Client Spotlight: City of Vallejo

$30.9 Million Secured | 17,508% ROI | 3 Years 7 Months of Partnership

California Consulting, Inc. is proud to spotlight the City of Vallejo—a dynamic and forward-thinking client that has leveraged strategic grant writing to bring transformative funding to their community. Since partnering with us just under four years ago, the City of Vallejo has secured an impressive $30,988,478 in competitive grant funding, resulting in an extraordinary 17,508% return on investment.

This powerful funding total reflects the City's commitment to improving infrastructure, public health, sustainability, and quality of life for its residents.

“Our city is deeply committed to building a future that’s safe, sustainable, and equitable for every resident. Strategic grant funding has allowed us to unlock resources that directly improve the quality of life in Vallejo. We are proud of what we’ve accomplished with the support of California Consulting.”
— Andrew Murray, City Manager, City of Vallejo

🏆 Grants Awarded Below:

- HCD – Homekey: $12,100,000
- Building Forward Library Infrastructure Program: $4,300,000
- CPUC – Federal Funding Account (Last Mile): $3,859,088

- HCD – Infill Infrastructure Grant (IIG): $2,500,000
- MTC – Bay Area 2050 Priority Development Area Grant: $2,400,000
- USDA – Urban and Community Forestry Grant: $1,734,070
- Board of State and Community Corrections – Prop 64 Public Health and Safety Program: $1,400,000
- HHAP – Homeless Housing, Assistance & Prevention: $1,082,582
- National Park Service – Save America's Treasures: $750,000
- Caltrans – Clean California Local Grant Program (Cycle 2): $352,000
- Caltrans – Highway Safety Improvement Program (HSIP): $243,250
- MTC – Local Parking Management Program: $150,000
- HUD – Family Self Sufficiency Program: $117,488

"The success we've had with the City of Vallejo is a direct result of strong collaboration and leadership. The City's willingness to go after transformative funding and act quickly on opportunities has made this partnership truly rewarding."
— Maria Sokol, Project Manager, California Consulting, Inc.

Transforming Vision into Results

These grants represent more than funding—they are investments in equity, sustainability, innovation, and long-term community resilience. From creating safer streets and building affordable housing, to improving library infrastructure and expanding broadband access, Vallejo is leading by example.

California Consulting is honored to support the City's grant strategy and looks forward to building on this momentum in the years ahead.