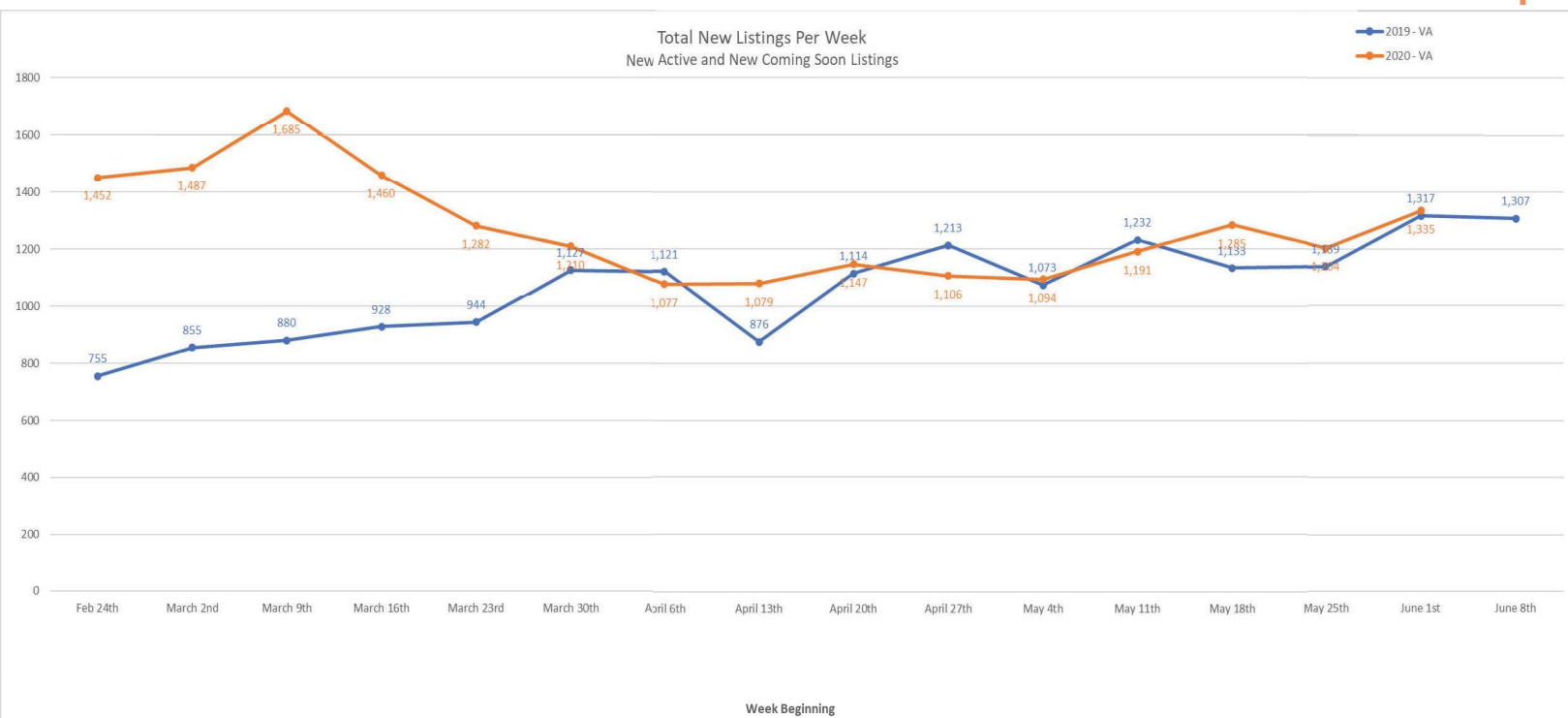


# COVID-19 Market Trends Virginia

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## Weekly “New Listings” for VA

A New Listing is only counted once upon publishing as either Coming Soon or Active.

