

NIA|News

THE OFFICIAL NEWS PUBLICATION OF THE NATIONAL INSULATION ASSOCIATION® (NIA)
REPRESENTING THE MECHANICAL AND SPECIALTY INSULATION INDUSTRY

VOL. 28, ISSUE 2

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**A SUCCESSFUL VIRTUAL
SPRING SUMMIT!**
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Join Us Face-to-Face

NIA

65th Annual Convention **MGM National Harbor**
October 26–28, 2021 **Together for Tomorrow**

THE

COUNTDOWN IS ON

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NIA | National Insulation
Association®



EVP/CEO MESSAGE

Springing into Action!

It is no secret that getting together with our members—at our big yearly events, strategic planning meetings, small dinners when they are visiting, (and honestly any chance I get!)—brings me incredible energy and is a treasured part of my role at NIA. As I logged off from our recent Virtual Spring Summit, I was in awe of the energy that was created—it was palpable. Noticeable was the high level of attendance and engagement during our committee meetings and the forward-looking messages from our three keynote speakers. See if you can capture some of the event's energy after reading about it on page 4.

At the end of that meeting, Owens Corning's David J. Cox became the first-ever NIA President from an Associate (Manufacturer) member company! Dave's theme for his year as President is *Together for Tomorrow*, which focuses on the power of industry relationships—this is what NIA is all about. I am looking forward to hearing Dave's uplifting messages about the power of industry connections throughout the year, including at our in-person Annual Convention, which is taking place October 26–28 at the MGM National Harbor near Washington, DC. All throughout Spring Summit, a recurring message I heard was a desire to be back together. Turn to page 8 to see how plans are progressing so that you can begin making your travel plans to join us F2F (face-to-face) in October. As always, the latest details are available at www.insulation.org/convention2021.

At the Virtual Spring Summit, we were thrilled to announce the winners of the Premier Industry Manufacturers Award and the Safety Excellence Award and we are looking forward to honoring them in person in October. To see which companies earned these distinctions, turn to page 11. I encourage every member company to download the applications for this year's programs, which are now available online.

Plus, in this issue, we offer OSHA updates from NIA Legal Counsel Gary Auman in Safety Corner on page 15, NIA's latest training opportunities on page 9, highlights from the YPAC Mentor Program on page 12, plus a sneak peek of our upcoming July Board and Long-Range Planning meetings on page 13.

The business of our members never stopped, but rather leaped forward to meet the pandemic challenges head on. I can sense the re-invigorated energy and optimism moving forward. With the good news of vaccine availability and rates advancing nationwide, I am looking forward to seeing everyone F2F this fall!

Michele M. Jones
Executive Vice President/Chief Executive Officer

People & Places

IN THE NEWS

David J. Cox Is NIA's New President



The first Associate (Manufacturer) member to become NIA President, David J. Cox is a Business Development Leader for North American Technical Insulation business at Owens Corning, which is headquartered in Toledo, Ohio. Since beginning his career with Owens Corning in 1980, Dave has held multiple leadership roles within Owens Corning and is a vocal advocate for the benefits insulation brings to all sectors of the economy and the value proposition insulation offers. During his term as NIA's President, Dave's theme is *Together for Tomorrow*, which focuses on the power of industry relationships.

Dave will preside over NIA's 65th Annual Convention, which is taking place October 26–28, 2021, at the MGM National Harbor in Maryland. His term concludes at NIA's 66th Annual Convention, March 30–April 1, 2022, at the JW Marriott San Antonio Hill Country Resort & Spa in San Antonio, Texas.

Derek Beck Promoted at Gribbins Insulation



With 20 years of field experience as an insulator and foreman, Derek Beck has moved into an office role as Estimator/Project Manager at Gribbins Insulation. Derek will assess customer needs, prepare proposals, and manage projects. About his transition from the field to the office, Derek said, "Being able to learn and work with the same individuals in a new position is exciting and something I look forward to." Founded in 1985, Gribbins Insulation is a commercial and industrial mechanical insulation contractor serving the Midwestern United States. Headquartered in Evansville, Indiana, the company has five branch offices in Indiana, Illinois, and Kentucky, and employs about 250 people. Gribbins Insulation joined NIA in 1990.

Dyplast Products Joins Kingspan Group

Kingspan Insulation LLC, a subsidiary of the Ireland-based Kingspan Group plc, has acquired Dyplast Products, LLC. Dyplast Products will join the North American region of Kingspan's Insulation Division.

Dyplast has established itself in multiple industries and applications, including energy/liquefied natural gas, petrochemical, pharmaceutical, refrigeration, cold storage, and construction, among others. The Dyplast acquisition will serve as a platform for Kingspan to develop a technical insulation business in North America that combines Dyplast's foundation with Kingspan's global capabilities.

Moving forward, Dyplast Products business will be led by Vincent Fuster, who will serve as the General Manager. Vincent noted, "Our teams are very excited to embark on this journey! Together,

WELCOME NEW MEMBERS!

2/22/21
Contractor
Dardon Construction, Inc.

Attn: Elvin Dardon
101 W. Hintz Rd.
Prospect Heights, IL 60070
Phone: 773-627-4800
Fax: Not provided
www.dardonconstruction.com
\$0-3 Million
SPECIALTIES: Building Envelope, Commercial Insulation, HVAC Insulation

2/22/21
Fabricator
Orange County Thermal Industries, Inc.

Attn: Ed Olivares
733 W. Byrd Blvd.
Universal City, TX 78148
Phone: 714-279-9416
Fax: 714-279-9562
www.teamociti.com
\$0-3 Million
SPECIALTIES: Fabrication, Marine, Removable Insulation

2/26/21
Contractor
General Coating & Insulation Services, Ltd.

Attn: Anthony Ramkissoon
124 Ramsamooj St.
Marabella, Trinidad
West Indies
Phone: 868-658-5673
Fax: Not provided
www.gcis.tt
\$0-3 Million
SPECIALTIES: Commercial Insulation, Distribution, Fabrication, Industrial Insulation, Paintings/Coatings, Removable Insulation

Do you know of a company that could benefit from becoming a member of NIA?
If so, please call Aimee Doyle at 703-464-6422, ext. 113, or email adoyle@insulation.org.

we will build an even stronger organization focused on customer needs, delivering results, and solidifying our relationships. The best decision we have made was to partner with Kingspan to drive growth, to build enthusiasm, and to keep producing the finest products, as we have always done."

Kingspan Insulation is headquartered in Atlanta, Georgia, and is a manufacturer in energy efficiency and moisture management products, offering high-performance insulation, building wraps, and pre-insulated HVAC ductwork. Kingspan Insulation is part of the Kingspan Group, which has manufacturing, distribution, and commercial operations throughout Europe, North America, Australasia, the Middle East, and other locations across the globe.

