

# LAND AND ACREAGE 101... RURAL PROPERTY

Friday, March 9, 2018 (PM)

Registration: Noon; Class: 12:30 to 4:30 pm  
at Spokane Association of REALTORS®  
1924 N. Ash St., Spokane, WA

SAR Member: \$40 early; \$55 regular  
Non-SAR Member: \$55 early; \$70 regular

**Early registration is 10 days prior to class date. After that  
it goes to regular registration fee.**

Instructor: Jim Palmer, Jr.

**4 CLOCK HOURS**  
REGISTER ONLINE AT  
[WWW.SPOKANEREALTOR.COM](http://WWW.SPOKANEREALTOR.COM)



**CANCELLATION POLICY: A REFUND  
WILL BE GRANTED UNTIL 3:30 P.M.  
THREE DAYS PRIOR TO CLASS AFTER  
WHICH TIME THERE WILL BE A 50%  
REFUND. ANYONE NOT SHOWING  
FOR REGISTRATION THE DAY OF THE  
CLASS WILL NOT BE GIVEN A  
REFUND.**

“What every REALTOR® should know about selling rural property”.

Rural property buyers seem to come from all walks of life. Many or most of them have “little to none” experience in the many items that should be a concern to them. As a REALTOR® you should at least be aware of these items in order to “property” advise them. You may not have to be a mountain man to sell rural property but remember that green horn buyers shouldn’t have a green horn agent!

Joe Garst says “At some point, every broker will have the opportunity to represent a client in a transaction that involves a well, septic system or acreage. As a Real Estate Professional you need to be knowledgeable of what’s involved to property advise and navigate your clients through the process. This class should be a requirement and Jim Palmer, Jr. has the hands-on experience to guide REALTORS® through the process”.

## EDUCATION REGISTRATION FORM

LAND & ACREAGE 101...RURAL PROPERTY – MARCH 9, 2018 (PM)

NAME \_\_\_\_\_

OFFICE \_\_\_\_\_

OFFICE PH # \_\_\_\_\_ EMAIL \_\_\_\_\_

CREDIT CARD BILLING ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

VISA  MC FOR \$ \_\_\_\_\_ CARD # \_\_\_\_\_

EXPIRES \_\_\_\_\_ 3 DIGIT SEC. \_\_\_\_\_ SIGNATURE \_\_\_\_\_

MAKE CHECK PAYABLE TO SAR AND MAIL TO:

SPOKANE ASSOCIATION OF REALTORS®  
1924 N. ASH ST., SPOKANE, WA 99205