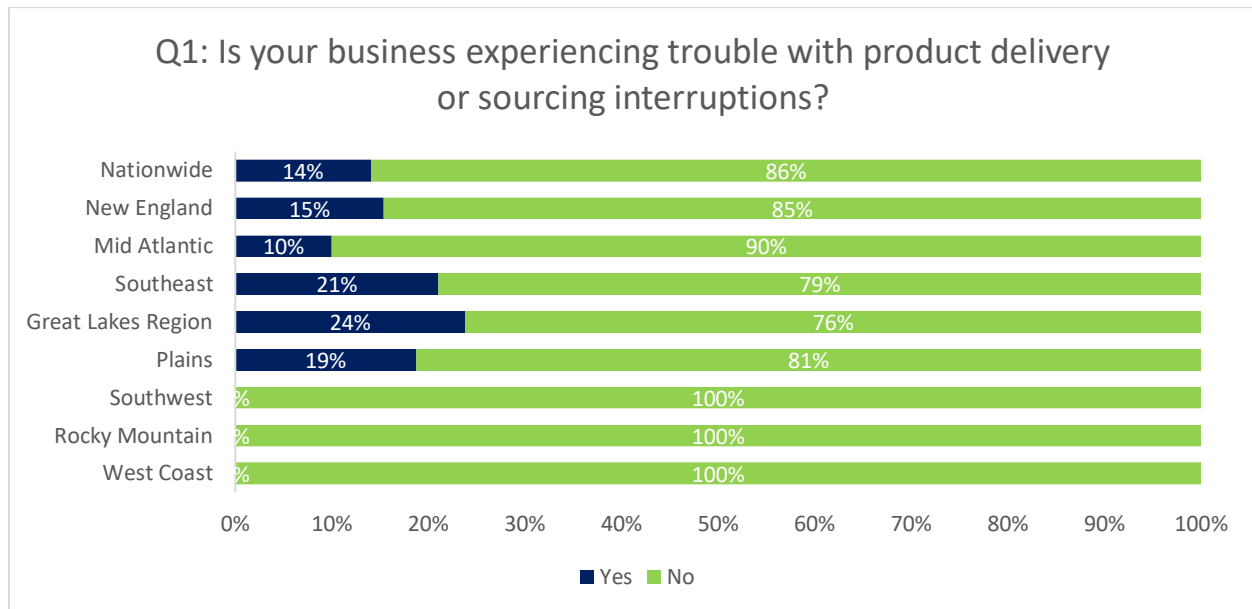


COMMERCIAL, MECHANICAL, AND INDUSTRIAL INSULATION CONTRACTORS SURVEY 4.17.20



Selected Comments:

"We're a contractor; all plants have imposed some type of restrictions and/or limitations for contractors working in their facilities"

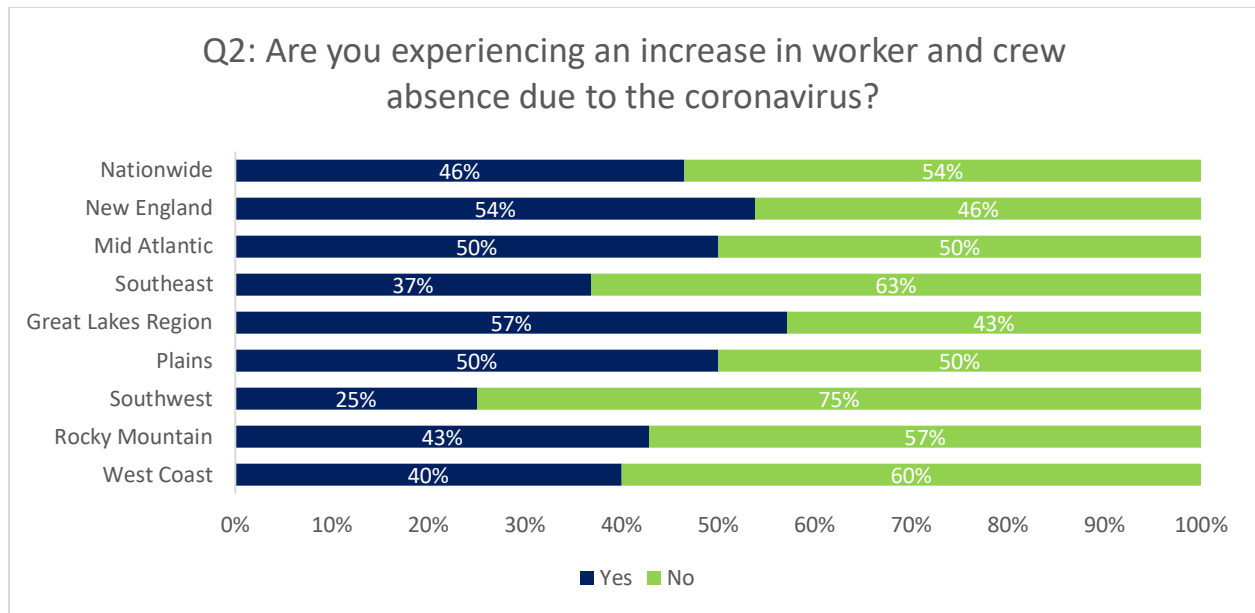
"PPE, cleaning products, and some equipment. Insulation not a problem so far"

