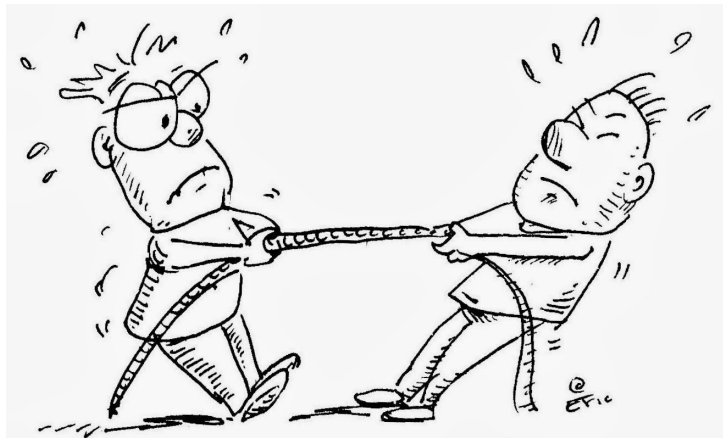




Tri City Association of Realtors® presents...

CNE® 1 - Certified Negotiation Expert (CNE) Designation Course

The ART of NEGOTIATION as a Realtor® is CRUCIAL;
Poor Negotiation Skills Can Cripple your Career



NEGOTIATION STYLES, PSYCHOLOGY, PERSUASION & METHODOLOGY (2 days)

The Certified Negotiation Expert (CNE) designation course is designed specifically to give Realtors® and real estate professionals, the knowledge, training and ability needed to become an expert negotiator - a vital skill required for real estate transactions.

DATE: Thursday, June 28th & Friday, June 29th, 2018

TIME: Registration 8:00am, Class 8:30am - 4:30pm (Both Days)

Location: TCAR, 7151 W. Clearwater Ave., Kennewick, WA 99336

Price: \$399 ***RECEIVE \$50 BACK AT THE DOOR!**

REGISTER HERE: <https://bit.ly/2FBV9hj>



**WE DON'T NEED
MORE AGENTS.
JUST BETTER
ONES."**

— NAR DANGER Report

Instructor:
Pili Meyer



National Trainer with 30+ years of Real Estate Sales & Investing Experience & heavy involvement in Local, State & National Associations of REALTORS®