Kingspan Insulation (formerly Dyplast Products) has been an Associate member of NIA since 2010.

Owens Corning Named One of 2021 World's Most Ethical Companies® by Ethisphere Institute

This marks the fourth consecutive year Owens Corning has been recognized with this honor. The company is one of only two honorees in the Construction and Building Materials industry. In 2021, the Ethisphere Institute honored 135 companies from 22 countries and 47 industries.

"Owens Corning is honored to again be recognized by the Ethisphere Institute for our uncompromising standards for ethical business practices," said Chairman and Chief Executive Officer Brian Chambers. "Our inclusion on this distinguished list speaks to our company's purpose and reflects the actions of our 19,000 employees who demonstrate the highest standards for integrity in serving our customers, suppliers, and other stakeholders."

A Gold-Elite Foundation Contributor and Premier 12 *Insulation Outlook* advertiser, Owens Corning is based in Toledo, Ohio, and has been a member of NIA since 1966.

NIA LEADERSHIP

2021 Executive Leadership

PRESIDENT
Dave J. Cox, *Owens Corning*

PRESIDENT-ELECT
Joe Leo, *Atlantic Contracting & Specialties, LLC*

SECRETARY/TREASURER
Laura Dover, *Dover Insulation, Inc.*

ASSISTANT TREASURER
Rudy Nigl, *L & C Insulation, Inc.*

IMMEDIATE PAST PRESIDENT
John Lamberton, *Irex Contracting Group*

COUNSEL
Gary Auman, *Auman, Mahan & Fury*

NIA EXECUTIVE VICE PRESIDENT/CEO
Michele M. Jones

2021 Board of Directors

REGIONAL REPRESENTATIVES
Brian Willett—CSIA
Gribbins Insulation Company, Inc.

Jerry McCaffrey—ESICA
Thermal Solutions Contracting, Inc.

Matt Hymer—MICA
Midwest Materials Company

Matt Caldwell—SEICA
Caldwell Insulation, Inc.

Mike Feehery—SWICA
Specialty Products & Insulation

Rick Sutphin—WICA
Performance Contracting, Inc.

ASSOCIATES' COMMITTEE APPOINTEE
Vacant

2021 Committee Chairs

2021 CONVENTION PLANNING
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Jack Bittner, *Johns Manville*

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FOUNDATION STEERING
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HEALTH AND SAFETY
Mike Hill, *Performance Contracting, Inc.*

MEMBERSHIP
Matt Caldwell, *Caldwell Insulation, Inc.*

MERIT CONTRACTORS
Rudy Nigl, *L & C Insulation, Inc.*

METAL BUILDING LAMINATORS
Randy Smith, *Distribution International*

TECHNICAL INFORMATION
Darrell Peil, *Knauf Insulation, Inc.*

UNION CONTRACTORS
John Lamberton, *Irex Contracting Group*

YOUNG PROFESSIONAL ADVISORY
Rudy Nigl, *L & C Insulation, Inc.*

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NIA's Online Resources

Insulation.org InsulationOutlook.com

InsulateMetalBuildings.org

NIA'S LINKEDIN-NEW!
www.linkedin.com/company/NIAinfo

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www.twitter.com/InsulationInfo

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www.facebook.com/NIAinfo

NIA'S YOUTUBE CHANNEL
www.youtube.com/NIAinfo



NIA's Virtual Spring Summit EDUCATE | ENGAGE | ELEVATE 2021

Springing Toward the Future

100%

of survey respondents indicated the overall educational value of the committee sessions/speakers exceeded or met expectations.

94%

of survey respondents indicated the keynote program content/educational value exceeded or met expectations.

Coming together is what NIA's member meetings have always been about, and we were extremely excited to see nearly 130 NIA members representing 53 companies from across the country for NIA's Virtual Spring Summit, which took place online March 16–18, 2021. With the postponement of NIA's Annual Convention from March to October, NIA shifted our members-only meeting to a virtual spring event. There was a positive energy and hopeful outlook for both our association and our essential mechanical insulation industry, along with a few "Who would rather be in Maui right now?" jokes about NIA's rescheduled Annual Convention. Mark your calendars now for March 15–17, 2023, for NIA's 67th Annual Convention in Maui because **everyone** is going to be there!

Welcoming Our New Attendees

During the kickoff keynote session on Tuesday, NIA President and Irex Contracting Group Chief Operating Officer John Lamberton—who has embraced his distinction as NIA's first-ever fully virtual President—beamed in and welcomed everyone, including eight first-time attendees:

- Aubrey Hotard of *Insulations, Inc.*,
- Brandon Mate of *Knauf Insulation, Inc.*,
- Todd Nagaitis of *Distribution International, Inc.*,
- Loren Nee of *Larch Industry*,
- Mary Whitlow Otte of *Wayne Insulation Company, Inc.*,
- Chris Parmele of *Polyguard Products, Inc.*,
- Lori Roy of *Johns Manville*, and
- Michael Stoner of *Knauf Insulation, Inc.*

About attending her first NIA event, Wayne Insulation Co. President Mary Whitlow Otte said, "With a virtual event, it's hard to justify *not* participating! I've always wanted to attend, and this schedule allowed me to do so easily. In the past, I've sent representatives on our company's behalf to NIA events, so I understand the value of the association. I believe that you get out of an organization what you put into it." After participating in the Merit Contractor Committee roundtable discussion, she said, "It was great to learn from other non-competitive contractors, get feedback, and offer my insights. It helps all of us plan for the future."



92%

of survey respondents indicated they learned new information.

Member Approval of NIA's New Board of Directors

Seven NIA Board of Directors positions were up for election, and the following members were approved by majority vote during the Special Business Session, including:

- At-Large Representative: John Freeman, *Petrin, LLC*,
- At-Large Representative: Steve Margolius, *Distribution International, Inc.*,
- At-Large Representative: Jon Perry, *Specialty Products & Insulation*,
- At-Large Representative: John Stevens, *Thermal Solutions–Ohio, Inc.*,
- At-Large Representative, Associate Member: Jack Bittner, *Johns Manville*,
- Southwest Insulation Contractors Association Representative: Mike Feehery, *Specialty Products & Insulation*, and
- Western Insulation Contractors Association Representative: Rick Sutphin, *Performance Contracting, Inc.*

In addition, on March 15, the Board elected its new officers, who assumed their new roles at the conclusion of the Spring Summit:

- President: David J. Cox, *Owens Corning*,
- President-Elect: Joe Leo, *Atlantic Contracting & Specialties, LLC*,
- Secretary/Treasurer: Laura Dover, *Dover Insulation, Inc.*,
- Assistant Treasurer: Rudy Nigl, *L & C Insulation, Inc.*, and
- Immediate Past President: John Lamberton, *Irex Contracting Group*.