"Slight slow down"

"Fabricator on east coast was forced to shutdown for a few weeks."

"Abatement supplies"

"Outside of some sporadic instances"



Selected Comments:

“Some people are afraid to work”

“Mostly out of concerns”

“Childcare and general anxiety”

“Some employees have had to stay home to watch kids”

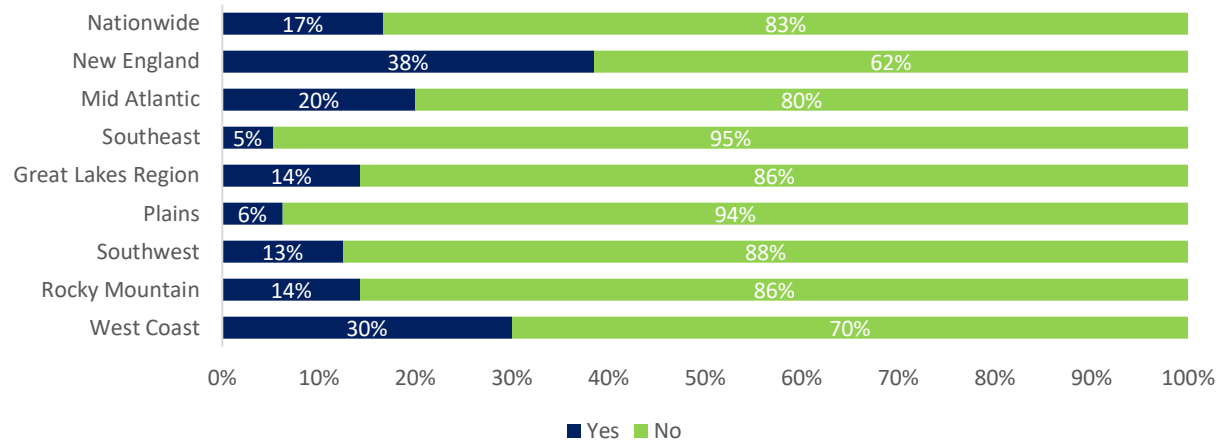
“1/27 self-quarantine and a higher than usual number of installers calling in sick day-to-day”

“They are taking advantage of the unemployment/gov assistance along with saying they are concerned about the jobsites and the virus”

“Slight difference because some workers fear catching the virus.”

“In some areas”

