



Business Budgeting Basics Workshop

3.0 clock hours

Instructor: John Trent will get you up to speed on your business budgeting spending plans.

As a result of this class you will be able to start putting together your own Business Budgeting Plan!

- Income Goal Planning
 - Target desires
 - Create Prospecting Targets
 - Benchmarks
- Value in a Spending Plan
- Tools to Record Your Success
- Types of expenses
- Business Financial Accounts
- Types of Business Accounts
- Daily Business Accounts
- Investment Accounts

After registering for this class, you'll be sent a class reminder to download the Budget & Lead Tracking spreadsheets. Bring your laptop for this class with these two documents downloaded.

FRI. NOV. 1, 2019

REGISTRATION: 8:45 AM
CLASS: 9:00 AM-NOON

at

SPOKANE ASSOCIATION OF REALTORS®
1924 N. Ash Street, Spokane

INSTRUCTOR: John Trent

SAR Member: \$30 early; \$45 regular.
Non-SAR Member: \$45 early; \$60 regular.

**LATEST DAY FOR
EARLY REGISTRATION IS 10 DAYS PRIOR
TO CLASS DATE**



Name _____

Office _____

Phone # _____

Email _____

Make check payable to SAR and mail to:

Spokane Association of REALTORS®
1924 N. Ash Street, Spokane, WA 99205

If you'd like to pay by credit card,

you can pay online or call Tami at (509) 326-9222

Cancellation Policy: A refund will be granted until 3:30 p.m. three days prior to class after which time there will be a 50% refund. Anyone not showing for registration (and staying for class) will not be given a refund.