Please see the full listing of NIA's Board of Directors on page 3 of every issue of *NIA News*.

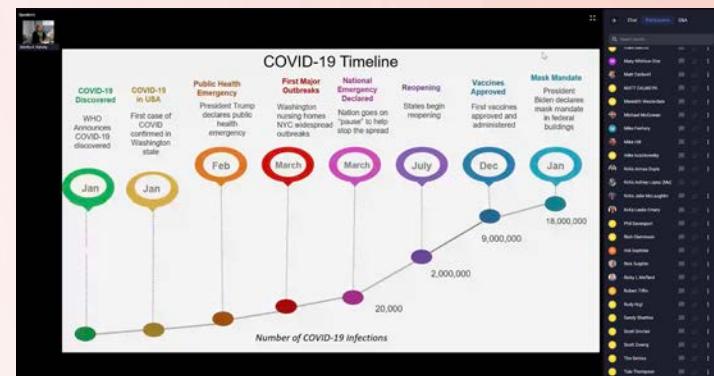
Key Insights from Three Keynotes

With three top-level keynote sessions in 3 days, Spring Summit attendees had access to the latest insights on three crucial and top-of-mind issues: the post-pandemic economy, the business implications of the COVID-19 vaccine, and the new political landscape.

On Tuesday, NIA welcomed back Economist Anirban Basu of Sage Policy Group, Inc., who shared his data-backed thoughts on the recuperative powers of the U.S. economy. With a lightning-paced, Harry Potter-themed presentation—The Chamber of Data—Basu escorted attendees through many a chart and graph depicting historical economic data, mid-pandemic shocks, government recovery packages, pent-up consumer demand, inflation concerns, and drilldowns into construction-specific data. Looking ahead, he likened demand to a tsunami, and predicted the back half of 2021 should be spectacular for economic growth.

On Wednesday, health-care policy expert Martha Roherty of AAdvancing States, brought the latest information on vaccine distribution and the road to herd immunity. Her presentation depicted COVID-19 timelines, risk factors for different groups, the vaccination pathways from the federal level to community health centers, and lessons from COVID-19 that will remain a part of our businesses and society going forward.

On Thursday, legislative and advocacy expert Jade West of the National Association of Wholesaler-Distributors shared her front-row seat insights into our political landscape, including the factors that created the political climate, current legislative issues and initiatives, and how these factors affect businesses and their owners. On a bright note, she shared, in spite of political divides, there are some glimmers of hope in coming together toward compromise in the so-called G-20 group of centrist U.S. Senators who are looking for bipartisan solutions. In thanking Jade for her



89%

of survey respondents rated the Virtual Spring Summit as excellent or good.

time, NIA member Michael McCowan said of the hour-long, conversational-style presentation: "It was the most informative hour I've had in a very long while."

In addition, attendees enjoyed access to video recordings of the keynote sessions for several weeks after the Spring Summit.

Industry Sessions: Targeted and Topical

The education, peer-to-peer learning, and exchange of ideas during committee meetings and industry sessions continued to provide important connections in our virtual formats. In fact, 100% of attendees who responded to the post-event survey indicated the overall educational value of the committee sessions and speakers exceeded or met their expectations. Many committees held elections, and we would like to thank the outgoing volunteers for their dedication and service, and welcome the new leadership. A full list of volunteers can be found at <http://bit.ly/NIACommitteeLeaders>, and the Committee Chairs are also listed on page 3 of every issue of *NIA News*. Here are top highlights from each industry session.

The Associates Session welcomed Society for Human Resource Management's Nicole Belyna for her insightful discussion on the evolving workplace, talent acquisition, the effects of COVID-19 on the workplace, and creating a more empathetic environment. The committee also welcomed NIA Past President and Consultant Ron King, who unveiled the results of the latest Industry Measurement Survey, which appears in the May issue of *Insulation Outlook*. In addition to electing a new Associate representative for the Board, manufacturer members decided to form a partnership with the TIC and created a new Associates task force to help generate and secure articles for *Insulation Outlook* with the goal of expanding content, especially content that is more relevant to engineers.

Distributors/Fabricators Committee attendees focused on business growth with FMI Corporation's Paul Giovannoni, who provided

a targeted construction industry outlook on a post-COVID environment to help them prepare the future supply chain. In addition to electing new leaders, the committee continued to look towards the future and decided to expand its presence on NIA's website, with a new task force leading the effort.

Education and Training Committee members explored new training ideas, evaluated current learning programs, and looked for innovative ways to expand the reach to new audiences. Committee members discussed the progress of NIA's new Understanding the Submittal Process course (which will be available later in 2021), explored a few different subjects for future learning programs, and shared their new ideas on creating a media tool kit for NIA members to help promote NIA's education and learning programs.

As the research and development engine of NIA, the **Foundation Steering Committee (FSC)** focused on new courses and educational programming ideas, including the overwhelmingly positive reviews that NIA's Understanding Specifications course has received. In addition to the new Understanding Submittals course that will be out later this year, the FSC discussed ideas for new courses and the progress being made in establishing NIA's Foundation as a separate 501(c)(3) entity. For more information on Foundation projects, partnerships, and news, see the Foundation Update on page 14.

Health and Safety Session attendees received direct guidance from OSHA's Office Director of Construction Services Erin P. Gilmore, who provided a comprehensive overview of non-pandemic and pandemic-related OSHA initiatives and guidelines. She also shared timely resources related to the National Safety Stand-Down, taking place May 3–7, 2021. (Visit www.osha.gov/stop-falls-stand-down#event.) Committee members reviewed updates to the Safety Excellence Award applications and provided input (see page 11 for more Safety Award details), conducted committee elections, and shared ideas for educational programming at future meetings.

Membership Committee members had excellent discussions on NIA membership recruitment and retention progress, including debuting brand-new member testimonials on the website, refreshing the membership brochure, and publicizing upcoming member promotions. In addition to committee elections, members created a task force to finalize details of the new Professional Membership Category, which is a topic at the next NIA Board of Directors meeting in July.

Merit Contractors Committee attendees spent the majority of their time together in a roundtable discussion talking through the impacts of COVID-19 successes and slowdowns, regional weather impacts, and general conditions in various geographic areas. In addition to holding committee elections, the committee had a productive conversation on contractor column topic ideas for *NIA News*.

