



Advisor Mistakes & How to Avoid Them

presented in-person
by Rick White



Springfield Chapter



Tuesday, Oct 27, 2020



6:00-9:00pm



Pasta Express
3025 W Republic Rd
Springfield, MO 65807

Members: \$59
Non-Members: \$99
includes dinner and training

This course reviews the top eight mistakes Advisors typically make in a selling situation in a fast-paced, fun way shows you what you can do to avoid them! The class will be interactive and will combine instruction, stories, role-playing to showcase each mistake. At the end of each section there will be an easy to implement action list to avoid these common pitfalls. You will learn how to identify the most common mistakes made on the front counter every day and discuss best practices. You can use tools that will be provided in these situations to guarantee success.

for
shop owners,
managers and
service
advisors

Sponsored by



Register at mwaca.org/events
Questions? 816.413.9800

UPCOMING EVENTS:

December 8:
Holiday Happy Hour
Springfield Brewing Co.