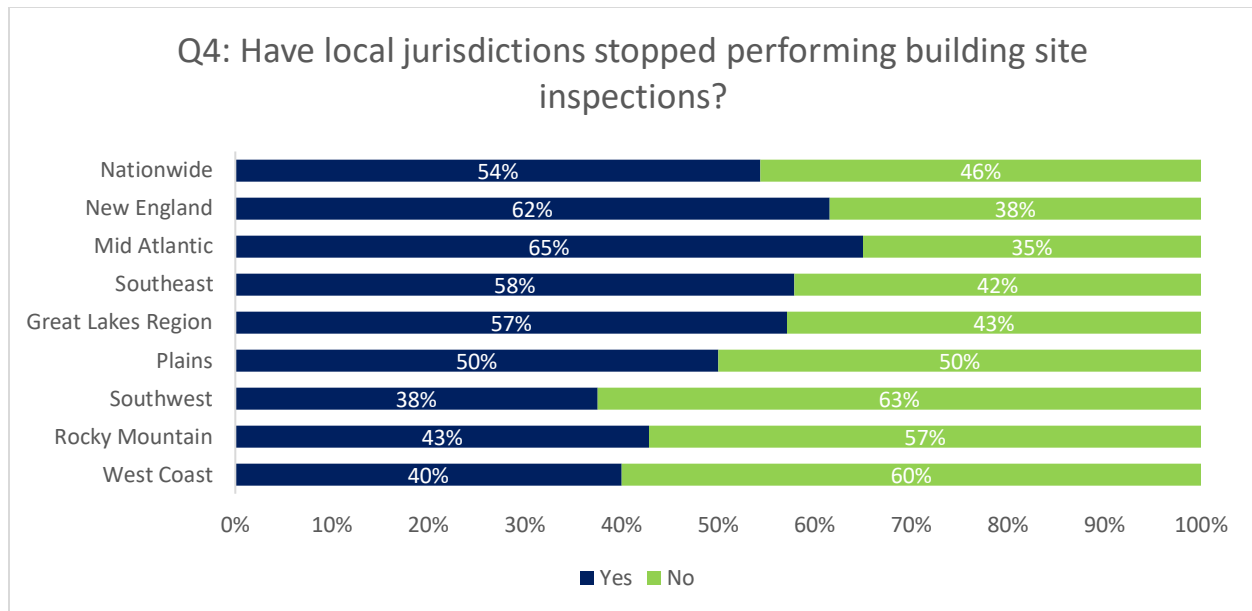
Q3: Has any worker in your organization tested positive for coronavirus?



Selected Comments:

“We've had some of our employees that had direct exposure from family members that tested positive, but to date (04/14) no confirmed cases. One employee is experiencing fever and is being tested today.”

“No - but several show symptoms and are at home but doctor will not test or allow in office”



Selected Comments:

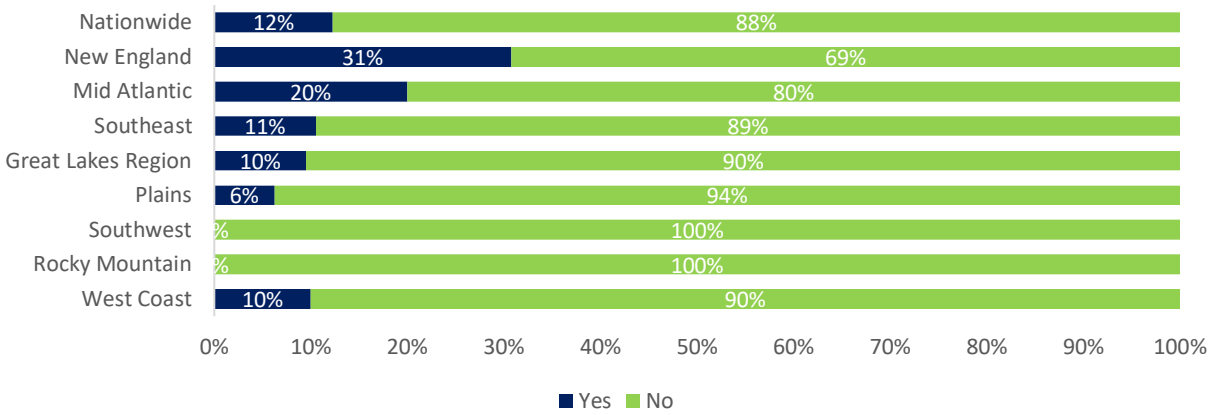
“Only on some jobs”

“One facility where we do business stopped all contract work.”

“A few jobs have been postponed due to positive test from other contractor”

“Plant workers testing positive - other trades test positive - some job sites close for 30 days”

Q5: Have local jurisdictions (or other authorities) indicated that they will issue stop work orders that apply to your operations? If yes, what jurisdiction(s)?



