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Q2 2025 Milestone Achievement

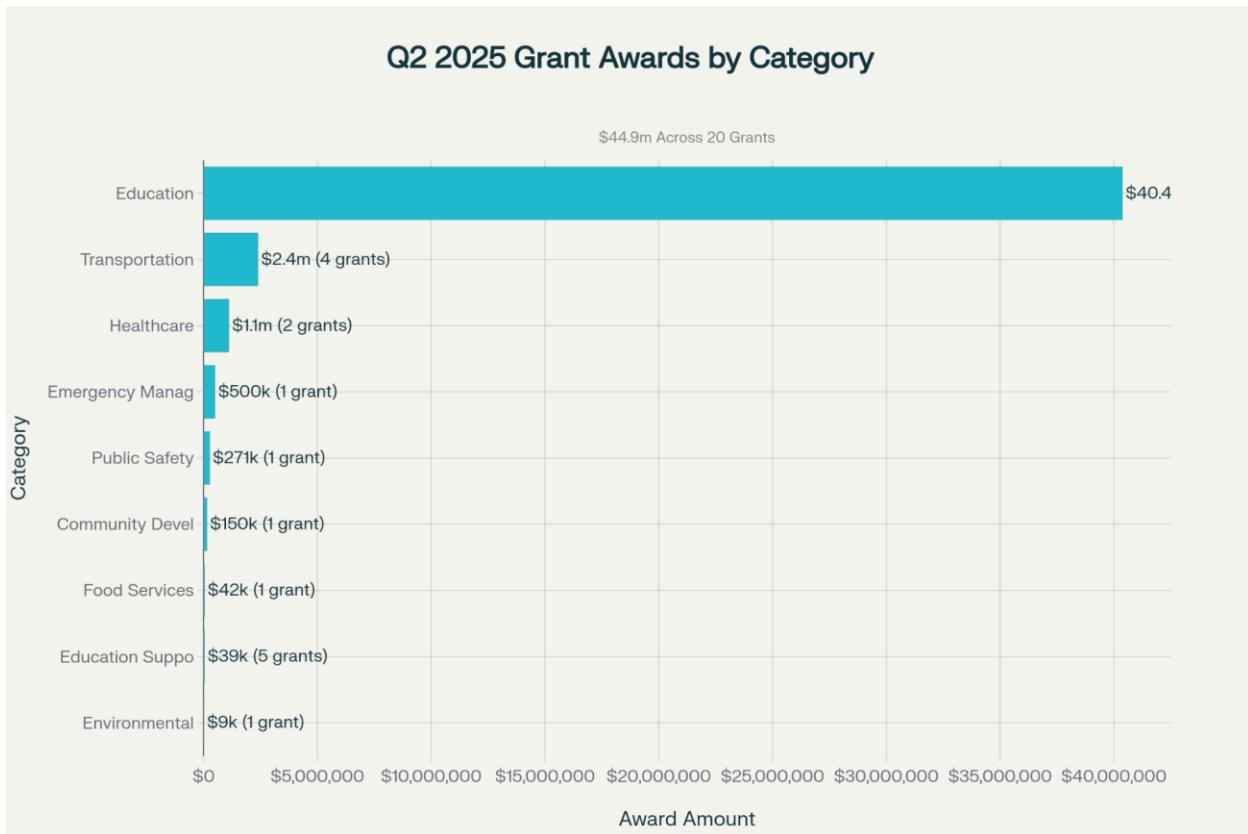
Record-Breaking Quarter Delivers \$44.9 Million in Grant Awards



by [California Consulting](#) on July 10, 2025

Our team is proud to report exceptional results for the second quarter of 2025, securing **\$44,889,116** across **20 successful grant applications**. This milestone represents not only our largest quarterly achievement to date but also demonstrates our expanding expertise across diverse funding sectors, from education and transportation to healthcare and community development.

