

LAND AND ACREAGE 101... RURAL PROPERTY

Thursday, April 20, 2017 (a.m.)

Registration: 8:15; Class: 8:30 to 12:30 pm

at Spokane Association of REALTORS®
1924 N. Ash St., Spokane, WA

SAR Member: \$40 early; \$55 regular
Non-SAR Member: \$55 early; \$70 regular

Early registration is 10 days prior to class date. After that it goes to regular registration fee.

Instructor: Jim Palmer, Jr.

“What every REALTOR® should know about selling rural property”.

Rural property buyers seem to come from all walks of life. Many or most of them have “little to none” experience in the many items that should be a concern to them. As a REALTOR® you should at least be aware of these items in order to “property” advise them. You may not have to be a mountain man to sell rural property but remember that green horn buyers shouldn’t have a green horn agent!

Joe Garst says “At some point, every broker will have the opportunity to represent a client in a transaction that involves a well, septic system or acreage. As a Real Estate Professional you need to be knowledgeable of what’s involved to property advise and navigate your clients through the process. This class should be a requirement and Jim Palmer, Jr. has the hands-on experience to guide REALTORS® through the process”.

4 CLOCK HOURS
REGISTER ONLINE AT
WWW.SPOKANEREALTOR.COM



CANCELLATION POLICY: A REFUND WILL BE GRANTED UNTIL 3:30 P.M. THREE DAYS PRIOR TO CLASS AFTER WHICH TIME THERE WILL BE A 50% REFUND. ANYONE NOT SHOWING FOR REGISTRATION THE DAY OF THE CLASS WILL NOT BE GIVEN A REFUND.

EDUCATION REGISTRATION FORM

LAND & ACREAGE 101...RURAL PROPERTY – APRIL 20, 2017 (A.M.)

NAME _____
OFFICE _____
OFFICE PH # _____ EMAIL _____
CREDIT CARD BILLING ADDRESS _____
CITY _____ STATE _____ ZIP _____
___ VISA ___ MC FOR \$ ___ CARD # _____
EXPIRES ___ 3 DIGIT SEC. ___ SIGNATURE _____

MAKE CHECK PAYABLE TO SAR AND MAIL TO:

SPOKANE ASSOCIATION OF REALTORS®
1924 N. ASH ST., SPOKANE, WA 99205