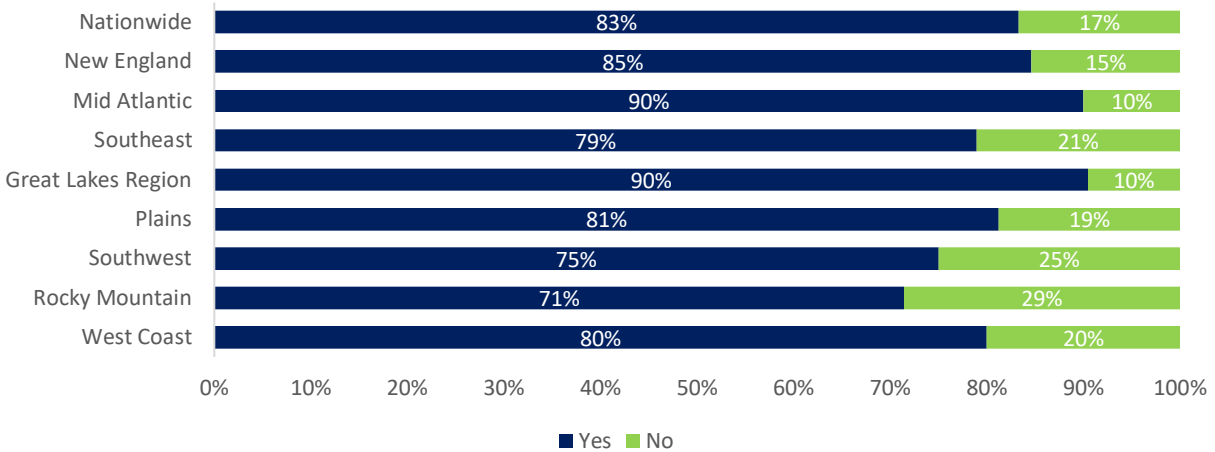
Selected Comments:

“Mayors and Governors”

“Theme Parks”

“Building Managers and Property Managers”

Q6: Are building owners/managers limiting access to sites and buildings as part of their coronavirus response plan?

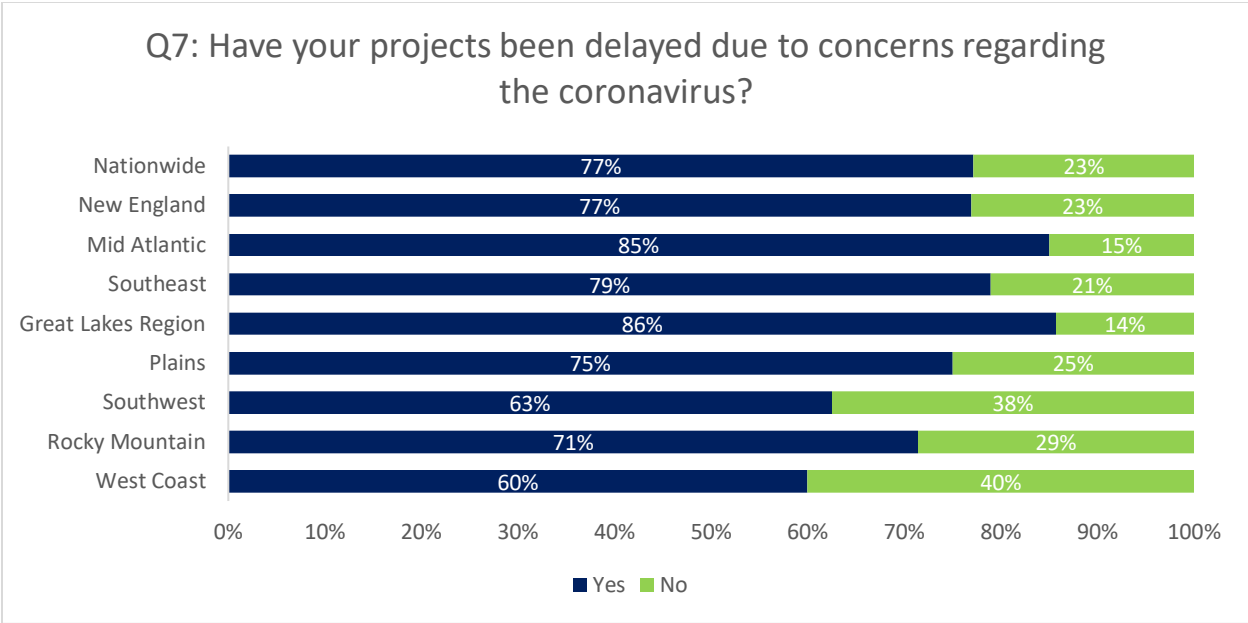


Selected Comments:

“Requiring PPE usage”

“On job sites with "larger" general contractor firms there are restrictions, on smaller jobs (10 or less people total on site) there are no restrictions”

“Only a very limited number have closed down projects.”

