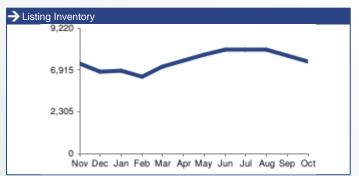




- EXECUTIVE SUMMARY

You currently have **4,899** listings, and you are subscribed to **70** publishers. **3** of your brokers currently have a paid subscription to ListHub. You currently have **98** registered brokers using ListHub.

Terms are defined on the last page of this report.



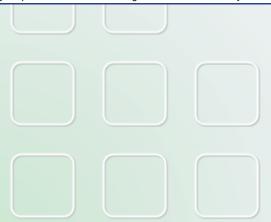
→ Top Publishers by Number of Views						
Publisher	Property Views	% of Views				
Zillow	2,062,421	97%				
Trulia 🖺	23,453	1%				
Homes.com	19,414	1%				

→ Top Locations of Your	Online Consumers	
City	Property Views	% of Views
Spokane, WA	14,686	33%
Seattle, WA	3,747	8%
Dallas, TX	980	2%





A potential reporting issue has been identified with Relola. Thank you for your patience while we investigate and work to remedy the situation.



Listing Count	Property Views	Click-Throughs (Visits)	Inquiries	Performance Rank
660	357,953	115	51	1st
411	220,715	74	29	<u>2</u> nd
365	223,192	34	22	3rd
	660 411	660 357,953 411 220,715	115 (Visits) 660 357,953 115 411 220,715 74	Count Property Views (Visits) Inquiries

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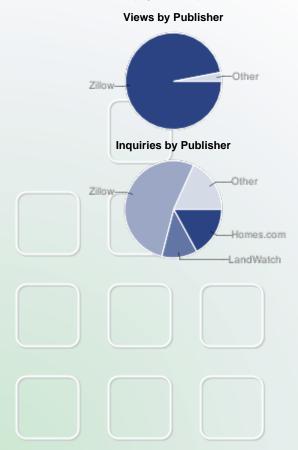
-WONTH REPORT FOR YOUR LISTING

DETAILED ANALYSIS: PUBLISHER COMPARISON CHART

This report shows a comparison of activity generated from your listings online.

Views, visits, and inquiries are based on the number of listings displayed by the publisher. If the publisher displays a listing provided by a source other than ListHub or if a listing is not displayed due to an uploading error, the activity data for that listing is not included in ListHub reports.

Terms are defined on the last page of this report.



	Listings	Consum	er Traffic	Inqu	Inquiries	
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone	
Zillow 🗐	Not Applicable	2,062,421	Not Applicable	170	Not Applicable	
Trulia 🖺	Not Applicable	23,453	Not Applicable	0	0	
Homes.com	2,560	19,414	14	54	Not Applicable	
LandWatch	2,862	11,877	1,094	28	Not Applicable	
Lands of America	1,294	4,704	1	14	Not Applicable	
Homes&Land	2,938	2,059	0	Not Provided	Not Provided	
HomeBidz	1,687	1,805	5	12	Not Applicable	
HomeFinder.com 🗐	3,727	1,683	101	0	Not Applicable	
Keller Williams	432	1,235	0	2	Not Applicable	
Point2 Homes	2,804	1,198	5	0	Not Applicable	
_andAndFarm	1,456	1,017	243	6	Not Applicable	
HouseHappy	2,573	968	0	Not Applicable	Not Applicable	
RealtyStore	2,722	885	2	Not Provided	Not Provided	
HomeSpotter	2,918	802	Not Applicable	Not Applicable	Not Applicable	
Foreclosure.com	2,825	766	0	0	Not Applicable	
_akeHomesUSA	2,732	434	75	0	Not Applicable	
The Real Estate Book 🗐	3,171	296	6	0	Not Applicable	
Juwai	2,718	179	8	1	Not Applicable	
Total		2,136,805	1,675	303	1	

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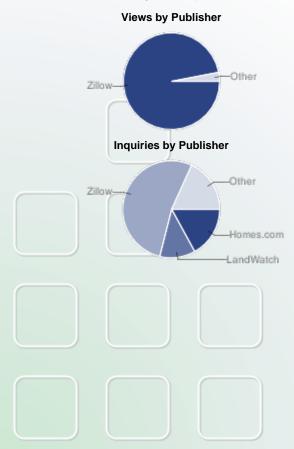
SWITT REFORT FOR TOOK EIGTING

- DETAILED ANALYSIS: PUBLISHER COMPARISON CHART (CONTINUED)

This report shows a comparison of activity generated from your listings online.

