

Dear Wheat Producer,

We are pleased to provide an update on the 2025 Ontario wheat crop harvest. The estimated harvest acreage is 990,000 acres, reflecting an approximate 12.0% increase year over year. The overall condition of the Ontario wheat crop is excellent as we approach harvest, thanks in part to the ideal planting conditions experienced in the fall of 2024. Most of the crop was planted between the last week of September and the first week of October, setting the stage for a strong start.

The ratio of wheat classes remains relatively unchanged, with Soft Red Winter (SRW) wheat representing 93.0%, Hard Red Winter (HRW) wheat at 5.0%, and Soft White Winter (SWW) wheat at 2.0%.


The 2024 wheat crop presented good quality and average yields of approximately 96 bushels per acre, and is basically all cleaned up now.

Looking ahead, the 2025/26 global wheat outlook is defined by record production and rising inventories, albeit with regional volatility. Global wheat production is estimated to increase by 1.0%, marking a record high. In contrast, U.S. production is expected to decline by 2.0% overall, though this will be offset by higher production in Western Canada, driven by the impact of China's tariffs on Canadian canola products.

Wheat futures continue to follow a long-term downward trend. The Chicago Board of Trade (CBOT) high was posted in February at approximately \$6.45 per bushel, coinciding with the Canadian dollar's low at \$0.685, resulting in a Canadian flat price of \$7.95 per bushel. As of this writing, wheat prices have decreased from the February highs, with current CBOT wheat prices at \$5.50 per bushel, translating to a Canadian flat price of \$6.40 per bushel.

The threat of U.S. tariffs has also kept the export market on edge as we continue to seek demand for wheat.

At Hensall Co-op, we look forward to servicing your harvest needs and thank you for your continued business and support. We encourage you to contact any member of our Grain Marketing Team to discuss market conditions and develop strategies to help maximize your market returns.

 Please check out the updated receiving locations on the next page or on our website.

Wishing you a safe and successful 2025 harvest.

Electronic Funds Transfer

Get paid faster and save a trip to the bank!



To sign on to this program, call Sarah Shapton at **519.262.3511 ext. 312** to provide your current banking details, or email her at sshapton@hdc.on.ca requesting this option be added to your account.

Electronic Grain Ticket

Receive your ticket directly by email upon leaving the scales at any Hensall Co-op elevator location. Deliveries made to Hensall Co-op Feed Mills are excluded.

This ticket will not be replacing the paper copy, but is simply an additional option.

Ticket Information will include:

- Ownership (monitor split loads)
- Weights
- Grades

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HENSALL CO-OP GRAIN DELIVERY NOTIFICATION
For Customer - Your Name
Ticket - H/111111
Delivered To - HENSALL GRAIN
Gross MT - ##.###
Tare MT - ##.###
Unloaded - ##.###
Commodity - Listed here
Dockage - 0.0
Grading Factors
MO 13.3
SCREEN 95.8
COLOUR 2.5
```

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ZERO TOLERANCE FOR TREATED SEED IN GRAIN

WARNING


Ensure all equipment used for treated seed is thoroughly cleaned and inspected before using it for grain

POISON WARNING

It is unlawful to deliver grain that has been treated or infected with any poisonous substance or compound to mills or elevators. Persons so charged will be prosecuted to the full extent of the law and held liable for any expense or loss incurred in the removal and disposition of grains so contaminated.



Customer Information System (CIS)



Access all of your Hensall Co-op business information in one place.


The CIS offers customers access to:

- All Hensall Co-op business invoices
- Purchase history
- Grain shipments
- Contracts

Additional features now available:

- Ability to download individual invoices for printing
- Displays what prepayments were for and what charges the prepayment was put towards
- Ability to see all open and invoiced seed orders
- Purchase history, including:
 - What was purchased
 - What invoice it was purchased on
 - The ability to download this information
- Provide accountant with all necessary information

Access CIS Here:



<https://members.hdc.on.ca/login>

Click 'Register Now' to create an account

Questions: cissupport@hdc.on.ca

Receiving Locations for 2025 Wheat

Ailsa Craig	519.232.4449
Aylmer	519.773.5169
Bright (Stone Ridge)	519.580.0885
Brussels	519.887.9933
Clinton	519.482.3438
Drayton.....	519.638.2707
Gads Hill (James Gerber)	519.656.2015
Greenway	519.238.8701
Hensall.....	519.262.3002
Kurtzville	519.291.2220
Lakeside.....	519.349.2243
Londesborough	519.523.4470
Mitchell.....	519.393.6010
Seaforth	519.522.1000
Westfield	519.523.4221
Wroxeter (Drudge Elevators).....	519.335.6352

Grading Discounts / MT

	SRW	SWW	HRW	HRS
Grade #2	\$0.00	\$0.00	\$0.00	\$0.00
Grade #3	-\$10.00	-\$15.00	-\$15.00	-\$25.00
Fusarium	TBD by market conditions at time of harvest			
Feed	TBD by market conditions at time of harvest			
Sample	On a case-by-case basis			

Protein Premiums / Discounts

Hard Red Winter		Hard Red Spring	
% Protein	Discount/MT	% Protein	Discount/MT
< 9.9	-\$15.00	< 11.5	-\$25.00
10.0 - 10.9	\$0.00	11.6 - 11.9	\$0.00
11.0 - 11.9	\$8.00	12.0 - 12.4	\$10.00
12.0 >	\$15.00	12.5 >	\$18.00

*Premium applies to Grade 2 delivered to a Hensall Co-op location at harvest.
 *Protein and/or Grade Premiums / Discounts subject to change without notice.

Storage

- No Inward Elevation charge on wheat.
- 15 days free storage from date of delivery with storage starting on day 16 per ticket.
- Storage accrues at \$0.10 per mt/day.
- Storage and drying invoiced quarterly in September, December, March and June.
- Wheat storage end date – May 31, 2026. Stored balances over 20mt will transfer to a basis contract valued at the posted board price. Stored amounts under 20mt will be cashed to the market and settlement mailed.

Drying and Shrink

- Dry standard is 14.0%.
- Shrink only, up to 14.5%.
- Drying charges start at 14.6%.
- Consumer carbon charge has been rescinded
- Cleaning charges of \$4.00/mt start at 1.1% dockage.

Miscellaneous

- Grade Discounts are subject to change.
- Protein Discounts and Premiums are subject to change without notice.
- Storage charges are subject to change.
- All Grade Parameters are per CGC standards.
- No dockage allowance.
- GFO fees are deducted at time of sale.
- Basis Advance 60%.
- Basis Roll Fee \$0.03/bu.
- All off-farm loads are subject to the weights and grades of final terminal/end user destination, including discounts.