

Tips, Tricks & Strategies for Working with Difficult People

Learn how to look at yourself as the professional. Learn how to handle conflict and develop appropriate responses to challenges present in all human interactions. Discussions are directed at solving dilemmas in conflict difficulties, different personalities and moving forward through a successful real estate transaction.

The focus of the class is serving the consumer to meet their real estate needs in the most professional manner.

WHEN: Thursday, March 1, 2018 (P.M.)
Registration: 1:00 to 1:25; Class: 1:30 to 4:30.

WHERE: Spokane Association of REALTORS®
1924 N. Ash Street, Spokane

INSTRUCTOR: Linda Miller Sheets, GRI, CRB, CRS

COST: SAR Member: \$30 early; \$45 regular
Non-SAR Member: \$45 early; \$60 regular

LATEST DAY FOR EARLY REGISTRATION IS 10 DAYS PRIOR TO CLASS DATE

Cancellation Policy:

A refund will be granted until 3:30 p.m. three days prior to the class after which time there will be a 50% refund. Anyone not showing for registration the day of the class will not be given a refund.

Online Credit Card Enrollment also available: www.SpokaneRealtor.com



3 CLOCK HOURS

EDUCATION REGISTRATION FORM

Tips, Tricks & Strategies for Working with Difficult People — March 1, 2018 (P.M.)

Name _____ SAR Member # _____

Office _____

Office Phone # _____ Email _____

Credit Card Billing Address _____

City _____ State _____ Zip _____

___ Visa ___ MC for \$ _____ Card # _____ 3 digit sec. code _____

Expires _____ Signature _____

OR

MAKE CHECK PAYABLE TO S.A.R. AND MAIL TO:

**Spokane Association of REALTORS®
1924 N. Ash Street, Spokane, WA 99205**

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