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Terms are defined on the last page of this report.



	Listings	Listings Consumer Traffic			Inquiries	
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone	
MHBay	127	178	2	Not Provided	Not Provided	
RealtyTrac	2,701	174	5	0	Not Applicable	
SearchALLProperties by L2L	2,676	155	0	16	Not Applicable	
HomeSteps	244	126	0	Not Applicable	Not Applicable	
MyRentToOwn.com	2,807	123	4	Not Applicable	Not Applicable	
HomeStarSearch	2,917	115	0	Not Applicable	Not Applicable	
CommercialSearch	74	106	0	0	Not Applicable	
HomeFacts	2,645	96	6	0	Not Provided	
Property Shark	2,820	76	1	Not Provided	Not Provided	
HouseHunt.com	2,614	65	2	0	Not Applicable	
Investability	1,724	65	0	0	Not Applicable	
USHUD.com	2,732	56	22	Not Applicable	Not Applicable	
New Home Source	124	50	0	Not Applicable	Not Applicable	
Nestigator	2,917	40	0	0	Not Applicable	
Houses.net	2,804	32	0	Not Applicable	Not Applicable	
FindTheBest Homes	2,641	31	0	Not Applicable	Not Applicable	
Joyful Home	2,917	31	0	Not Applicable	Not Applicable	
Close2Homes	2,918	20	0	0	Not Applicable	
Total		2,136,805	1,675	303	1	

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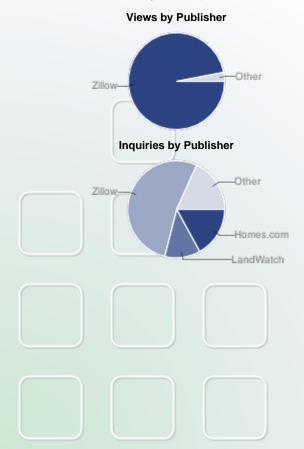


- DETAILED ANALYSIS: PUBLISHER COMPARISON CHART (CONTINUED)

This report shows a comparison of activity generated from your listings online.

Views, visits, and inquiries are based on the number of listings displayed by the publisher. If the publisher displays a listing provided by a source other than ListHub or if a listing is not displayed due to an uploading error, the activity data for that listing is not included in ListHub reports.

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	Listings	Consum	er Traffic	affic Inquiries		
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone	
Guyigu	2,807	15	0	Not Applicable	Not Applicable	
LotNetwork.com	918	12	0	Not Applicable	Not Applicable	
WikiRealty	2,562	12	0	0	Not Applicable	
FreedomSoft	2,700	10	0	Not Applicable	Not Applicable	
RealQuest Express	2,828	7	0	0	Not Provided	
Home2.me by TourFactory	2,622	3	13	0	Not Applicable	
Lifestyled Listings	2,807	3	0	Not Applicable	Not Applicable	
GCHomeSearch	2,807	2	0	Not Applicable	Not Applicable	
Harmon Homes	2,829	2	0	0	0	
eLookyLoo	2,718	1	0	0	Not Applicable	
RealSavvy	2,917	1	0	0	Not Applicable	
Relola 🗥	2,917	1	0	Not Applicable	Not Applicable	
Ylopo	2,804	1	0	Not Applicable	Not Applicable	
AdWerx	2,665	0	0	Not Applicable	Not Applicable	
DODHousingNetwork	1,724	0	0	Not Applicable	Not Applicable	
DreamHomeList	2,808	0	0	Not Applicable	Not Applicable	
FindAPlace4Me by VisualTour	2,664	0	0	Not Provided	Not Applicable	
FixFlip	2,804	0	3	Not Applicable	Not Applicable	
Total		2,136,805	1,675	303	1	