Metal Building Laminator (MBL) Committee members addressed a variety of technical and organizational agenda items, and highlights included reviewing the 404 Certified Faced Insulation Standard language, monitoring air barrier testing, and making plans to conduct a survey of laminators to determine if an update needs to be made to the MBL Committee definition.

The **Technical Information Committee (TIC)** had a large turnout of members, including some from every membership category. The Chair and Vice Chair will lead the new effort on creating and reviewing editorial content for *Insulation Outlook* magazine with the Associates Committee. In addition, the committee reviewed glossary terms for the Insulation Energy Appraisal Program™ (IEAP) and a new edition of NIA's Science Glossary—now available at <https://bit.ly/39NZEY2>.

In addition to holding committee elections, the **Union Contractors Subcommittee** members heard from Taft Law's Senior Counsel Bob Dunlevy for an enlightening and comprehensive overview of labor law developments, OSHA COVID-19 standards, pension plan reforms, and what to expect moving forward.

Young Professional Advisory Committee (YPAC) attendees held the second installment of YPAC's new mentoring program with

NIA Past President Dana Vlk of Distribution International and YPAC member and facilitator Dayna Martin of Johns Manville on the topic of building career longevity and a brand in this industry. In addition to electing new officers, YPAC members also were updated on the mentor program highlights, NIA's new presence on the LinkedIn platform and how to maximize the benefit, and the ongoing topic of diversity and inclusion within NIA and the industry.

A Commitment to Connecting

Following the keynote sessions on both Wednesday and Thursday, Spring Summit attendees were seamlessly transported to NIA's Network Social Hours with small group gatherings that allowed members to catch up, mingle, and make plans for seeing each other at our in-person Annual Convention this fall. Plus, a few of our speakers and guests popped in to answer questions and join in the conversations. We also offer our congratulations to the two drawing winners, each receiving a \$200 American Express gift card: Chris Parmele of Polyguard Products, Inc. and Jeremy Docker of DKB, Inc.

As NIA EVP/CEO Michele Jones looked back on the Virtual Spring Summit, she offered her thanks to everyone who attended and for bringing their collective enthusiasm. "From the energy generated in our committee discussions and the forward-looking messages of our three keynote speakers, I saw hope and a path forward. It really is the best time to work together and plan for what looks to be a busy year filled with excitement and lots of face-to-face meetings!"

At the conclusion of this event, new NIA President Dave Cox began his term as the first-ever Associate (Manufacturer) President. For his year as President, he has selected *Together for Tomorrow* for his theme, which focuses on the power of industry relationships to build a stronger future. He added, "We don't know what tomorrow brings or when the bright tomorrow we all want will get here, but what we can control is that we are together to support the power of insulation—as individuals, companies, an association, and an industry."

Thank You to Our Spring Summit Sponsors



REGISTER NOW:

The Face-to-Face (F2F)
Countdown Is on!
See You In-Person in October!

Turn to page 8 for Convention info.

NIA | 65th Annual Convention MGM National Harbor
October 26–28, 2021 Together for Tomorrow

THE COUNTDOWN IS ON to See Industry Members Face-to-Face (F2F) at NIA's Annual Convention



October 26-28, 2021

65th Annual Convention
MGM National Harbor

Together for Tomorrow



We cannot wait to see our members F2F in less than 6 months! Registration is now open for NIA's 65th Annual Convention, taking place October 26-28, 2021, at the MGM National Harbor near Washington, DC. Register now through October 1 at the lowest early-bird rate, and consider bringing guests and new attendees for this insulation industry reunion! Companies that register more than two attendees also receive an additional group discount. If you are counting down the days, hours, minutes, and seconds like we are, just visit www.insulation.org/convention2021 for a countdown clock to when we all will be together again!

96%

of 2019 Convention survey
respondents said networking with
new/potential customers met or
exceeded expectations.

Ongoing Commitment to Safety

Safety continues to be a top priority for NIA leadership and the MGM National Harbor. NIA will be making changes to our program format and protocols to adhere to the latest safety recommendations for gatherings from the Centers for Disease Control and Prevention (CDC). For more on the MGM 7-Point Safety Plan, which puts guest health and safety at the center of all activity, please visit <http://bit.ly/MGMSafety>.

PLAN YOUR ITINERARY NOW:

[Schedule Highlights, Discounted Room Block, and Booking Travel](#)

With a face-to-face event, we return to the days of making travel plans! We suggest you

arrive on Monday, October 25, so you are ready for the day on Tuesday with registration opening at 7:30 a.m. and the Networking Breakfast at 8:45 a.m. Tuesday is packed with educational sessions, networking, and the Welcome and Appreciation Evening. Wednesday morning is full of networking and educational opportunities with open time later in the afternoon and evening for business meetings and to explore National Harbor or nearby Washington, DC. Thursday features networking and education in the morning; open time for meetings in the afternoon; and NIA's Farewell Reception, Dinner, and the Hosted Dessert Hospitality Suites in the evening. Attendees can book their travel to depart on Friday morning or stay the weekend to enjoy the area sites. See the tentative Schedule of Events (www.insulation.org/convention2021/schedule) and make the most of your time at NIA's Annual Convention.

NIA has blocked rooms at the MGM National Harbor at a discounted rate, and the deadline to secure the NIA Annual Convention rate is October 1, 2021. Much

more information about the hotel, safety protocols, expanded to-go dining, and other helpful travel and airport information can be found on NIA's Convention website (www.insulation.org/convention2021).

Guests Are Welcome, Too

In addition to the Spouse Sip-and-Paint Event, registered guests are welcome to attend keynote sessions and open receptions. Look for the "+" on the online Schedule of Events for events where spouses and guests are encouraged to attend. More information about spouse registration is available at www.insulation.org/convention2021/register. If you are bringing your family to the NIA Annual Convention

98%

of 2019 Convention survey
respondents said networking with
current customers met or
exceeded expectations.

Key Dates and Deadlines

OCTOBER 1, 2021:
Early-Bird Registration and Hotel Reservation Deadlines

OCTOBER 13, 2021:
Regular Registration Closes

OCTOBER 26–28, 2021:
NIA's 65th Annual Convention/
Late Registration Closes

95%

of 2019 Convention survey respondents said the overall content quality of the sessions was excellent or good.

and the DC area this fall, children 5 and under are free, and there are special rates for ages 6–17. The National Harbor; Washington, DC; and nearby Virginia cities of Arlington and Alexandria boast a huge variety of outdoor and indoor dining, museums, shopping, and entertainment options for attendees and guests of all ages.

More to Come!

Much more information is to come on all aspects of this F2F event. We encourage you to visit www.insulation.org/convention2021 for all the latest updates.