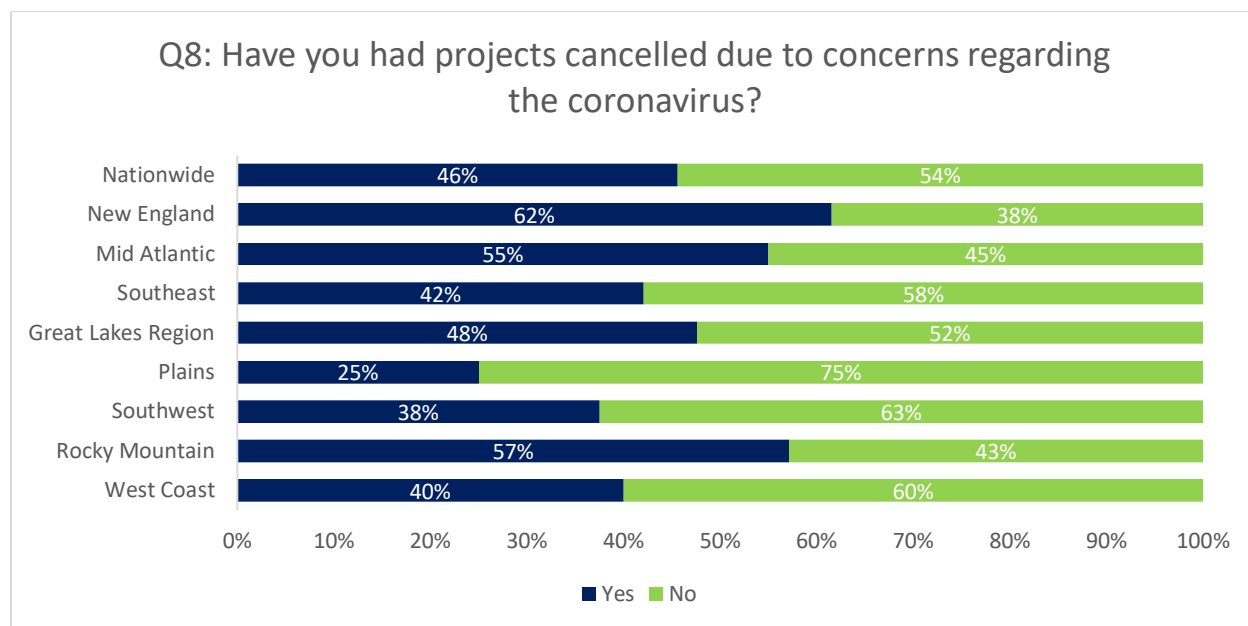


Selected Comments:

“Theme Parks and Hospitals”

“On a very limited basis”

“Not many”