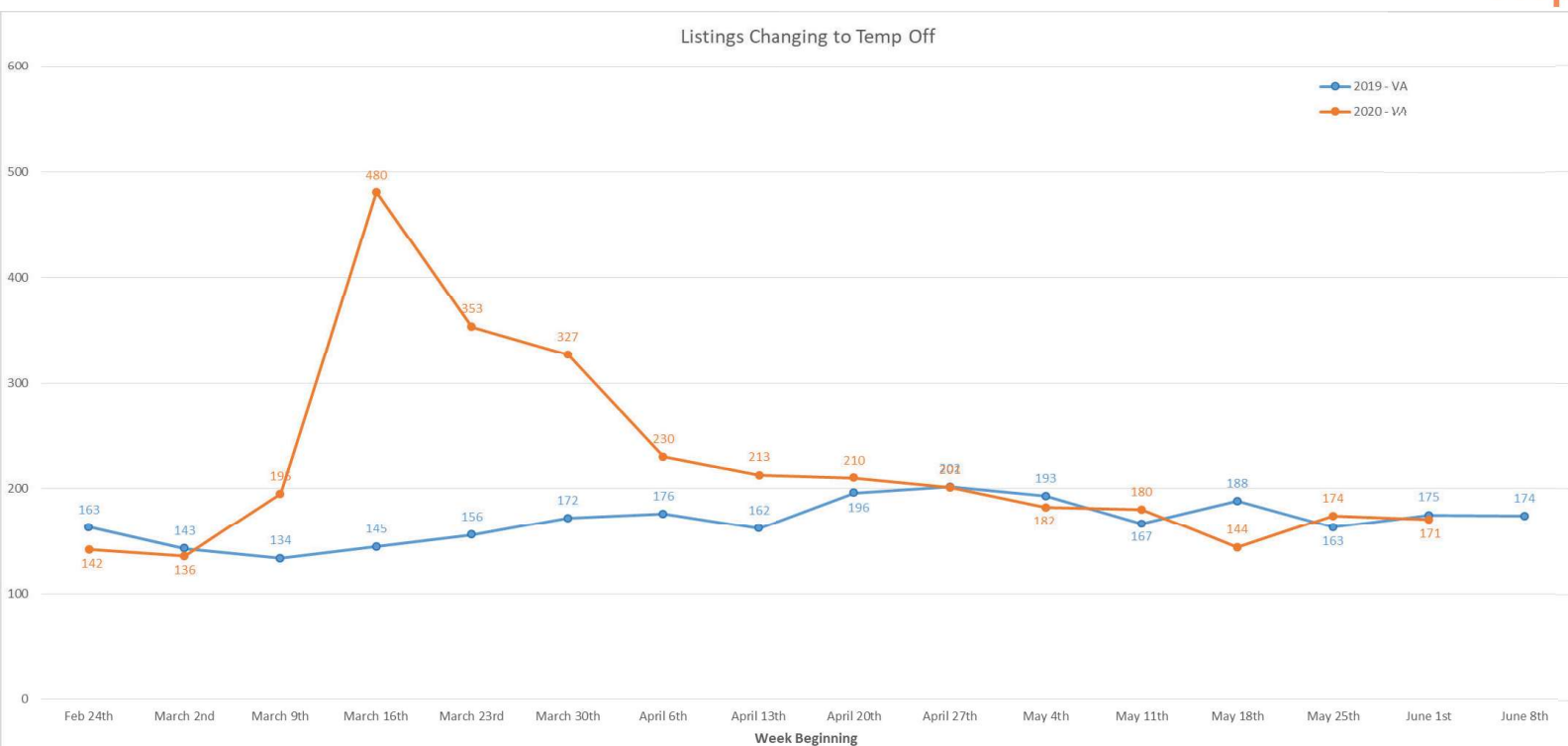


## Weekly “New Purchase Contracts” for VA

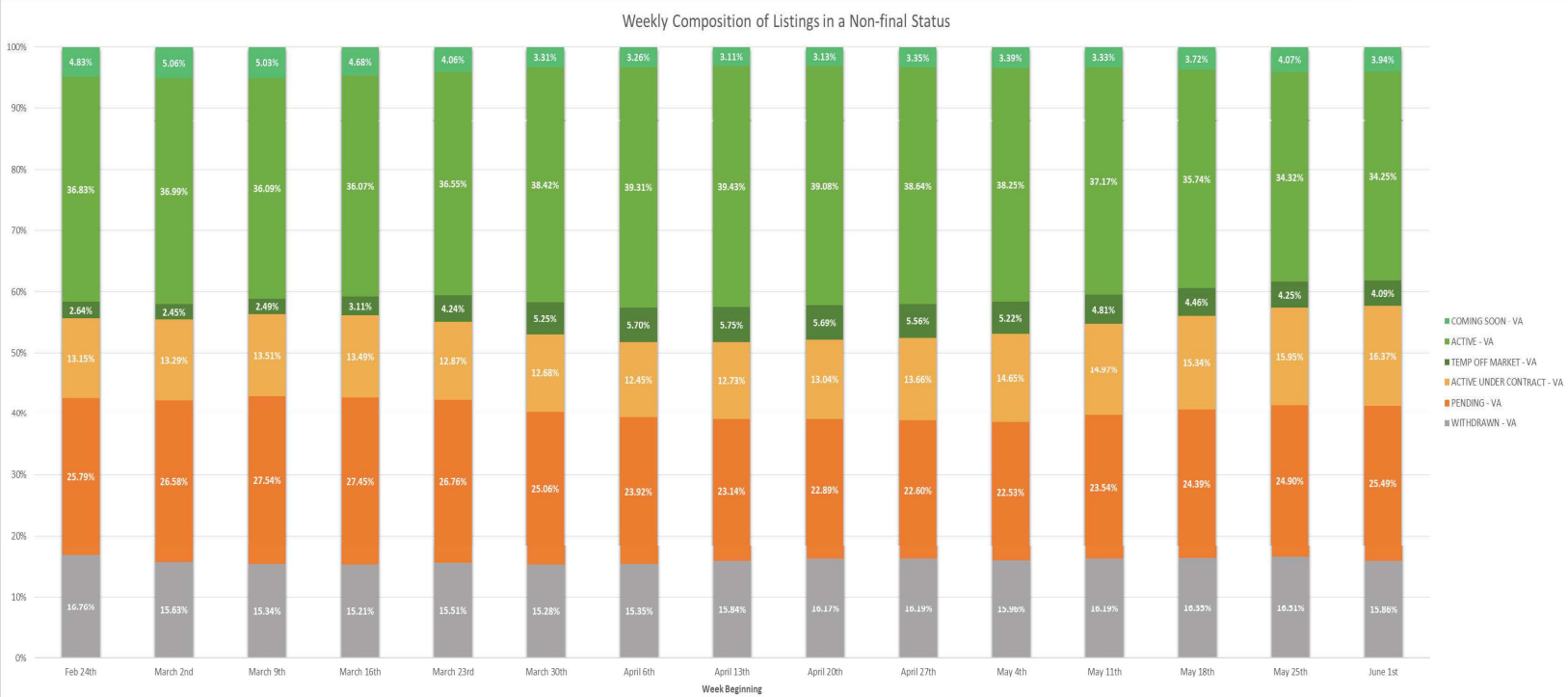
A New Purchase Contract represents when a listing has been purchased and updated to either Active Under Contract or Pending. If a purchase contract falls through, any subsequent purchase contract is also counted.