California Consulting Newsletter
Grant Q2 Milestone



Q2 2025 Grant Awards by Category - \$44.9 Million Total Across 20 Successful Grant Applications

Education Sector Leadership: \$40.4 Million in Community Schools Funding

California Community Schools Partnership Program Success

The standout achievement of Q2 was our remarkable success with the **California Department of Education's Community Schools Partnership Program**, securing over **\$40 million** across four major awards. Our education team, led by our specialized grant writers, successfully positioned multiple school districts to receive transformative funding:

- **Kern High School District:** \$21,137,500
- **South Whittier School District:** \$7,837,500
- **Corning Union Elementary School District:** \$6,175,000
- **Woodland Joint Unified School District:** \$5,225,000

These awards represent a significant investment in California's Community Schools Initiative, which integrates academic programming with health services, family engagement, and extended learning opportunities. Our deep understanding of the Community Schools Framework and its four-pillar approach enabled us to craft compelling narratives that resonated with CDE evaluators.



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Transportation Infrastructure Victories: Building Connected Communities

Strategic Municipal Partnerships

Our transportation practice achieved notable success with key municipal clients, demonstrating our expertise in both regional and local transportation funding streams.

City of Wildomar secured **\$1,251,235** through the Riverside County Transportation Commission's SB 821 Call for Projects, funding critical bicycle and pedestrian infrastructure improvements. This award reflects our team's deep knowledge of California's Transportation Development Act funding mechanisms and our ability to navigate competitive regional processes.

City of Albany was awarded **\$515,000** from Alameda County Transportation Commission's 2026 Comprehensive Investment Plan for the Cleveland Avenue Bikeway project. Senior Project Manager Danielle Sotello led this effort, leveraging our established relationships with Bay Area transportation agencies and our understanding of the CIP's strategic priorities.



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Healthcare and Behavioral Health Excellence

Bi-Bett Corporation: Dual Success in Behavioral Health Infrastructure

Our healthcare practice achieved significant wins with **Bi-Bett Corporation**, securing two major awards totaling **\$2,382,392**:

- **\$1,450,000** from DHCS/Sierra Health for "Increasing MAT Services Within DHCS-Licensed SUD Facilities Round Three"
- **\$932,392** from the Department of Health Care Services BHCIP Round 1 Funding under Proposition 1

These jointly spearheaded efforts highlight our firm's deep expertise in California's evolving behavioral health landscape and underscore Bi-Bett Corporation's unwavering dedication to expanding access to high-quality care. The MAT Services Grant will support the

renovation of five residential treatment centers—OZ, DVR, Orchid, Wollam, and PBS—to accommodate Medication-Assisted Treatment (MAT) prescribers and implement new Electronic Health Record (EHR) systems. These upgrades represent critical infrastructure improvements in the ongoing effort to address California's substance use disorder crisis.

Diversified Portfolio Highlights

Beyond our major sector wins, Q2 demonstrated our capability across multiple funding streams:

Emergency Preparedness: **City of Santa Maria** received **\$500,000** from FEMA's Hazard Mitigation Grant Program, enhancing community resilience against natural disasters.

Public Safety Innovation: **City of Parlier** secured **\$271,094** through the California Highway Patrol's Cannabis Tax Fund Grant, supporting law enforcement capacity and community safety initiatives.

Opioid Response: **Castro Valley Unified School District** was awarded **\$181,230** from the Three Valleys Community Foundation's Opioid Innovative Mini-Grant, addressing the intersection of education and public health.

Strategic Outcomes and Impact

Success Rate Analysis

Our Q2 performance reflects several key strategic advantages:

- Relationship-driven approach: Long-term partnerships with clients like **Bi-Bett Corporation** yielded multiple successful awards
- Sector specialization: Deep expertise in education policy enabled our Community Schools Partnership Program sweep
- Geographic diversification: Awards spanning from Northern California (**Albany, Nevada City**) to Southern California (**Kern, South Whittier**) demonstrate statewide reach

Financial Impact

The \$44.9 million in Q2 awards represents:

- Average award size of \$2.2 million
- 90% of awards exceeding \$100,000
- Portfolio spanning 9 distinct funding categories

“Securing nearly \$45 million in one quarter is no small feat. California Consulting’s results speak for themselves. Their team’s ability to navigate complex funding landscapes and produce high-impact outcomes makes them an essential partner in advancing our city’s goals.” — David C. Roberts, Jr., City Manager, Carson, California



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