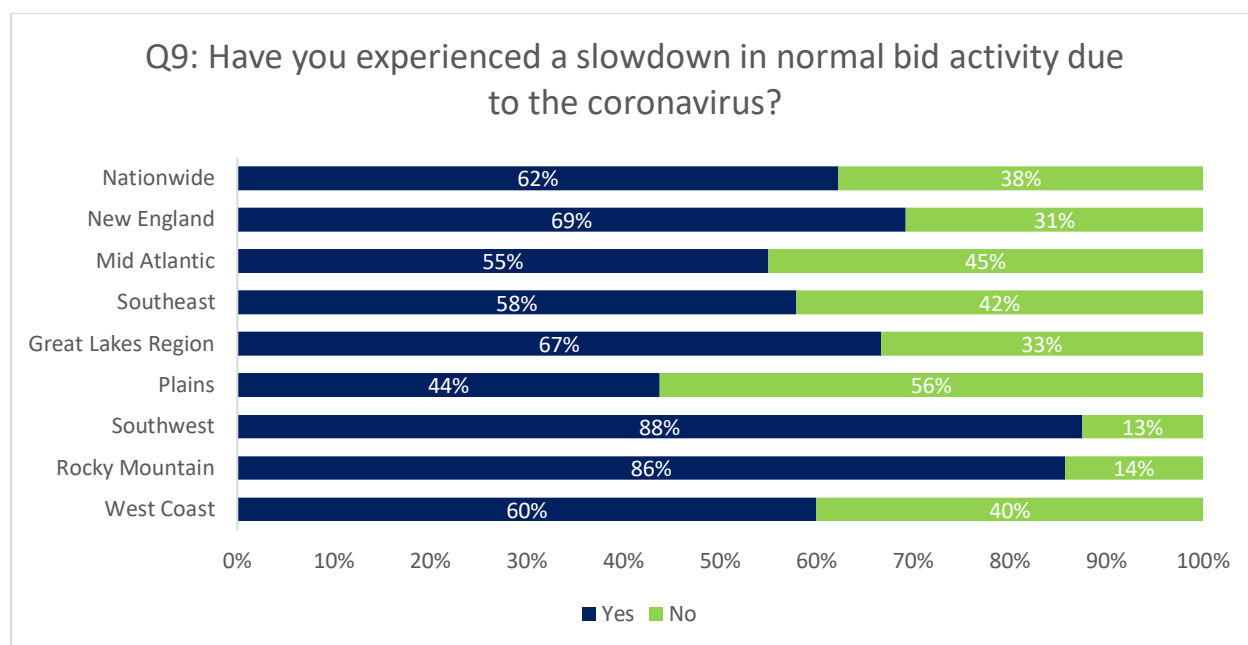


Selected Comments:

“Some are postponed until further notice”

“Bad economy and virus concerns”

“Not at this time but we have postponements with no given time of starting”



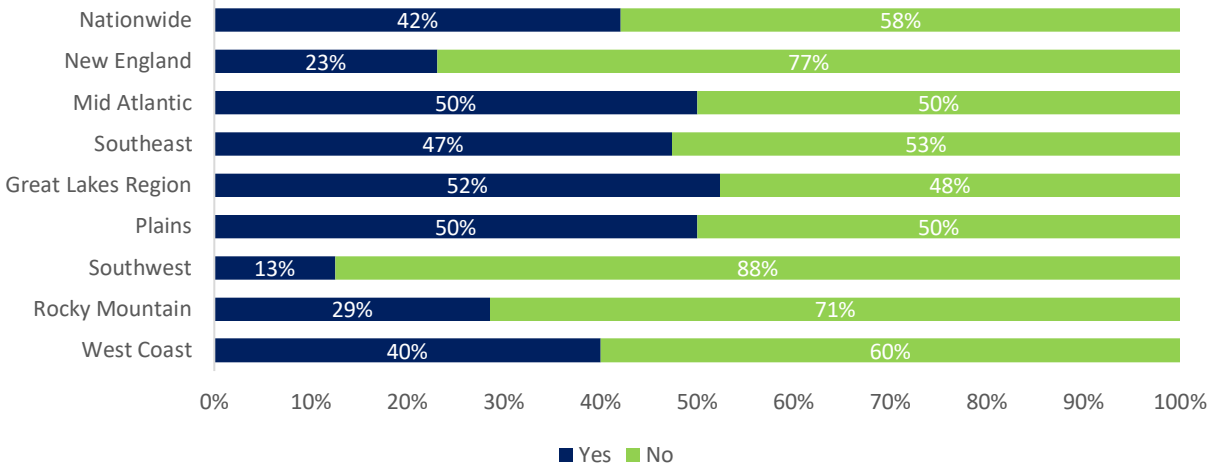
Selected Comments:

“In fact, the opposite as firms in the area take advantage of their office employees working from home to complete HVAC system upgrades”

