

# HOME INSPECTIONS FROM THE GROUND UP

## APPROVED FOR REALTORS® & PENDING APPROVAL FOR APPRAISERS

Friday, May 5, 2017 with Matthew Pedersen



**Pre-purchase home inspections are fast becoming the norm for real estate transactions.** The disclosure laws in the State of WA require sellers to disclose all known defects about the property. However, they may not realize there are defects or may devise ways of hiding them. **A thorough home inspection by a licensed, independent qualified inspector** is the best way a real estate agent can find out the actual condition of the home and minimize the potential for defects arising late in the transaction, or worse yet, after closing with the threat of litigation.

**Friday, May 5, 2017**

Registration: 8:15 to 8:25; **Class from 8:30 to 4:30**



Spokane Association of REALTORS®  
1924 N. Ash Street, Spokane

**INSTRUCTOR: Matthew Pedersen**

Member: \$75 early; \$90 regular  
Non-SAR Member: \$90 early; \$105 regular

**Latest day for Early registration is 10 days prior to class date**

**This course is meant to help agents:**

- Understand the scope and limitations of the home inspection and the role of the home inspector
- Recognize “red flags” that should be cause for concern in the real estate transaction
- Give a proper perspective to health, safety or economic issues
- Differentiate between defects and upgrades
- Know common terms and their meanings.



*Online Credit Card Enrollment also available: [www.SpokaneRealtor.com](http://www.SpokaneRealtor.com)*



### EDUCATION REGISTRATION FORM

#### Home Inspections from the Ground Up — Friday, May 5, 2017

Name \_\_\_\_\_

Office \_\_\_\_\_ Office Phone # \_\_\_\_\_ Email \_\_\_\_\_

Billing Address for Credit Card \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

\_\_\_ Visa \_\_\_ MC For \$ \_\_\_ Card # \_\_\_\_\_ 3 digit code \_\_\_\_\_

Expires \_\_\_\_\_ Signature \_\_\_\_\_

**OR: MAKE CHECK PAYABLE TO S.A.R. AND MAIL TO:**

Spokane Association of REALTORS®  
1924 N. Ash Street, Spokane, WA 99205

**Cancellation Policy:** A refund will be granted until 3:30 p.m. three days prior to class, after which time there will be a 50% refund. Anyone not showing for registration the day of the class will not be given a refund.