EXPAND YOUR PRESENCE BY BECOMING A SPONSOR

If your company is interested in increasing awareness of your brand at this industry gathering, please email Director of Meetings and Education Erin Penberthy at events@insulation.org who can help design a package that meets your needs.

Training & Education: Put Your NIA Membership to Work

We invite you to take advantage of your NIA member discounts and level up your staff's skills through NIA's expanding offering of learning programs. Whether you are training new hires or adding a certification for experienced employees, NIA has an option to meet your company's needs. With significant discounts for members, NIA offers a wide variety of educational opportunities for all career levels. Currently, all NIA courses are being conducted virtually. In fact, NIA's Thermal Insulation Inspector Certification™ and NIA's Understanding Mechanical Insulation courses are being held virtually May 11–12 and May 18–19. New course dates are added throughout the year, so make sure to stay up to date with NIA communications, as courses are filled on a first-come, first-served basis.

Highlighted below are NIA's upcoming courses. Register now—previous classes sold out quickly.

NIA's Understanding Specifications Virtual Course on June 24

NIA | Understanding SPECIFICATIONS

NIA's newest offering is Understanding Specifications, a 5-hour virtual course for the commercial and industrial insulation markets. Participants will learn about the purpose and complexity of specifications, how they vary between market segments, and how to apply that knowledge to benefit their company. The course has been designed to benefit multiple audience segments involved in the design and application of mechanical insulation for both new construction and maintenance. Visit <http://bit.ly/NIASpecCourse> for more information and to register for the June 24 course.

Insulation Energy Appraisal Program™ (IEAP) Certification on November 9–10



NIA's virtual IEAP is 2-day course that teaches experienced insulation professionals how to determine the optimal insulation thickness and corresponding energy and dollar savings for a project. This refreshed, certification-level course is designed for participants who are looking to expand their skill set and companies that want to grow their business capabilities by adding insulation appraisals to show insulation's return on investment to their customers. In just 2 days, participants learn how to conduct a facility walk-through, understand the tools necessary to complete the appraisal, and create a final report for customers. Visit <https://bit.ly/NIAIEAP> for more information and to register for the November 9–10 course.



NIA'S ON-DEMAND TRAINING PORTAL

NIA's archived webinars are free for NIA members and can be accessed through NIA's On-Demand Training Portal at www.vimeo.com/NIAinfo. Users can order and stream:

- The English version of NIA's Mechanical Insulation Installation Video Series,
- The Spanish version of NIA's Mechanical Insulation Installation Video Series, and
- Educational business and safety webinars.

The pricing that appears on Vimeo On Demand is the non-member pricing, and members receive a significant discount by using their NIA member promo code. Contact membership@insulation.org to get your promo code.

NIA'S LEARNING PROGRAM LINEUP

BEGINNER

- NIA's Mechanical Insulation Basics (formerly the E-Learning Modules and coming soon on NIA's website)

INTERMEDIATE

- NIA's Understanding Mechanical Insulation
- NIA's Understanding Specifications
- NIA's Understanding the Submittal Process (coming late 2021/early 2022)
- NIA's Mechanical Insulation Design Guide (coming soon to NIA's website)

ADVANCED

- NIA's Insulation Energy Appraisal Program (IEAP) Certification
- NIA's Thermal Insulation Inspector Certification Program

Private Courses Available

NIA programs also are available to host as private courses exclusively for corporate teams and clients. NIA members receive significant discounts for all learning programs, and additional discounts are available to Gold-Elite Foundation contributors and engineers.

COMING SOON

NIA's *Insulation Estimator's Handbook*

This classic NIA reference tool is getting a complete update! Known throughout the industry for providing the data needed for almost every type of mechanical insulation estimate, this book contains valuable technical information for estimating insulation, as well as formulas and conversions, information on insulation accessories, and technical variables of an insulation project. Stay tuned for more information on pre-release discounted, members-only pricing to be shared in NIA's communications later this summer!

NIA | Understanding the SUBMITTAL PROCESS

Understanding the Submittal Process

Coming in late 2021/early 2022, NIA will be rolling out Understanding the Submittal Process, giving students the opportunity to learn how to identify the type and scope of submittal requirements, the components and importance of the submittal package, and the purpose of the submittal process. For more information about the course, please visit www.insulation.org/training-tools/submittals. Course dates will be announced on NIA's website and in NIA communications.

NIA | Mechanical INSULATION BASICS

Mechanical Insulation Basics

ON DEMAND E-LEARNING MODULES

Formerly known as

the "Mechanical Insulation Education and Awareness Campaign E-Learning Modules," this self-paced, on-demand course is perfect for engineers and insulation personnel who are new to the industry. The series explains the types of insulation on the market, the science and technology of how insulation works, design questions that should be asked for every project, and basic insulation information to help beginners become more knowledgeable about the industry. This course is a requirement for the Thermal Insulation Inspector Certification, and students can complete the Basics course later this year when it is available online again.

NIA | Mechanical INSULATION DESIGN GUIDE

NIA's Mechanical Insulation Design Guide

This online instruction guide walks engineers, specifiers, and contractors through the steps of proper insulation design, installation practices, and insulation maintenance. Formerly known as the MIDG, the updated Design Guide examines the design considerations for a project; provides unique insulation calculators to determine insulation thickness, return on investment, and six other project calculations; and offers training on how to design many of the most common insulation systems. It will be available online in the coming months.

To learn more about any training program, visit www.insulation.org/training-tools or email training@insulation.org.

HONORING SAFETY EXCELLENCE AND INDUSTRY LEADERSHIP

At the Virtual Spring Summit, NIA was thrilled to honor so many of our member companies through our two awards programs: NIA's Safety Excellence Awards and NIA's Premier Industry Manufacturer Program. Congratulations to all the winners! Applications are now available for the current year for both award programs. Visit www.insulation.org/membership for more details.

