

Welcome to the 2026 wheat harvest season.

Ontario's winter wheat acreage is estimated at approximately **980,000 acres**, down slightly from the 2025 crop. As harvest approaches, crop conditions across the province are rated **very good to excellent**, thanks largely to the favourable planting conditions experienced last fall.

The 2025 Ontario wheat crop delivered strong results, with good grain quality and provincial average yields exceeding **96 bushels per acre**.

South of the border, U.S. wheat acreage has fallen to its lowest level since the mid-1970s. While yield prospects remain favourable, overall North American wheat production is expected to decline due to the reduction in planted acres.

Despite this, **global wheat supplies remain comfortable**. Expectations for a larger Russian crop, combined with solid production prospects in Ukraine, are expected to offset some of the North American decline and help maintain adequate world supplies.

That said, weather remains an important market factor. At the time of writing, portions of the European Union are experiencing **record heat**, while dry weather concerns are emerging in parts of Australia. Combined with ongoing speculation regarding Chinese import demand, these factors may help support wheat prices and suggest that **downside risk remains limited in the near term**.

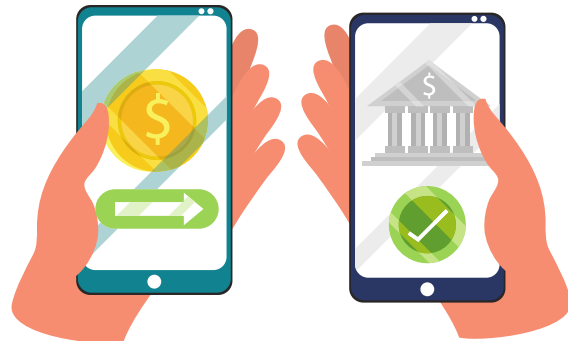
Volatility also seems to be one constant in today's world. Recent geopolitical tensions in the Middle East, coupled with increased speculative trading, have caused grain prices to fluctuate. We have seen Wheat cash prices trade within a range of **more than \$1.00 per bushel** from high to low over the last two months. In times of uncertainty, having **market orders in place** to target key cash prices for your grain is a valuable tool to utilize. Please reach out to our Grain Marketing Team to discuss the options that best suit your needs.

As harvest gets underway, we would like to thank you for your continued trust and support. We value the relationships we have built with our growers and remain committed to providing the service, market insights, and marketing solutions you need throughout the season.

Please visit our website for the latest details on receiving location information. From all of us at Hensall Co-op, we wish you a safe and successful 2026 harvest. 🌾

Electronic Funds Transfer

Get paid faster and save a trip to the bank!



To sign on to this program, call Sarah Shapton at **519.262.3511 ext. 312** to provide your current banking details, or email her at sshapton@hdc.on.ca requesting this option be added to your account.

Electronic Grain Ticket

Receive your ticket directly by email upon leaving the scales at any Hensall Co-op elevator location. Deliveries made to Hensall Co-op Feed Mills are excluded.

This ticket will not be replacing the paper copy, but is simply an additional option.

Ticket Information will include:

- Ownership (monitor split loads)
- Weights
- Grades

HENSALL CO-OP GRAIN DELIVERY NOTIFICATION
For Customer - Your Name
Ticket - H/111111
Delivered To - HENSALL GRAIN
Gross MT - ###.###
Tare MT - ###.###
Unloaded - ###.###
Commodity - Listed here
Dockage - 0.0
Grading Factors
MO 13.3
SCREEN 95.8
COLOUR 2.5

To sign on to this program, call Sarah Shapton at **519.262.3511 ext. 312** to provide your current email address, or email her at sshapton@hdc.on.ca requesting this option be added to your account.

ZERO TOLERANCE FOR TREATED SEED IN GRAIN

WARNING

Ensure all equipment used for treated seed is thoroughly cleaned and inspected before using it for grain

POISON WARNING

It is unlawful to deliver grain that has been treated or infected with any poisonous substance or compound to mills or elevators. Persons so charged will be prosecuted to the full extent of the law and held liable for any expense or loss incurred in the removal and disposition of grains so contaminated.



Customer Information System (CIS)



Access all of your Hensall Co-op business information in one place.

The CIS offers customers access to:

- All Hensall Co-op business invoices
- Purchase history
- Grain shipments
- Contracts

Additional features now available:

- Ability to download individual invoices for printing
- Displays what prepayments were for and what charges the prepayment was put towards
- Ability to see all open and invoiced seed orders
- Purchase history, including:
 - What was purchased
 - What invoice it was purchased on
 - The ability to download this information
- Provide accountant with all necessary information

Access CIS Here:



<https://members.hdc.on.ca/login>

Click 'Register Now' to create an account

Questions: cissupport@hdc.on.ca

Receiving Locations for 2025 Wheat

Ailsa Craig	519.232.4449
Aylmer	519.773.5169
Bright (Stone Ridge)	519.580.0885
Brussels	519.887.9933
Clinton	519.482.3438
Drayton.....	519.638.2707
Gads Hill (James Gerber)	519.656.2015
Greenway	519.238.8701
Hensall.....	519.262.3002
Kurtzville	519.291.2220
Lakeside.....	519.349.2243
Londesborough	519.523.4470
Mitchell.....	519.393.6010
Seaforth	519.522.1000
Westfield	519.523.4221
Wroxeter (Drudge Elevators).....	519.335.6352

Grading Discounts / MT

	SRW	SWW	HRW	HRS
Grade #2	\$0.00	\$0.00	\$0.00	\$0.00
Grade #3	-\$10.00	-\$15.00	-\$15.00	-\$25.00
Fusarium	TBD by market conditions at time of harvest			
Feed	TBD by market conditions at time of harvest			
Sample	On a case-by-case basis			

Protein Premiums / Discounts

Hard Red Winter		Hard Red Spring	
% Protein	Discount/MT	% Protein	Discount/MT
< 9.9	-\$15.00	< 11.5	-\$25.00
10.0 - 10.9	\$0.00	11.6 - 11.9	\$0.00
11.0 - 11.9	\$8.00	12.0 - 12.4	\$10.00
12.0 >	\$15.00	12.5 >	\$18.00

*Premium applies to Grade 2 delivered to a Hensall Co-op location at harvest.

*Protein and/or Grade Premiums / Discounts subject to change without notice.

Storage

- No Inward Elevation charge on wheat.
- 15 days free storage from date of delivery with storage starting on day 16 per ticket.
- Storage accrues at \$0.105 per mt/day.
- Storage and drying invoiced quarterly in September, December, March and June.
- Wheat storage end date – May 31, 2027. Stored balances over 20mt will transfer to a basis contract valued at the posted board price. Stored amounts under 20mt will be cashed to the market and settlement mailed.

Drying and Shrink

- Dry standard is 14.0%.
- Shrink only, up to 14.5%.
- Drying charges start at 14.6%.
- Cleaning charges of \$4.00/mt start at 1.1% dockage.

Miscellaneous

- Grade Discounts are subject to change.
- Protein Discounts and Premiums are subject to change without notice.
- Storage charges are subject to change.
- All Grade Parameters are per CGC standards.
- No dockage allowance.
- GFO fees are deducted at time of sale.
- Basis Advance 60%.
- Basis Roll Fee \$0.03/bu.
- All off-farm loads are subject to the weights and grades of final terminal/end user destination, including discounts.