



The Accredited Buyer's Representative (ABR®) designation is designed for real estate buyer agents who focus on working

directly with buyer-clients. Earning your ABR, you gain:

- Valuable real estate education that elevates your skills and knowledge.
- Ongoing specialized information, programs and updates that help you stay on top of the issues and trends in successfully counseling and representing home buyers.
- Access to REBAC members ONLY marketing tools & resources

**Registration:**

Networking lunch included. Coffee, Refreshments, and Lunch Proudly provided by our Sponsors. Payment is required to hold your reservation.

Class Fee (early registration):.....\$199.00  
 Class Fee after August 25<sup>th</sup>, 2017:.....\$225.00

**Educational Credit:**

Individuals who take this course will earn 15 CE educational course credits. And with correct requirements can earn ABR designation (will need to submit Clock Hrs. & Sales for approval with REBAC)

**Instructor Dave Porter, ABR**

Dave Porter is a Principal at Porter Works and Senior Loan Officer at Home Street Bank. He has been involved in the real estate and mortgage lending for more than 35 years. He's a nationally recognized speaker, trainer and writer on sales, lending and green building. Mr. Porter holds a Bachelor of Arts in Education from Washington State University. He holds three designations from the NAHB: MIRM (Master, Institute of Residential Marketing); CGP (Certified Green Professional); and CAPS (Certified Aging in Place Specialist). He holds the Realtor GREEN and Senior Real Estate Specialist (SRES) designations and Accredited Buyer's Representative (ABR) – all of which he teaches for NAR. He received the prestigious NAR Evergreen Award in 2013. His courses are engaging and enjoyable.



**Cancellation Policy:**

Two weeks prior to course, full refund. Within two weeks of course, 50% refund. After 5 pm the day before the course, no refund.

**Online Registration:**



**Course Presented by:**



**September 6-7, 2017**  
 Registration Starts 7:30am  
 8:30 am – 4:30 pm

**Englewood Church**  
 511 N 44<sup>th</sup> Ave  
 Yakima, WA 98908

**Questions?**

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**Online Registration:**

**Proudly Sponsored by:**

