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WE WANT YOUR INPUT!

Do you know a great SIOR candidate, sponsor or presenter we should be speaking to?

Let us know!

JR Steinbauer, SIOR

jrs@steinbauer.com

Shannon Monteleone

siorflorida@cfl.rr.com

President's Message



Dear Fellow SIOR Members & Sponsors,

Summer is approaching and the first half of this year has gone by very quickly. Our markets remain active and so are our members!

In March, we held our statewide chapter meeting at the Gaylord Palms in Orlando. The meeting was attended by over 100 members, guests, and most importantly, our chapter sponsors. The night before the conference, our sponsors and board enjoyed a fantastic dinner at Disney Springs. In addition to a great lineup of meeting sessions and a nice reminder of how to be a leader by Sergeant Major Chandler, there was great networking and camaraderie during the cocktail reception and dinner. We all left with a great sense of pride in our chapter along with a better understanding of the office market in Florida.

We held our Collegiate Challenge last month at the University of Florida. The UF real estate students gave phenomenal presentations, taking a current project in Palm Beach and presenting its highest and best use. After seeing their presentations and learning where many of them have already secured jobs after graduation, we all felt like the commercial real estate industry's future is in good hands.

We had over 50 members attend the SIOR Spring World Conference in Washington, D.C., and enjoyed great networking with our members from around the globe. Our chapter sponsored a student from FIU and one from FSU, who gained a better understanding of the CRE market and of SIOR.

We would like to welcome the following 2019 new members: Perry Ruda, SIOR | Nationwide RE; Christian Harden, SIOR | NAI Hallmark; Michael Feuerman, SIOR, Esq., CCIM | Berger Commercial Realty; Lisa Ross, SIOR | Avison Young; Matt Sultenfuss, SIOR | Avocat Group LLC; Robert Smith, SIOR | CBRE; Juawana Colbert | Pasco EDC; Josiah Biddle | McNulty Group.

I look forward to seeing you all soon at the upcoming regional events!

All the best,

J. R. Steinbauer, Jr., SIOR | President 2019 - SIOR Florida Chapter

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SAVE THE DATE!

Thursday, July 18th | Happy Hour in Tampa! | *Details coming soon!*

Thursday, September 19th | Tampa Developers Update | *Details coming soon!*

Check out www.siorfl.com for updated regional event information!

Email announcements will be sent for all events!



SIOR Southeastern Conference

**AUGUST 21ST -23RD, 2019
BELMOND CHARLESTON PLACE
CHARLESTON, SC**

Wednesday, August 21

Early Bird Optional Event

Inshore Fishing
7:00AM - 11:00AM

Registration

8:30AM - 5:30PM

Opening Networking Lunch

sponsored by



Opening General Session

with keynote speaker Bob Chapman
The Privilege of Leadership: The Courage to Care
1:00PM - 2:30PM

Market Forecast Panel Discussion

2:45PM - 4:00PM

Southeast Regional Economic Forecast

with Ted Jones
4:15pm - 5:15PM

Opening Night Reception & Dinner

Sponsored by



7:00PM - 10:00PM

Thursday, August 22

Registration

8:30AM - 10:30AM

Breakfast Speaker Program

with Paul Redmond
Generational Theory and Future of the Workplace
8:30AM - 10:00AM

Plantation Tour

9:00AM - 1:00PM

Platinum Roundtables



10:00AM - 10:45AM

Chapter Meetings

11:00AM - 12:00PM

Networking Lunch

12:00PM - 12:45PM

Optional Events

Osprey cruise and skeet shooting
1:00PM - 5:00PM
Charleston Culinary Experience
2:30PM - 5:00PM

Closing Evening Reception

Sponsored by



6:30PM - 9:30PM

Friday, August 23

Closing Chapter Charity Event & Breakfast

with Ron Young
Charity is Dee Norton
Sponsored by



9:00AM - 11:00AM

This is a tentative agenda that is subject to change

Go to www.siorseregional.com to register!

SPRING CHAPTER CONFERENCE



COLLEGIATE CHALLENGE AT UNIVERSITY OF FLORIDA



1st Place Team



2nd Place Team

UF Nathan S. Collier
**MASTER OF SCIENCE
 IN REAL ESTATE**
WARRINGTON COLLEGE of BUSINESS



1st Place Team with project sponsor -
 McCraney Property Company

 **SIOR** | FOUNDATION



SIOR Members with David Ling & Tim Becker



Challenge Judges

Welcome New SIOR Florida Members (2019)



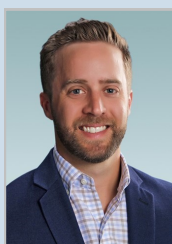
Lisa Ross, SIOR
Avison Young
Industrial Specialist



Michael Feuerman, SIOR, Esq., CCIM
Berger Commercial Realty
Office Specialist



Perry Ruda, SIOR
Nationwide RE
Industrial Specialist



Christian Harden, SIOR
NAI Hallmark
Office Specialist



Robert Smith, SIOR
CBRE
Industrial Specialist



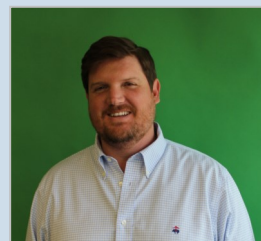
Juawana Colbert
Pasco EDC
Associate Member



Marty Busekrus, SIOR, CCIM
Ciminelli Real Estate Services
Industrial Specialist



Guy Preston
Colliers International
Industrial Specialist



Matt Sultenfuss, SIOR
Avocat Group LLC
Industrial & Office Specialist

If you have someone you would like to recommend for the SIOR designation, please send their information to our Admissions Chair, Ted Konigsberg, SIOR at ted@infinitycommercial.net

THANK YOU TO OUR 2019 CHAPTER SPONSORS!

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SIOR FL Good News 2019

Receive a promotion? Earn an award or a new designation? Appointed to a Board? Conquer some other exciting achievement? We want to hear about it! Give us the details of your Good News and we'll share it in the next SIOR AdvISIOR newsletter! Good News deadline for the next newsletter is January 31, 2019. Please limit one Good News item per quarter.

Email siorflorida@cfl.rr.com to submit your news!

Important Notice

All parties submitting materials for publication to SIOR, agree that the materials submitted are the property of SIOR and will not be returned; and you agree that SIOR, its assigns and subscribers, have been granted non-exclusive right to the use and/or reproduce the materials in any manner and for any purpose. Our agreement is made in Florida, and controlled by Florida Law. All materials submitted for the publication must contain reference to at least one individual who holds the SIOR designation.

Materials which contain information that is of vital interest to the Commercial Real Estate Industry are not required to make reference to SIOR individuals; subject to the discretion of the Editor.

Want to see your transactions here? We do too! Please submit all transactions to SIOR National going forward. Deadline for all materials is the end of the last week of the last month in each quarter.

www.mysior.com



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