The JOYCE AGENCY

June 2019 | 3933 Avion Park Ct, Suite B102B | Chantilly, VA 20151

IN THIS ISSUE

Inside The Joyce Agency
Price Change Calendar
Announcements
Inside the Industry

QUICK LINKS

Plumbing Line Card
Showroom Line Card
HVAC Line Card
Inside Sales Groups

Upcoming Price Changes

Oatey: June 1st

Charlotte Pipe: June 3rd, June 10th

Mueller Industries: June 17th

Elkay: July 8th, August 5th

Bradford White: August 1st

Halsey Taylor: August 5th

Click on the dates to view price changes

Birthdays & Anniversaries

Birthdays	Anniversaries
Matt Morris - June 1	Benny Mauck - 19 years
Bill Poling - June 15	Mike Mitchell - 2 years
Sarah Linn - July 18	Mason Alls - 5 years
Kayla Dreesen - July 19	Don Horan - 19 years
Stephen McMahon - July 23	CJ Snyder - 2 years

INSIDE THE JOYCE AGENCY

Please Welcome the Newest Members to our Team - John Arel & Dan Dougherty !



John Arel is originally from Burlington, Connecticut. He graduated in December 2018 from the University of Maine with his degree in financial economics. He moved to the D.C. area to start his job, here at The Joyce Agency.

Because of his New England roots, he is a big fan of all the Boston sports team. In his free time, he likes to golf and fish.

He will be a great addition to our company as part of the Special Products Group Inside Sales Team.

Please welcome John to the Joyce Family!

john@thejoyceagency.com



Pictured from left to right: Maggie, Dan, Danny, Lauren, Avery, Mary Rives, Chris, Gracie, and Nene.

Dan Dougherty graduated from Hampden-Sydney College in 1987. After college, he worked for Ferguson Enterprises before starting at W. Jennings Griggs Sales, in 1997. There he worked alongside his uncle, Arthur “Kayo” Barco and his brother-in-law, Tommy Griggs. In 2013, Griggs Sales merged with The Duhart Company, where he became the principal of the company. Dan is now an outside salesman at The Joyce Agency and covers the Tidewater region of Virginia.

He is married to his wife of almost 30 years, Nene, and has four daughters, Lauren, Mary Rives, Maggie, and Gracie. He also has two sons-in-law, Avery and Chris and his grandson Danny. In his free time, you can find him at the beach or chasing a golf ball around the course.

Please welcome Dan to the Joyce Family!

dan@thejoyceagency.com

MANUFACTURER ANNOUNCEMENTS

WATTS®

Connect. Control. Conserve.

Our future. Your future.

IoT (Internet of Things) has enabled Watts to transform components into smart and connected devices. They understand you want more efficient ways to select, procure, install, and maintain systems. That's why their smart and connected strategy is anchored by a promise to connect you to smart systems, control those systems for optimal performance, and conserve critical resources by increasing operability, efficiency, and safety. **Click the links below to view the connected product solutions:**

- Watts Sentry Plus Backlow Prevention System
- Powers IntelliStation Digital Mixing System
- Watts Vision Smart Home System
- Tekmar Invita Wi-Fi Thermostat
- Tekmar Wi-Fi Snow Melting Control 670
- Dormont FloPro-MD Gas Flow Pressure Measurement System
- Powers Intellistation Jr. Digital Mixing for smaller commercial applications



Click the image above to play video

View all of Watts Smart and Connected Strategies

BRADFORD WHITE®

WATER HEATERS

Bradford White offers a wide variety of tools and resources to help make your job easier.

For the Pro: A Website Exclusively for Bradford White Professional Installers

Bradford White's For The Pro® website was built with the input and field experience of Bradford White contractors, just like you! It's packed with valuable information and the tools you need to do the job right and build your business. Tools include: Listing Your Business, RightSpec® Calculators and Sizing, Energy Efficiency Ratings, Troubleshooting Guides, Sales Materials, and Product Rebates.

Click here to register!

Product Rebate & Tax Credits

Did you know Bradford White offers a large selection of water heating products that qualify for rebates across the United States? By visiting their website, you can research local rebates and qualifying residential and commercial Bradford White Products in your area! Click the link below to see what available in a zip code near you.

Click here to view your rebates!