledge of Allegiance	<i>Terry Gaither</i>
	Report of Credentials Committee	<i>Sandy Solomon</i>
2:05 PM	Report of National Committeeperson NAIFA Update - The Future NAIFA 2018 NAIFA Performance + Purpose Promotion	<i>Jim Coviello</i>
2:25 PM	Report of Treasurer	<i>Matt Stone</i>
2:30 PM	Life in the North Carolina Legislature <i>Experiences and Stories of Representative Collins</i>	<i>Jeff Collins</i>
3:15 PM	Flexibility & Usage of Whole Life Compared to Real Property	<i>John Wheeler</i>
4:45 PM	Closing Remarks Housekeeping	<i>Terry Gaither</i>
5:00 PM	Adjourn	<i>Terry Gaither</i>
7:00 PM	President's Banquet & Awards Ceremony	
	<i>Presentation of Awards Presentation of Advisor of Year Closing Remarks</i>	

Friday, June 22, 2018

8:15 AM	ERISA HIPAA ACA Compliance - 1 Hour CE	
9:05 AM	Call To Order	<i>Terry Gaither</i>
9:10 AM	IFAPAC Update From National Presentation of Awards	<i>Roger Sims Roger Sims</i>
9:20 AM	Report on NCIFA Foundation	<i>Jim Coviello</i>
9:30 AM	NAIFA NC Lobbyist - 2018-2019 Legislative Activities <i>Katye Jobe, Associate Attorney - Smith Moore Law, Raleigh, NC</i>	<i>Katye Jobe</i>
10:00 AM	DOI News & Update from Commissioner	<i>Mike Causey</i>
10:30 AM	BREAK	
10:45 AM	NAIFA National Trustee Remarks Town Hall With Members/Q & A	<i>Todd Grantham</i>
11:30 AM	Closing Comments by NAIFA NC President Report of Nominating Committee Installation of Officers	<i>Terry Gaither Sandy Solomon Todd Grantham</i>
12 Noon	Delegate Council Concludes	<i>Sandy Solomon</i>
	Foundation Annual Membership Meeting	<i>Jim Coviello</i>
12:15 PM	Adjournment	<i>Jim Coviello</i>