



**SPOKANE ASSOCIATION OF REALTORS®  
JAMES S. BLACK MEMORIAL SCHOLARSHIP FUND**

1. Applicant's Name \_\_\_\_\_  
Last First Middle

Current Mailing Address \_\_\_\_\_  
Street City State Zip

Current Telephone No. \_\_\_\_\_

2. Employer \_\_\_\_\_ Broker \_\_\_\_\_

Mailing Address \_\_\_\_\_  
Street City State Zip

3. Are you a full-time REALTOR®? Yes \_\_\_\_\_ No \_\_\_\_\_

How many hours a week average? \_\_\_\_\_

4. How long in real estate sales? \_\_\_\_\_

5. List the total dollar volume and number of real estate transactions in the last three years.

\$ \_\_\_\_\_

No. \_\_\_\_\_

6. What W.A.R. or N.A.R. Conventions have you attended? \_\_\_\_\_  
(list years)

7. What Professional Designations have you started or completed?

Started \_\_\_\_\_ Completed \_\_\_\_\_

When \_\_\_\_\_ When \_\_\_\_\_

1. Please list the real estate related, educational events that you have attended in the last two years.

2. Please list the educational events sponsored by the Spokane Association of REALTORS® you have attended in the last two years.

3. Please list your Spokane Association of REALTORS® participation during the last two years, i.e. committee activities, Food Drive, American Home Week, etc.

4. Please list any Honors or Awards in the Real Estate field in the last two years.

5. Please list outside community activities in the last two years.

6. Please list any offices or positions of leadership in the real estate industry in the last two years.

7. Please list your general goals in real estate for the next three years.

8. If you are selected as a scholarship recipient, what course do you plan to attend?

**This application will be reviewed by a selection committee consisting of no less than three members of the Board of Directors of the James S. Black Memorial Scholarship Foundation. One of those Directors shall be the Executive Vice President of the Spokane Association of REALTORS®.**

### **Additional Requirements**

- Letter of recommendation from current broker stating that you are a full-time REALTOR®, level of production and quality of individual and future goals.

## **POLICY:**

The James S. Black Memorial Scholarship Fund is sponsored by the Spokane Association of REALTORS® to help members pay for tuition and expenses for classes leading to professional designations as sanctioned by the National Association of REALTORS®, i.e. Graduate REALTORS® Institute, Certified Residential Broker, Certified Property Manager, Society of Industrial REALTORS®, or Member of the Appraisal Institute.

The James S. Black Memorial Scholarship Fund will be a self-perpetuating fund. The total amount to be given each year will be determined by the selection committee based on the dollars generated by the fund.

The scholarship or scholarships will be awarded on the basis of the following:

## **SELECTION CRITERIA:**

- Evidence that real estate is and will be a full-time career for the individual;
- Evidence of a desire to become a better REALTOR®;
- Involvement in promoting the professional image of REALTORS® evidenced by involvement in the real estate community extra-curricular activities, etc.;
- Successful record in the real estate profession.

## **ELIGIBILITY REQUIREMENTS:**

- A member of the National Association of REALTORS®;
- A member of the Washington Association of REALTORS®;
- A member of the Spokane Association of REALTORS®;
- A licensed real estate agent for a minimum of two (2) years at the time of the initial application;
- Shall not be a relative of any member of the Board of Directors serving at the time the recipient applies for a scholarship.

## **APPLICATION PROCEDURES:**

The Scholarship forms are available for download @ [www.spokanerealtor.com](http://www.spokanerealtor.com) or from the office of the Spokane Association of REALTORS®

Applications should be submitted to the Spokane Association of REALTORS®.

The Scholarship winner(s) will be announced at an upcoming SAR event or membership meeting.



**REALTOR®**