## Weekly Number of Listings Changing to “Temp Off” Status for VA



## Weekly Composition of “Listings in a Non-final Status” for VA



## Weekly Number of “New Closed” Listings for VA

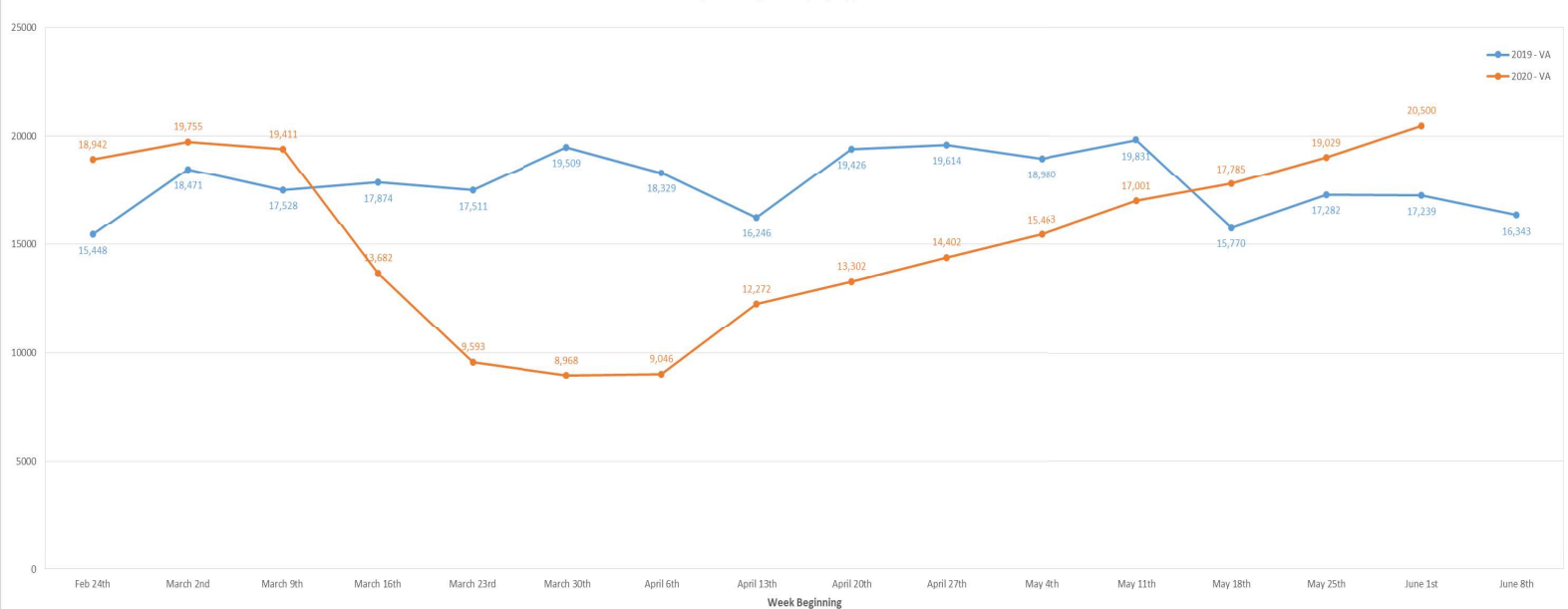


## Weekly Showing Activity for VA

Confirmed Showings are showing appointments that were confirmed through Showing Time as an in person showing. We do not know if they actually went to the appointment.