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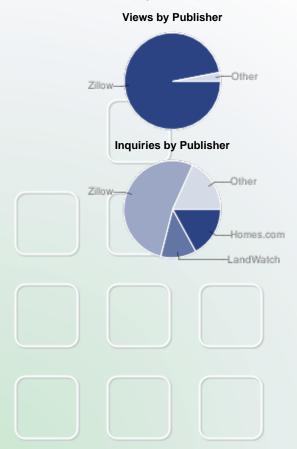


- DETAILED ANALYSIS: PUBLISHER COMPARISON CHART (CONTINUED)

This report shows a comparison of activity generated from your listings online.

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Terms are defined on the last page of this report.



	Listings	Consum	er Traffic	Inquiries	
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone
Guidance Realty	2,656	0	0	0	Not Applicable
HomeWinks	2,700	0	0	Not Applicable	Not Applicable
HouseValueStore	2,733	0	1	Not Applicable	Not Applicable
ImagesWork by CirclePix	2,429	0	0	0	Not Applicable
Kahping	2,804	0	0	Not Applicable	Not Applicable
KeyBoom	3,245	0	0	0	Not Applicable
_earnMoreNow.com/FindHomes	2,828	0	0	Not Applicable	Not Applicable
ListReports	2,917	0	0	Not Applicable	Not Applicable
Open Real Estate Community	2,665	0	0	0	Not Applicable
Rate My Agent	2,917	0	0	Not Applicable	Not Applicable
RealtyBid	2,831	0	0	Not Applicable	Not Applicable
Revestor	2,807	0	0	Not Applicable	Not Applicable
Showing Suite	3,549	0	0	Not Applicable	Not Applicable
TotalExpert	2,807	0	0	Not Applicable	Not Applicable
Vast	3,901	0	4	Not Applicable	Not Applicable
Veracity	Not Provided	0	0	Not Provided	Not Provided
VisualShows	3,212	0	0	Not Applicable	Not Applicable
Vscreen	2,804	0	0	0	Not Applicable
Total		2,136,805	1,675	303	1

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- DETAILED ANALYSIS: PUBLISHER COMPARISON CHART (CONTINUED)

This report shows a comparison of activity generated from your listings online.

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Terms are defined on the last page of this report.

Views by Publisher
Zillow—Other Inquiries by Publisher
Zillow—Other Homes.com LandWatch

→ How Do The Publishers Compare?						
	Listings	Consum	er Traffic	Inqu	Inquiries	
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone	
Organic	0	0	49	0	1	
Back At You Media	2,807	Not Applicable	9	Not Applicable	Not Applicable	
LiquidusMedia	420	Not Applicable	Not Applicable	Not Applicable	Not Applicable	
Total		2,136,805	1,675	303	1	

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Listing Activity by Inventory Category



Performance Rank

1st

2nd

3rd

5th

6th

7th

8th 9th

10th

1-MONTH REPORT FOR YOUR LISTINGS

DETAILED ANALYSIS: PROPERTY CATEGORIES

This report shows the categories of your top listings ranked based on the number of visits/click-throughs, inquiries and listings.

Terms are defined on the last page of this report.

\$100K - \$200K - 3BR Residential - For Sale
Residential - For Sale 411 220,715 74 \$100K - \$200K - 4BR 365 223,192 34 \$200K - \$300K - 3BR 437 180,059 91 \$100K - \$200K - 2BR 280 113,156 53 Residential - For Sale 280 113,156 53 \$200K - \$300K - \$BR 141 100,861 22
Residential - For Sale 365 223,192 34 \$200K - \$300K - 3BR 437 180,059 91 \$100K - \$200K - 2BR 280 113,156 53 Residential - For Sale 280 113,156 53 \$200K - \$300K - \$BR 141 100,861 22
Residential - For Sale 437 180,059 91 \$100K - \$200K - 2BR 280 113,156 53 Residential - For Sale 280 141 100,861 22 Residential - For Sale 141 100,861 22
Residential - For Sale 280 113,156 53 \$200K - \$300K - 5BR 141 100,861 22 Residential - For Sale 141 100,861 22
Residential - For Sale 141 100,861 22
\$100K - \$200K Lots & Land - For Sale 44,390 129
\$300K - \$400K - 4BR Residential - For Sale 178 85,449 25
\$100K - \$200K - 5BR Residential - For Sale 71 47,444 13
\$300K - \$400K - 5BR Residential - For Sale 104 57,080 9
There are an additional 195 inventory categories that are not shown.