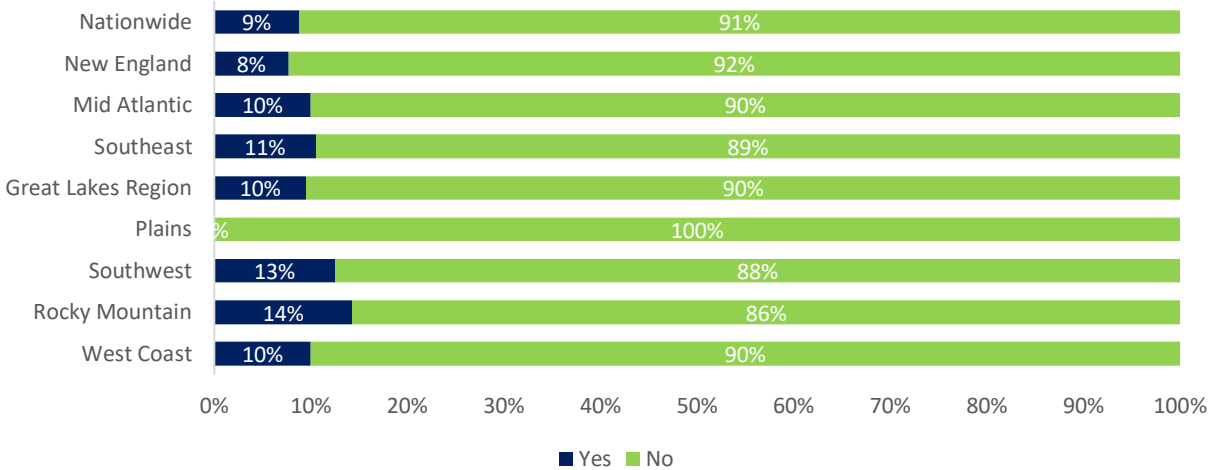
“Yes, but not significantly.”

“Bidding continues to be almost overwhelming at this time”

Q10a: Has your company applied to the Paycheck Protection Program (PPP) recently created by Congress?



Q10b: Has your company applied to the Economic Injury Disaster Loan (EIDL) recently created by Congress?



Raw Numbers										
Question		West Coast	Rocky Mountain	Southwest	Plains	Great Lakes Region	Southeast	Mid Atlantic	New England	Nationwide
Q1: Is your business experiencing trouble with product delivery or sourcing interruptions?	Yes	0	0	0	3	5	4	2	2	16
	No	10	7	8	13	16	15	18	11	98
Q2: Are you experiencing an increase in worker and crew absence due to the coronavirus?	Yes	4	3	2	8	12	7	10	7	53
	No	6	4	6	8	9	12	10	6	61
Q3: Has any worker in your organization tested positive for coronavirus?	Yes	3	1	1	1	3	1	4	5	19
	No	7	6	7	15	18	18	16	8	95
Q4: Have local jurisdictions stopped performing building site inspections?	Yes	4	3	3	8	12	11	13	8	62
	No	6	4	5	8	9	8	7	5	52
Q5: Have local jurisdictions (or other authorities) indicated that they will issue stop work orders that apply to your operations? If yes, what jurisdiction(s)?	Yes	1	0	0	1	2	2	4	4	14
	No	9	7	8	15	19	17	16	9	100
Q6: Are building owners/managers limiting access to sites and buildings as part of their coronavirus response plan?	Yes	8	5	6	13	19	15	18	11	95
	No	2	2	2	3	2	4	2	2	19
Q7: Have your projects been delayed due to concerns regarding the coronavirus?	Yes	6	5	5	12	18	15	17	10	88
	No	4	2	3	4	3	4	3	3	26
Q8: Have you had projects cancelled due to concerns regarding the coronavirus?	Yes	4	4	3	4	10	8	11	8	52
	No	6	3	5	12	11	11	9	5	62
Q9: Have you experienced a slowdown in normal bid activity due to the coronavirus?	Yes	6	6	7	7	14	11	11	9	71
	No	4	1	1	9	7	8	9	4	43
Q10a: Has your company applied to the Paycheck Protection Program (PPP) recently created by Congress?	Yes	4	2	1	8	11	9	10	3	48
	No	6	5	7	8	10	10	10	10	66
Q10b: Has your company applied to the Economic Injury Disaster Loan (EIDL) recently created by Congress?	Yes	1	1	1	0	2	2	2	1	10
	No	9	6	7	16	19	17	18	12	104