Daily Showing Activity By Appointment Data



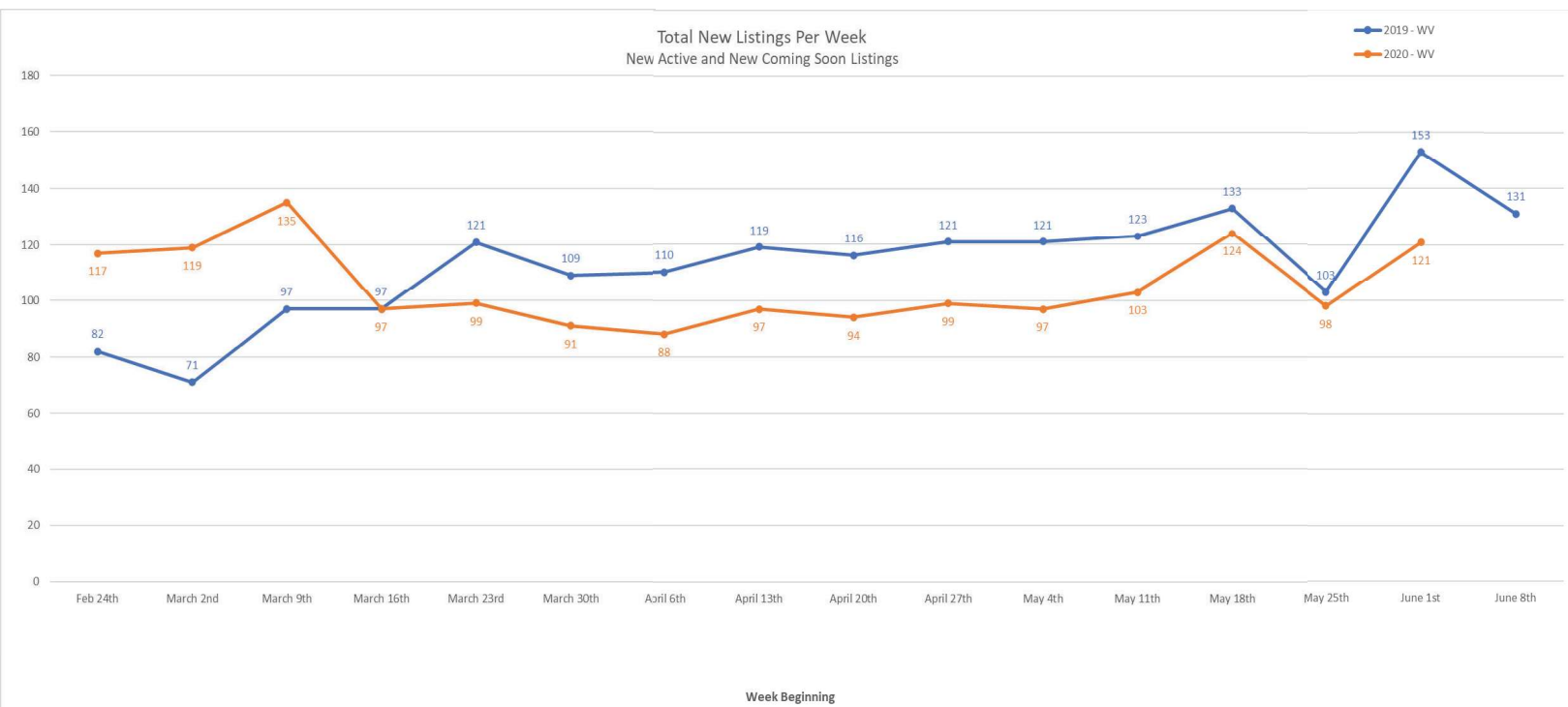
# COVID-19 Market Trends West Virginia

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## Weekly “New Listings” for WV

A New Listing is only counted once upon publishing as either Coming Soon or Active.

