



Real Estate Market Forum

Spokane | Kootenai | Bonner

THE SPOKANE-KOOTENAI REAL ESTATE RESEARCH COMMITTEE

February 27, 2020 - Spokane Convention Center

- Keynote speaker Craig Curtis, Director of Architecture, Katerra on Bringing Silicon Valley Tech to the Design and Construction Industry
 - "Special Topics" speakers on Regional Economic Development
- Knowledgeable speakers on the housing industry and the commercial, retail, office/medical, and industrial markets in Spokane, Kootenai, and Bonner counties.
- Education credits approved for Real Estate Licensees and Appraisers in Washington and Idaho.

Register Online at www.skrerc.com

Doors open at 7:15

\$57 Advance Purchase (until noon February 21)

\$72 Standard Purchase (after noon February 21)

Registration Fee Includes:

- Market Trends forecast by local economic, development & real estate experts
- Handout Materials and FREE download of the Fall 2019 Real Estate Report
- Continuing education credit in both states: 5 hours for Appraisers, and 3 hours for Real Estate Licensees (3 hours have been approved for Idaho Licensees under course number: ID:E1424)
- Hosted coffee break and luncheon

Lunch Break Sponsor



Coffee Break Sponsor



BANK OF AMERICA

Major Sponsors



Other Sponsors

- CBRE
- City of Spokane Valley
- Cutco Closing Gifts
- Idaho Housing and Finance Association
- NAI Black
- National Association of Residential Property Managers
- Old Republic Home Warranty
- Spokane Home Builders Association

- Avista
- Coeur d'Alene Association of REALTORS®
- Kiemle Hagood
- Lakeshore Realty
- Roof Restore
- Smith & Malek PLLC
- Spokane Association of REALTORS®
- Urban Settlements
- WIN Home Inspections

Promotional Sponsors





Real Estate Market Forum

Spokane | Kootenai | Bonner

THE SPOKANE-KOOTENAI REAL ESTATE RESEARCH COMMITTEE

2020 REAL ESTATE MARKET FORUM AGENDA

- | | |
|--|--|
| <p>8:00-8:07 (7 min.) Welcome Introduction of Moderator – Kim Etherton, 2020 Chair, Spokane-Kootenai Real Estate Research Committee
Introduction by Moderator – Shelly Monahan-Cain, REALTOR®, Windermere North Spokane
Community Welcome</p> <p>8:07-8:32 Regional Perspectives, Spokane and North Idaho (25 min.) Rob Curley, Editor, The Spokesman-Review</p> <p>8:32-9:25 Special Topic – Regional Economic Development (5 min.) Introductions – Shelly Monahan-Cain, Moderator
(4 min.) University District PDA, Lars Gilberts, CEO
(4 min.) NorthEast PDA, Commissioner Josh Kerns Board Member
(4 min.) West Plains Airport Area PDA, Todd Coleman, Executive Director
(18 min.) PDA Panel Discussion, led by Paul Read, Publisher, Journal of Business
(12 min.) Gynii Gilliam, President and CEO CdAEDC/Jobs Plus
(6 min.) Questions & Answers – Shelly Monahan-Cain, Moderator</p> <p>9:25-9:30 (5 min.) Announcements – Kim Etherton, Chair, and Bank of America, Sponsor</p> <p>9:30-9:45 COFFEE BREAK</p> <p>9:45-9:50 (5 min.) Announcements – Kim Etherton, Chair</p> <p>9:50-10:45 Residential Market in Spokane/Kootenai/Bonner Counties (5 min.) Introductions – Shelly Monahan-Cain, Moderator
(15 min.) Single Family: Kootenai/Bonner – Josh Suhr, REALTOR®, Windermere/Coeur d'Alene Realty
(15 min.) Single Family: Spokane – Gina Mosey, Immediate Past President, SAR
(15 min.) Regional Apartment Market – Jared Kadry, Senior Market Analyst, CoStar Group
(5 min.) Questions & Answers – Shelly Monahan-Cain, Moderator</p> | <p>10:45-10:53 STRETCH BREAK and Sponsor Drawings</p> <p>10:53-12:23 Investment Real Estate in Spokane/Kootenai/Bonner Area (5 min.) Introductions – Shelly Monahan-Cain, Moderator
(15 min.) General Commercial: Bonner – Tom Chasse, President & CEO of Schweitzer Mountain Resort
(15 min.) General Commercial: Kootenai – Danny Davis, REALTOR®, Coldwell Banker Schneidmiller Realty
(5 min.) Questions and Answers (North Idaho) – Shelly Monahan-Cain, Moderator
(15 min.) Office: Spokane – Michael Sharapata, Executive Vice President, Jones, Lang and LaSalle (JLL)
(15 min.) Retail: Spokane – Stephen Pohl, Managing Broker-Retail, NAI Black
(15 min.) Industrial Market – Abraham Kazda, Appraiser, Valbridge Property Advisors
(5 min.) Questions and Answers (Spokane) – Shelly Monahan-Cain, Moderator</p> <p>12:23-12:26 Closing Comments – Kim Etherton</p> <p>12:26-12:35 Education Credit Sign Out</p> <p>12:35-1:00 LUNCHEON
(Luncheon Head Table)
Tom Clark, President, Spokane Assoc. of REALTORS®
Keri Copley, Editor, The Real Estate Report
Craig Curtis, Keynote Speaker
Kim Etherton, Chair, Spokane-Kootenai RERC
Ryan Harnetiaux, Keynote Speaker
Katie Marcus, Vice Chair, Spokane-Kootenai RERC
Shelly Monahan-Cain, Moderator, 2020 Market Forum
Josh Suhr, President, Coeur d'Alene Assoc. of REALTORS®
Dale Strom, Administrative Officer, Spokane-Kootenai RERC
Ryan Walters, Webmaster, Spokane-Kootenai RERC</p> <p>1:00-1:10 Announcements – Kim Etherton, Dale Strom, Keri Copley, and Representative, STCU</p> <p>1:10-1:40 KEYNOTE SPEAKERS – Craig Curtis, Director of Architecture, and Ryan Harnetiaux, Project Director, Katerra
Topic: Katerra - Bringing Silicon Valley Tech to the Design and Construction Industry</p> <p>1:40-1:50 Questions and Answers/Closing – Kim Etherton</p> |
|--|--|

I will attend (\$57 before noon on February 21st or \$72 after noon on February 21st). There will be no refunds after 10 AM on Tuesday, February 25th. A complimentary download of the Fall 2019 Real Estate Report is included for attendees.
 I will not attend, but send me an electronic copy of the Fall 2019 Real Estate Research Report (\$50).

Name: _____ Company: _____
 Address: _____ WA ID Realtor Appraiser
 Email: _____

Checks: Spokane-Kootenai Real Estate Research Committee (SKRERC) c/o Tami Peterson, Spokane Association of REALTORS® • 1924 North Ash, Spokane, WA 99205
 If you desire to pay via credit card, do so online at www.skrerc.com – if questions, contact the SAR (509-326-9222) or CdAAR (208-667-0664)