

Team Member Spotlight:

Grant Specialist Sam D'Ambrosio

At California Consulting, Inc., Sam D'Ambrosio plays a pivotal role in both writing grants and managing the firm's statewide client relations. She serves as the primary point of contact during every client meeting, ensuring that discussions run smoothly and that clients are fully informed throughout the grant process. Her leadership keeps projects on track and communities across California well-supported.

Driving Grant Success Statewide

Sam's expertise extends beyond client communications— Sam works closely and collaboratively with the Company CEO Steve Samuelian and Statewide Grants Manager David Marquez to help lead our grant writing practice groups across the State. Ms. D'Ambrosio is instrumental in crafting competitive grant applications that secure funding for critical programs. From public safety initiatives to behavioral health projects, combining her deep knowledge of grant requirements with a commitment to helping communities thrive. She leads daily and weekly meetings with clients, making sure each session is organized, productive, and actionable.

In addition, Sam has delivered multiple presentations across California, sharing her expertise on grants and program implementation. Most recently, she presented alongside

San Diego County Supervisor Joel Anderson and San Diego County Assessor Jordan Marks, highlighting her role in supporting local government initiatives and statewide funding strategies.

Highlighted Grant Achievements

Some of the major grants Sam has written and helped secure include:
City of Hawthorne- BJA: Edward Byrne Memorial JAG- $53,080.00

City of Arvin- BJA: Edward Byrne Memorial JAG- $15,831

City of Wildomar- CalRecycle: SB 1383 Local Assistance Grant Program- $102,186

City of Monterey- USDOJ COPS: COPS Hiring Grant- $250,000.00

City of Monterey- AB-2766 Clean Vehicle Program- $40,000

City of Monterey- AB-2766 Clean Air Management Program- $200,000

City of Baldwin Park- LA COUNTY RPOSD: Measure A Acquisition Only- $2,000,000

Bi-Bett Corporation: DHCS: Behavioral Health Continuum Infrastructure Program (BHCIP) Prop 1 Launch Ready Funds- 932,391.67

Bi-Bett Corporation: Alameda County Health Department: RFP#24-07 FY25-26 Enhancement Funds- $90,000

City of Parlier- CHP: Cannabis Tax Fund Grant Program-City of Parlier- $271,094.32

Bi-Bett Corporation- DHCS: Increasing MAT Services Within DHCS-Licensed SUD Facilities Round Three- $1,450,000

City of Parlier- BSCC: Byrne State Crisis Intervention Program (SCIP) $257,726

City of Bell- CalRecycle: Beverage Container Recycling City Payment Program- $8,643

City of Carson- CPUC-CalAdvanced Services Fund Broadband Adoption Account- $620,280

With these grants, totaling $6,291,431.99, Sam's work has strengthened programs across the state, from law enforcement and public safety to behavioral health and community infrastructure.

Shasta Bell, Communications Director at California Consulting, Inc., praises Sam's contributions: "Sam's ability to write strong, competitive grants while serving as the central point of contact for clients is truly remarkable. She ensures meetings run seamlessly and that our clients always feel informed and supported. Her work is foundational to the success of so many programs across the state."

Looking Ahead

Sam continues to lead California Consulting's statewide grant efforts, combining her grant writing expertise with strong client relations. Her presentations, client-focused leadership, and dedication to securing funding ensure that communities across California can access the resources they need to thrive.