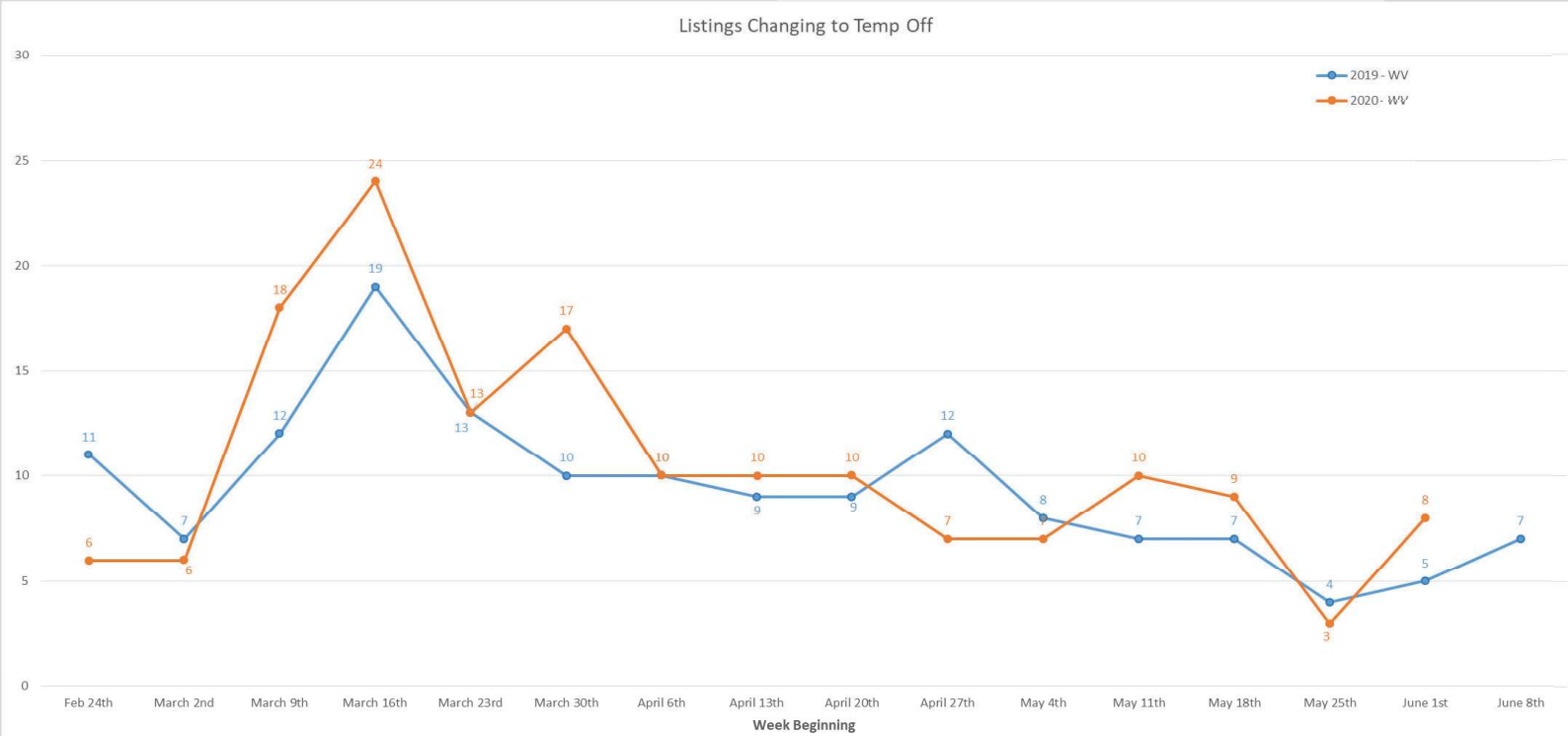


## Weekly “New Purchase Contracts” for WV

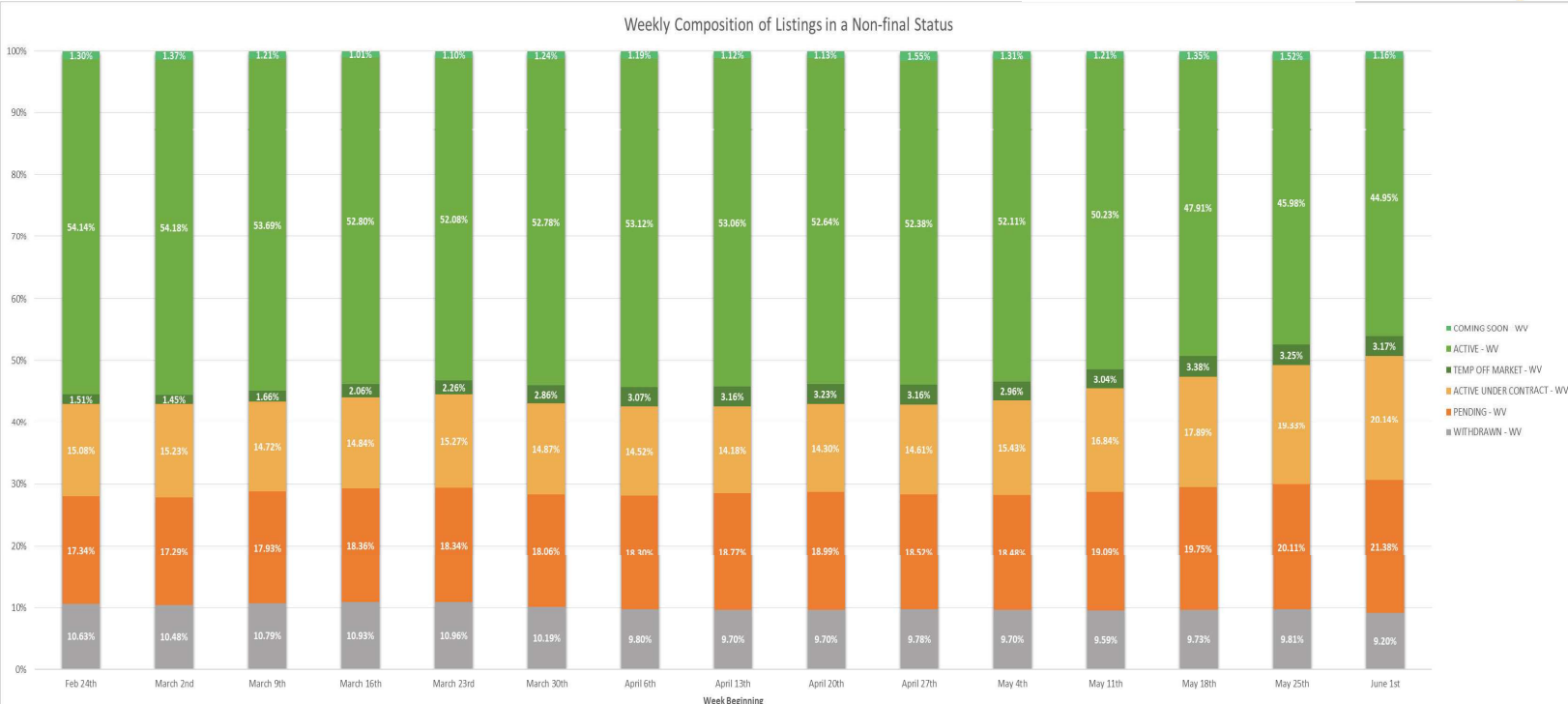
A New Purchase Contract represents when a listing has been purchased and updated to either Active Under Contract or Pending. If a purchase contract falls through, any subsequent purchase contract is also counted.



# Weekly Number of Listings Changing to “Temp Off” Status for WV



## Weekly Composition of “Listings in a Non-final Status” for WV



## Weekly Number of “New Closed” Listings for WV



## Weekly Showing Activity for WV

Confirmed Showings are showing appointments that were confirmed through Showing Time as an in person showing. We do not know if they actually went to the appointment.



Daily Showing Activity By Appointment Data