**2021
RECIPIENT**

NATIONAL INSULATION ASSOCIATION®
**PREMIER INDUSTRY
MANUFACTURER**

HONORING THESE INDUSTRY LEADERS



**2020
RECIPIENT**

NATIONAL INSULATION ASSOCIATION®
**NIA'S SAFETY
EXCELLENCE AWARD**

HONORING THESE INDUSTRY LEADERS

ASSOCIATE (MANUFACTURER)

CATEGORY WINNERS

Platinum:

Armacell, *Chapel Hill, NC*
CertainTeed Corp., *Malvern, PA*
Dyplast Products, LLC, *Miami, FL*
Johns Manville, *Denver, CO*
Owens Corning, *Toledo, OH*
ROCKWOOL Technical Insulation, *Milton, ON, Canada*

Gold:

Proto Corp., *Clearwater, FL*

Silver:

Polyguard Products, Inc., *Ennis, TX*

CONTRACTOR CATEGORY WINNERS

Platinum:

Advanced Industrial Services, LLC, *Toledo, OH*
Advanced Nuclear, LLC, *Greenwood, IN*
Advanced Specialty Contractors, LLC, *Aston, PA*
Argus Contracting, LLC, *Santa Fe Springs, CA*
Atlantic Contracting & Specialties, LLC, *Hicksville, NY*
Cornerstone Services Group, LLC, *Omaha, NE*

DKB, Inc., *Pasco, WA*

Farwest Insulation Contracting, *Anaheim, CA*

Gagnon, Inc., *St. Paul, MN*

Gribbins Insulation Co., Inc., *Evansville, IN*

Hawkeye Insulation Specialists, Inc., *Cedar Rapids, IA*

Iowa Illinois Taylor Insulation Co., *Davenport, IA*

I-Star Energy Solutions, *Quarryville, PA*

L.C. Insulations, Inc., *Lititz, PA*

Liberty Industrial Group, *Phoenix, AZ*

Luse Thermal Technologies, *Aurora, IL*

Performance Contracting, Inc., *Lenexa, KS*

QCI Thermal Systems, Inc., *Iowa City, IA*

Summit Contracting, LLC, *Portland, OR*

Thermal Solutions—Ohio, Inc., *Proctorville, OH*

Gold:

BrandSafway Services, LLC, *Kennesaw, GA*

F & H Insulation Sales and Services, Inc., *Kechi, KS*

Geo. V. Hamilton, Inc., *McKees Rocks, PA*

Industrial Construction & Engineering Co., *Saint Peters, MO*

Insulations, Inc., *Harahan, LA*

DISTRIBUTOR/FABRICATOR

CATEGORY WINNERS

Platinum:

American Mechanical Insulation Sales, Inc., *Farmington Hills, MI*

Bay Insulation Systems, Inc., *Green Bay, WI*

Distribution International, Inc., *Houston, TX*

Extol of Ohio, Inc., *Norwalk, OH*

Shook & Fletcher Insulation Co., *Birmingham, AL*

Specialty Products & Insulation, *Charlotte, NC*

Gold:

Geo. V. Hamilton, Inc., *McKees Rocks, PA*

Thermaxx, LLC, *West Haven, CT*

METAL BUILDING LAMINATOR

CATEGORY WINNERS

Platinum:

Bay Insulation Systems, Inc., *Green Bay, WI*

Gold:

Silvercote, A Distribution International Co., *Greenville, SC*

Insights from NIA's YPAC Mentor Program

NIA's YPAC continues its new and unique mentoring program, pairing NIA Past President Dana Vlk with YPAC member Dayna Martin. The two had virtual one-on-one sessions and then shared highlights of their conversations with the YPAC audience during NIA's Virtual Spring Summit.

STAYING POWER: Building Your Industry Brand

By Dayna Martin, Associate Marketing Manager, Johns Manville

In my rookie years, I can recall hearing about Dana Vlk, a highly respected leader in the industry; and because we shared the same name, I had a sense of validation that I had begun my marketing career in the industry. Little did I know, 13 years later, that I would still be in this industry. As another mentor of mine, Jack Bittner, often says, "The insulation industry is like Hotel California—you can check out anytime... but you can never leave." In fact, Jack Bittner introduced me to Dana Vlk at the 2017 NIA Insulation Expo event. I felt honored then to meet such a successful role model in the industry and was thrilled when NIA paired us in the YPAC mentorship program.

The timing of our mentorship pairing was incredibly fortuitous: Dana was right on the cusp of retirement and nearing the conclusion of her term as NIA's Immediate Past President. I feel extremely lucky to have been given the opportunity to mentor under her, learning from her 40 years of experience. We began our virtual-format conversations by discovering our shared interests in paddle boarding and baseball games. We moved on to cover topics ranging from how her initial job turned into a career, to how she benefited from her "Swiss Army™ knife" approach and how she paired her natural, lifelong learner mentality with genuine and purposeful networking to build her highly valued and respected professional brand in the insulation industry.

Utility Team Player: Swiss Army Knife Role

I believe all of us can (and should) think about our personality, attitudes, and strengths as a personal brand. One of my questions to Dana was what brand she would compare her own professional brand

to, and she easily said, "Swiss Army knife." Dana described herself as a utility player in her career, as she was a part of several mergers and acquisitions. She became comfortable with change and wearing multiple hats. She also had a strong self-awareness in knowing what her strengths were and what type of career she wanted. Perhaps even more importantly, she also knew what she did *not* want. Knowing what she wanted, embracing change, and learning new roles gave her a bold confidence coupled with an empathetic mentality, which helped her establish respect and credibility throughout the industry and gave her the reputation of a well-qualified industry leader and mentor.

Lifelong Learner

Dana described herself as a lifelong learner. This, coupled with her ambition, allowed her to succeed in every role she was asked to do. With each responsibility, she added a new tool to her Swiss Army knife, and that included learning how to manage people based on what *their* goals were, not hers. Ambitious by nature, Dana thought others felt the same, but experience taught her to recognize that people have different definitions of success. She learned to support the pathway that they wanted for themselves so that the company retained these skilled people, and her employees were happier pursuing their passions. As her career matured and she gained more experience, she identified that sometimes additional skills were needed to facilitate a conversation or a professional relationship within her team. She also learned when she should and should not back down from a situation, and this knowledge played a key role in building her well-respected professional reputation.

The Importance of Networking and Utilizing Social Media

Dana's natural appetite for learning helped her build industry connections; and early on, she recognized the importance of networking. She not only found value in connecting with her key industry partners, but also saw the benefits of working together with the competition to help the industry grow. The natural way she built relationships supported her throughout her career as she was able to draw from her connections to support company and industry initiatives. While most agree that face-to-face events and interactions are ideal, the recent disruption to our "normal" way to connect in person has forced other tactics to become even more relevant. Social media platforms such as LinkedIn and Twitter have provided the opportunity to continue to grow your network and build your professional and company brand without the face-to-face component. LinkedIn can serve as a digital business card and provide the necessary credibility to earn an introduction and grow your network. Your profile and activity can position you as a resource to your connections and oftentimes customers, supporting your professional brand.

Through the YPAC mentoring program, Dana and I explored many topics and experiences that contribute to building a career, which essentially equates to your professional brand. For Dana's brand, her continuously expanding knowledge and valued relationships allowed her to stand out in the insulation industry. I feel very fortunate to look to her, and other NIA members, as strong mentors as I move through the phases of my career.

