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January 2020

The figures below are based on actual recordings in Cowlitz County during the month of **January**. The first column shows the number of loans per lender; the final column represents the average dollar amount of each loan. These columns do not include *real estate* contracts. Lenders with fewer than 4 loans are included in the miscellaneous totals. Loan totals reflect the actual lender named on the recording with the auditor's office. Therefore, lenders who broker their loans may have higher loan volume than reported herein.

	LENDER	LOANS	VOLUME	
1	Guild Mortgage Company	\$11,266,513.00	46	\$244,924.20
2	Fibre Federal Credit Union	9,936,239.00	67	148,302.07
3	Umpqua Bank	6,471,301.00	23	281,360.91
4	Life Mortgage	6,240,458.00	22	283,657.18
5	Quicken Loans	4,299,206.00	21	204,724.10
6	Red Canoe Credit Union	4,179,300.00	26	160,742.31
7	Academy Mortgage	2,608,373.00	10	260,837.30
8	Evergreen MoneySource	2,467,666.00	11	224,333.27
9	LoanDepot.com, LLC	2,254,597.00	9	250,510.78
10	Fairway Independent Mortgage	2,043,902.00	7	291,986.00
11	Finance of America Mortgage	1,707,849.00	6	284,641.50
12	Gateway Mortgage Group	1,647,452.00	6	274,575.33
13	Amerisave Mortgage	1,515,028.00	6	252,504.67
14	Freedom Mortgage Corp.	1,496,471.00	5	299,294.20
15	United Wholesale Mortgage	1,496,101.00	5	299,220.20
16	HomeBridge Financial Services	1,473,000.00	4	368,250.00
17	American Financial Resources	1,466,586.00	5	293,317.20
18	US Bank	1,463,965.00	6	243,994.17
19	Caliber Home Loans, Inc.	1,436,405.00	6	239,400.83
20	JPMorgan Chase Bank	1,374,507.00	8	171,813.38
21	Banner Bank	1,298,500.00	5	259,700.00
22	Nationstar Mortgage, LLC	1,293,660.00	5	258,732.00
23	HUD	998,761.00	4	249,690.25
24	Summit Mortgage	995,340.00	4	248,835.00
25	Movement Mortgage, LLC	982,767.00	4	245,691.75
26	KeyBank	845,660.00	5	169,132.00
27	Wells Fargo Bank	745,286.00	4	186,321.50
28	Navy Federal Credit Union	715,601.00	4	178,900.25
29	Sierra Pacific Mortgage	657,397.00	3	219,132.33
30	IQ Credit Union	624,600.00	6	104,100.00
31	Columbia Credit Union	235,750.00	4	58,937.50
32	WA State Housing Finance	177,254.00	17	10,426.71
	Miscellaneous	27,994,090.00	117	239,265.73
	January 2020 Totals:	\$104,409,585.00	481	\$217,067.74
	January 2019 Totals:	\$53,439,412.00	293	\$182,387.07
	January 2018 Totals:	\$75,650,303.00	381	\$198,557.23

January 2020 Real Estate Contracts	\$1,104,000.00	4	\$276,000.00
January 2019 Real Estate Contracts	\$695,132.00	3	\$231,710.67
January 2018 Real Estate Contracts	\$2,274,000.00	6	\$379,000.00

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Large Loans (\$900,000.00+)not included in above figures:

<u>Lender</u>	<u>Volume</u>	<u>Borrower</u>
Private Party	\$3,000,000.00	Solo, LLC
Red Canoe Credit Union	\$960,000.00	Merisai Properties, LLC
Wells Fargo Bank	\$14,407,000.00	Brookhollow MHC, LLC