

Kansas City Chapter



KPI's Your Path to Profit

presented in person by Rick White

WHO IS THIS TRAINING FOR:
*Shop Owners, Managers and
Service Advisors*

Every shop owner starts the same way; excited about running a business and becoming his own boss. Why then do some succeed while so many fail?

It's simple, really. The truly successful owner embraces the 'business' side of his shop. He understands that to achieve the dream he needs to focus on planning and execution - not activity. This champion learns 'the numbers'. What to watch; what to measure; what to modify.

This is what KPIs are all about. They are simply tools successful shop owners use to see where they are today compared to where they want to be, identify quickly whether things are getting better or worse and highlight areas that need improving before they become problems

Next, we will do a deep dive into each KPI and review typical scenarios in a shop, see what factors can affect each and learn what you can do to improve. By the end of the series, you'll be able to join those champion shop owners on their journey as you make your business healthier and more profitable with the use of KPI's.

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Fax to 816.817.2260
Or call MWACA at 816.413.9800

Tuesday, April 23, 2019

6:30 pm - 9:00 pm

**Matt Ross Community Center
8101 Marty
Plaza / Vista Rooms
Overland Park, KS 66204**

Chapter Elections to be held

Registration Form	
Company: _____	Phone: _____
Attendees: _____	
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