NIA Member Engagement Continues between Events

NIA members and staff put the priorities from the Virtual Spring Summit into action and plan for the future at the July F2F Long-Range Planning Session



We were delighted by the terrific turnout and exceptional engagement during the Virtual Spring Summit and are looking forward to the Annual Convention in the fall, but in between those large member meetings are other committee meetings, including a 4-day event in July.

July 13–16 Event

- 2022 Convention Committee Meeting
- Foundation Steering Committee
- Executive Committee
- Board of Directors Meeting
- Long-Range Planning Meeting

At its July meeting, NIA's Board of Directors will focus on putting NIA President David J. Cox's theme—*Together for Tomorrow*—into action and assessing the state of the industry and the association as we emerge from the pandemic, preparing for in-person industry gatherings, welcoming new Board members, and addressing ongoing projects and priorities.

2021 Long-Range Planning Session

Every few years, NIA leadership gathers to assess NIA's current actions and determine the best path forward for NIA and its members. The 2-day planning session will allow NIA leadership to take stock of the insulation industry and to determine NIA's priorities for the next few years.

Previous Goals and Achievements

The previous Long-Range Planning Session was held July 12–13, 2017 and the leadership decided to focus NIA's efforts on three key objectives. In 2019, the Board of Directors reaffirmed these three goals for another year. Then, due to the pandemic, the 2020 session was postponed until July 2021. As we go into our next long-range planning session, we are very proud of the accomplishments.

2017 NIA STRATEGIC OBJECTIVES

• Increase Membership

We have made progress in identifying many potential new members across the United States by using Standard Industrial Classification (SIC) codes and continue to work to grow the NIA membership base and establish ways to maintain communications with new members in the first year of their membership and beyond. We worked on re-establishing communications with dropped members, including creating talking points for members to use to encourage other companies to join, and a new on-boarding process to help new members realize and utilize their membership benefits. In addition, members accepted the challenge to get more involved in NIA through meeting, training, and committee participation. Progress is being made in establishing a Professional Membership category to allow engineers, architects, and others to join NIA. This category will be available in Q3 2021.

• Create Awareness Programs for End Users to Promote

Insulation Industry Growth

The volunteers for this objective studied the industry's needs and created three presentations that could be given by NIA or other volunteers to the engineering and design/build communities. These three presentations were created by consensus to be educational and unbiased. The topics are insulation systems for chilled water/refrigeration, insulation for power generation, and insulation fasteners and their proper use.

• NIA to Become the Education and Training Leader in Our Industry

NIA created the Education and Training Committee and allotted resources to create training programs on topics requested by members. The first course prioritized was the Thermal Insulation Inspector Certification, which also resulted in the Understanding

Mechanical Insulation course. The Insulation Energy Appraisal Program was modernized for 2021. Currently, NIA has nearly 120 Certified Inspectors and 200 Certified Insulation Energy Appraisers. The latest courses are NIA's Understanding Specifications and NIA's Understanding the Submittal Process (currently in development), as well as a new version of the *Estimator's Handbook*.

Upcoming Member Meetings

The key to success for any association is its members, and NIA has outstanding leadership, volunteers, and members. Throughout the year, committee members work through task forces and action groups to advance the goals of the committees, create and review new

educational and training classes, and develop resources for their insulation industry colleagues. To become involved in a committee, visit www.insulation.org/membership/committees-minutes and reach out to the NIA staff liaison. You are also invited to read any committee's minutes to find out what projects are currently in progress.

- Education and Training Committee, June 8, 2021 (closed meeting).
- Technical Information Committee, August 2021.
- Young Professional Advisory Committee, July 2021.

Members can participate by emailing events@insulation.org. Thank you to all our members who continue to advance our committee goals and membership objectives all year long!

FOUNDATION Update

Industry Measurement Survey Data Analysis

Statistical information gathered from the biennial Industry Measurement Survey conducted earlier this year has been compiled and analyzed. The full survey report will appear in the May issue of *Insulation Outlook*. This year's survey also includes new data related to the impacts of the COVID-19 pandemic. Thank you to all the Associate (Manufacturer) members who participated in this important industry project. The survey is sponsored by NIA's Foundation.

Extreme Weather Emphasizes Power of Insulation

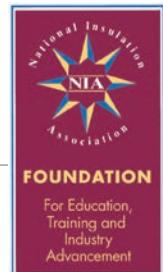
In response to the loss of power and water associated with the extreme weather experienced in Texas, Louisiana, and the Midwest in February, NIA has volunteered our expertise to help legislators craft state and federal legislation to avoid future climate catastrophes and offers to assist any affected plant or facility with the design of their insulation systems. In addition, we ask President Biden, Governor Greg Abbott (TX), and Governor John Bel Edwards (LA) to issue executive orders to mandate, at a minimum, proper insulation system installation on a variety of systems and facilities. Look for coverage on this topic in the May issue of *Insulation Outlook* magazine.

Supporting Common Goals

- NIA advocated for small businesses in support of the Main Street Tax Certainty Act of 2021, to make permanent the Section 199A 20% deduction for qualified business income. This bipartisan legislation will help ensure permanent tax parity for the millions of employers organized as S corporations, partnerships, and sole proprietorships. It will also

provide certainty to the countless businesses who have been devastated by the coronavirus pandemic.

- NIA joined 13 other insulation industry groups that called upon Congressional leadership to modernize the Internal Revenue Code Section 25C tax incentive for residential energy efficiency improvements. Led by bipartisan efforts, the Home Energy Savings Act (S.2588/H.R.4506) represents a strong framework for updating this important credit.
- NIA joined more than 85 groups and the Family Business Estate Tax Coalition in calling on U.S. House and Senate leaders to support the Death Tax Repeal Act of 2021, which would permanently repeal the estate tax, thereby supporting America's family-owned business.



More Project Updates

- NIA's new submittal course development is proceeding as planned. The first course will be scheduled for late 2021 or early 2022.
- The NIA staff is transferring the Mechanical Insulation Design Guide (MIDG) and associated calculators from the National Institute of Building Sciences (NIBS) website to NIA's website, www.insulation.org. Members will be alerted in the coming months when the transfer is completed.

If you are interested in learning more about becoming a Foundation contributor or have questions about Foundation projects, contact Kristin V. DiDomenico at kdidomenico@insulation.org.

