

Grant Writer Spotlight :

Project Manager Tereza Sarkisyan Secures Over \$35.8 Million in Critical Grant Funding for California Communities



California Consulting is proud to celebrate the outstanding work of Project Manager Tereza Sarkisyan, who recently secured \$35,835,046.08 in competitive grant funding for clients across California. These successful applications will enhance public safety, improve traffic infrastructure, and provide essential support to healthcare systems—reflecting Tereza’s commitment to community impact and excellence in grant writing.

Among the awards, King City received \$125,000 from the Department of Justice’s COPS Hiring Program, allowing the city to hire a School Resource Officer (SRO). This role is essential in helping local law enforcement focus on field operations while fostering stronger relationships between police and the city’s youth.

The City of Yucaipa was awarded \$397,000 through the US Department of Transportation’s Highway Safety Improvement Program (HSIP). The funds will be used to install reflective tape on signal backplates at 31 intersections—an effort that will significantly increase visibility and reduce collisions at key traffic points.

In Lodi, two major awards were secured:

- The Lodi Police Department earned \$92,061.33 from the California Highway Control Cannabis Tax Fund Grant Program to purchase a specialized police pickup truck. The new vehicle will aid DUI enforcement by towing and transporting checkpoint equipment efficiently.
- The City of Lodi also secured \$220,984.75 from the California Office of Traffic Safety (OTS) to acquire radar equipment and expand outreach programs focused on reducing traffic fatalities and improving road safety.

Lastly, the Pioneers Memorial Healthcare District received a monumental \$35,000,000 from the California Department of Health Care Access and Information’s Distressed Hospital Loan Program. This loan-based grant will ensure the hospital’s financial stability, preserving critical healthcare services for Imperial Valley residents.

“Tereza Sarkisyan’s dedication and strategic expertise continue to deliver transformational results for our clients,” said Shasta Bell, Director of Communications at California Consulting. “These grant wins are a testament to the power of targeted, community-driven grant writing—and we are proud to have Tereza leading that charge.”

These successes showcase how California Consulting’s experienced team, led by professionals like Tereza Sarkisyan, is helping clients across sectors secure funding that drives progress. With a total of \$35,835,046.08 in awarded grants, we look forward to the continued positive impact these funds will bring to California communities.