

The Spokane Association of REALTORS® presents:

## Our next Education Excellence Series

**CRS Instructor: Mike Selvaggio**

**“Professional Apps, Scripts, and other Tools  
to Aid the Client and Real Estate Professional”**

**3.0 Clock Hours (Pending clock hour approval)**

**March 21, 2019 class with General Membership Mtg/breakfast included**

**\$30.00 early registration (\$40 after Monday, March 18, 2019)**

(includes 3.0 clock hour class, breakfast at 10am, a networking morning and breakfast opportunity, along with the SAR General Membership Meeting during the breakfast hour @ 10am)

Register for class which includes breakfast/meeting @ [www.spokanerealtor.com](http://www.spokanerealtor.com) or return this form to Tami with your payment. (Class w/breakfast must be pre-paid)

If you do not plan to attend the class, you may register for just the breakfast & membership meeting for only **\$20.00** Call the SAR to reserve your seat or pay online under meetings.

- ◆ **8:30am-12:30pm: “Professional Apps, Scripts, and other Tools to Aid the Client and Real Estate Professional”**
- ◆ Attend this class at discounted price and earn 3.0 clock hours plus breakfast is included along with SAR’s General Membership Meeting.
- ◆ This class will teach you how to save time and increase accuracy in our communication and process management with our clients and customers. Identify the dominate motivators and why this is important. Increase of clarity and documentation of transaction details with improved communication methods including video, audio, graphics, and improved personal interaction.
- ◆ Networking/Meeting & Breakfast Buffet: Starting at 10am to approximately 11am (and then back to class).

**Thursday, March 21, 2019**

**Location:**

**Centerplace Regional  
Events Center**

**2426 N. Discovery Place  
Spokane Valley, WA 99216**

**CRS Instructor:  
Mike Selvaggio CCIM, CRS**

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### EDUCATION REGISTRATION FORM

**Professional Apps, Scripts and other Tools with breakfast & General Membership Meeting : Thursday, March 21, 2019**

Name \_\_\_\_\_

Cell \_\_\_\_\_ Office Phone # \_\_\_\_\_ Email \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Make check payable to SAR and mail to: Spokane Association of REALTORS®, 1924 N . Ash, Spokane , WA 99205  
If you'd like to pay by credit card, please call Tami Peterson at (509) 326-9222

**Cancellation Policy:** A refund will be granted until 3:30pm three days prior to calss, after which time there will be a 50% refund. Anyone not showing up for registration (and staying for class) will not be given a refund.