SAFETY CORNER

OSHA Personnel, Rulemaking, and Enforcement Updates

By Gary Auman

On April 9, President Biden nominated Doug Parker to be the new head of federal OSHA. Parker will leave his position as head of California's Division of Safety and Health, known as Cal/OSHA, to assume this appointment. For those familiar with Cal/OSHA, you are aware that he will bring with him a more liberal and regulatory approach to workplace safety and health. On April 6, U.S. Department of Labor (DOL) Secretary Mark Walsh placed a hold on an Emergency Temporary Standard (ETS) for COVID-19. But with the appointment of Parker as OSHA Administrator, I believe we may now see a move toward an ETS on the COVID-19 pandemic. Parker's appointment may also lead to a proposed rule for heat illness protection, which may very likely be modeled after the Cal/OSHA heat illness standard for general industry and construction. I do not challenge or condemn his appointment, as I am and always have been an advocate for workplace safety, but I believe everyone needs to be aware that for those employers whose approach to safety has been somewhat laid back, Parker's appointment is an indication that they will no longer be able to "just barely get by in safety." Safety will need to be, and should already be, actively pursued by you in the workplace. Parker's and other Biden OSHA appointments likely signal that we are going to see a significant increase in safety rulemaking and enforcement. More than ever, you will need to confirm that your field supervision is ensuring that employees on every jobsite are fully trained in your safety program, and that all employees are compliant with ALL aspects of your safety program.

With this appointment, and with what I predict will be a more aggressive enforcement effort by OSHA in the future, all employers should review their safety programs and their safety compliance and enforcement efforts. Fall protection again led the top 10 OSHA standards cited in calendar year 2020. For all industries, fall protection-related standards were number 1 (1926.501) and number 8 (1926.503) among the those most frequently cited by OSHA. Of the top 10 cited standards for construction, fall protection held position numbers 1 (1926.501), 4 (1926.503), and 10 (1926.502).

In a recently cited case of a roofing contractor from Trenton, New Jersey, the Area Director of the OSHA office from which the citations were issued, Lisa Levy, stated, "Falls continue to be the leading cause of serious injuries and death in the construction

industry, and yet, fall protection citations are among the most common we record each year." As to the contractor cited, she added, "On multiple occasions this employer knowingly disregarded well-known safety protocols, and we will hold him accountable for failing to meet his legal obligation."

We do not want to lose sight of the fact that fall protection requirements are different for different industries and situations. In the construction industry, fall protection is required at heights above 6 feet. In general industry, the requirement starts at 4 feet. It is 5 feet in shipyards, and 8 feet in longshoring operations. Also, fall protection is always required when employees are working above dangerous equipment and machinery. I am sure we are all aware of these requirements, but we need to recognize that with fall protection in the top-cited standards, it is one of the main areas of focus of any site inspection.

Not only is fall protection of high interest to OSHA, I bring this topic to your attention because as I grade safety award applications for several trade associations, I am seeing many contractors incorrectly trying to take advantage of the option of using a "fall protection plan" when they feel that conventional fall protection may not be feasible or will create a greater hazard. The problem is that many of those contractors are misreading the 1926.502(k) standard. First, such a plan is not available just because you have determined that conventional fall protection is not feasible; it is only available if you are doing leading-edge work, precast erection work, or residential construction work. Remember that the determination of feasibility, if you are doing covered work, usually requires technical (not economic) non-feasibility. Second, many contractors who use this exception fail to realize that the plan MUST be prepared by—and any changes to the plan made by—a "qualified" person [as defined in Section 1926.32(m)], and it must be designed specifically for the site where the qualifying work is being done. It must be implemented under the supervision of a "competent" person [as defined in Section 1926.32(f)]. Most contractors seem to put the entire fall protection plan development and implementation in the hands of a "competent" person.

Gary Auman (www.amfdayton.com) is a Partner in the law firm of Auman, Mahan & Furry in Dayton, Ohio. He graduated with an electrical engineering degree from the University of Louisville in 1969, and a law degree from The Ohio State University in 1976. Since then, his practice has focused on defending employers in workers' compensation and OSHA cases. In 2002, he was awarded the Distinguished Service to Safety Award by the National Safety Council. He has worked with OSHA in its development of safety and health standards, and he has defended OSHA cases in several federal appellate courts. He also represents four national and regional trade associations in the construction industry. He can be reached at gwa@amfdayton.com.

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EVENT CALENDAR

Due to COVID-19, events may have changed after publication of this issue. We recommend that you confirm event status with the individual organizations.

NATIONAL INSULATION ASSOCIATION (NIA)

703-464-6422
www.insulation.org/events/calendar
events@insulation.org

NIA Meetings

NIA's July Board of Directors Meeting
July 13–16, 2021
Hotel Viking, Newport, Rhode Island

NIA's 65th Annual Convention
October 26–28, 2021
MGM National Harbor
National Harbor, Maryland

NIA's 66th Annual Convention
March 30–April 1, 2022
JW Marriott San Antonio Hill Country Resort & Spa
San Antonio, Texas

Education and Training

**NIA's Understanding Mechanical Insulation
(Formerly called Introduction to Mechanical Insulation)**
May 11–12, 2021
Virtual

**NIA's Thermal Insulation Inspector Certification™
(Part 1 & 2)**
May 11–12 and May 18–19, 2021
Virtual

NIA's Understanding Specifications Course
June 24, 2021
Virtual

NIA's Insulation Energy Appraisal Program (IEAP)
November 9–10, 2021
Virtual

Regional Insulation Meetings
www.insulation.org/events/regionalcalendar
events@insulation.org

Central States Insulation Association (CSIA)
Contact: *Rachel Pinkus*
937-278-0308
www.csiaonline.org

2021 ESICA/CSIA Fall Conference
September 9–11, 2021
The Ritz Carlton
Amelia Island, Florida

Eastern States Insulation Contractors Association (ESICA)
Contact: *John F. DeLillo* 516-922-7855
www.esica.org

2021 ESICA Spring Conference
May 5–7, 2021
Myrtle Beach Marriott Resort at Grande Dunes
Myrtle Beach, South Carolina

Midwest Insulation Contractors Association (MICA)
Contact: *Tom Shinerda*
402-342-3463
www.micainsulation.org

MICA Annual Fall Business Meeting
October 14–15, 2021
Omaha Marriott Downtown
Omaha, Nebraska

Southeastern Insulation Contractors Association (SEICA)
Contact: *Phil Davenport*
757-536-8437
www.seica.org

Spring 2021 Conference
June 27–29, 2021
The Breakers
Palm Beach, Florida

Southwest Insulation Contractors Association (SWICA)
Contact: *Linda Tracey*
713-977-0909
www.swicaonline.org

SWICA Sporting Clays Tournament
June 3, 2021
Blackwood Gun Club
Conroe, Texas

Thermal Insulation Association of Canada (TIAC)
Contact: *Robin Baldwin*
613-724-4834
www.tiac.ca

Western Insulation Contractors Association (WICA)
Contact: *Robert Bergman*
801-364-0050
www.wica1.com

WICA 2021 Annual Convention
September 12–14, 2021
The Phoenician
Scottsdale, Arizona