



**Our next Education Excellence Series  
is offering a LIVE class & lunch**

**“Multiple Offer Madness” 3.5 clock hours**

***Instructor: Eric Johnson***



Eric has been in the industry since 1995 and a Managing Broker since 2003. Throughout his career he has reviewed thousands of transactions as an owner/broker. He currently is the Director of Training for Northwest Real Estate Brokers and was 2021 VP of Government Affairs for Washington REALTORS® and Spokane Association of REALTORS® 2021 President.

**“Multiple Offer Madness”**

**8:30 am – Noon (3.5 clock hours)**

Learn the Do's and Don'ts of multiple offers! Eric Johnson has been a licensed broker since 1995 training and managing Washington brokers for well over two decades he will teach you best practices around handling multiple offers. Whether you are representing the buyer or seller he will lead discussion on effective strategies to represent your clients and have a fair process. He will also cover properly using the most common forms and advantages/disadvantages of including or excluding them. This class is a must for any new or experienced broker!

[Class 8:30-Noon](#)

[Buffet Lunch starting @ 12:15 pm](#)

[General Membership meeting 12:30 pm-1:30pm](#)

**Early registration includes Class,**

**General Membership Meeting & Lunch**

**LIVE in-person class (deadline 3/14)**

**SAR Members \$35 / Non SAR Members \$50**

**At the door: Members \$50 / Non SAR Members \$70**

**General Membership Meeting & Lunch ONLY (deadline 3/14)**

**SAR Members \$25 / Non SAR Members \$50**

**Register online @ [www.spokanerealtor.com](http://www.spokanerealtor.com)**

**click on the calendar and the date to register**

**or call Tami @ the SAR (509) 326-9222**

*Cancellation Policy: A refund will be granted until 3/14 @ 4:30 pm*

**Thurs. March 24th, 2022**

**8:30 am-1:30 pm**

**@ Centerplace Event Center**

**2426 N Discovery Place,**

**Spokane Valley**

**Registration opens: 8:00 am**

**Class starts: 8:30 am**