

IDENTIFY INCOME PROPERTIES LIKE A PRO



Buying and Selling Income Properties

Investing in real estate can be extremely profitable and can add a new revenue stream to your business. In this RRC Two Day Course, Buying and Selling Income Properties, learn the secrets to smart real estate investing and start identifying lucrative opportunities for yourself and your clients.

You will learn how to identify the right opportunities in a down or an up market and compare real estate with other investments. This class is a must for any real estate professional looking to create wealth through residential real estate investment.

Upon the successful completion of this course, you will be able to:

- Identify and create strategies for building wealth for the investor through real estate investments
- Determine the factors and use the tools to measure the performance of real estate investments
- Satisfy your client's needs through new sources for sales and listings
- Find and select successful real estate investments

Registration:

Networking luncheon included. Payment required to hold seats.

Class Fee:	\$295.00
CRS Members:	\$250.00
Group of 4 or more:	\$250.00 (Use discount code: Group204)

Educational Credit:

Individuals who take this course will earn 16 CRS Education course credits toward the CRS Designation. Clock hours: 15 WA | 15 OR | 15.5 ID

Cancellation Policy: Two weeks prior to course, full refund. Within two weeks of course, 50 % refund. After 5:00PM the day before the course, no refund.

Instructor Dale Carlton, CRS



Speaking to over 50,000 people, Dale is an attorney that has worked in real estate since the mid 1990's. He is not only an experienced educator, but he is also actively working within the industry. You will enjoy his high-energy, humorous and knowledgeable presentation.

October 11-12, 2018
8:30 am – 5:00 pm

Presented by

The Spokane Association of REALTORS® and Washington RRC (formerly CRS)

Course location:

Spokane Association of REALTORS®
1924 N Ash Street
Spokane, WA 99205
Ph (509) 326-9222

Questions?

Contact Darlene at (360) 901-0307
Or darlene@stouderhomes.com

ABOUT RRC The Residential Real Estate Council is the largest not-for-profit affiliate of the National Association of REALTORS®. We are a professional network of over 30,000 residential real estate professionals, and we provide the industry's best education, resources and networking opportunities. RRC also awards the Certified Residential Specialist® (CRS) Designation to top-producing REALTORS® who have met specific requirements related to experience, transactions and education.



Register online at: <https://tinyurl.com/2018CRSinvestment>



For more information on other RRC courses or obtaining the CRS Designation, the premier Designation for residential real estate professionals, visit www.crs.com.