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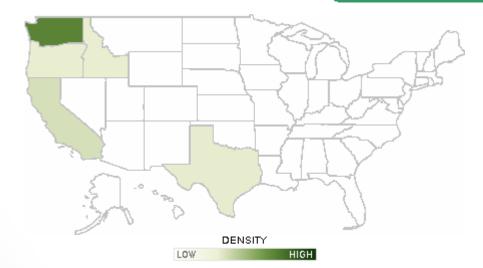


DETAILED ANALYSIS: LOCATION OF YOUR ONLINE CONSUMERS

The shading on the map shows the relative number of consumers in each state that visited your properties online based on GIS

GIS coding is technology used to geographically locate online consumers.

Terms are defined on the last page of this report.



→ Top States						
State	Property Views	% of Views	Click-Throughs (Visits)	% of Visits	Inquiries	% of Inquiries
Washington	29,216	62%	706	56%	52	59%
California	5,104	11%	176	14%	21	24%
Texas	2,089	4%	64	5%	0	0%
Oregon	1,380	3%	55	4%	0	0%
Idaho	1,369	3%	38	3%	2	2%
Arizona	666	1%	15	1%	0	0%
Colorado	630	1%	21	2%	1	1%
Nevada	487	1%	13	1%	0	0%
Florida	426	1%	22	2%	6	7%
Alaska	398	1%	8	1%	0	0%
Utah	350	1%	11	1%	0	0%
Virginia	277	1%	10	1%	0	0%

→ Top Cities						
City	Property Views	% of Views	Click-Throughs (Visits)	% of Visits	Inquiries	% of Inquiries
Spokane, WA	14,686	33%	287	24%	16	19%
Seattle, WA	3,747	8%	100	8%	10	12%
Dallas, TX	980	2%	1	0%	0	0%
Tacoma, WA	647	1%	12	1%	1	1%
Kent, WA	505	1%	6	0%	0	0%
Portland, OR	473	1%	33	3%	0	0%
Liberty Lake, WA	447	1%	4	0%	1	1%
Federal Way, WA	385	1%	9	1%	0	0%
Bellevue, WA	384	1%	17	1%	0	0%
Renton, WA	379	1%	11	1%	4	5%
Colbert, WA	317	1%	3	0%	0	0%
Los Angeles, CA	302	1%	10	1%	5	6%

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1-MONTH REPORT FOR YOUR LISTINGS



EXPLANATION OF TERMS

→ Explanation of Terms

Agent ID - Each agent has a unique user ID per MLS and per office. Since it is possible for some agents to hold more than one agent ID, the ID is included for the purpose of distinction.

Publisher labeled "Organic" - an instance when the consumer was taken to the property page hosted by ListHub by a means other than one of the publishers, such as when the consumer searches for a specific property address in a search engine and is taken directly to the property page.

Click-Throughs (Visits) - occurs when a consumer is redirected from a publisher website to a property page chosen by the company.

Inquiries - an event where the consumer starts an email interaction with the broker or agent using a link on the website. This would result in the broker/agent receiving an email with a return email address for the consumer. Includes the number of times a consumer clicked on "Click to view phone number" or called the listing broker or agents via a mobile app.

Listing Count - the number of active listings that each agent has on the date of the report or the number of active listings in a property category on the date of the report. The Listing Count may include properties that are no longer active but were at some point active during the time period of the report.

Listing Inventory - the total active listings that are being pulled from the MLS each month.

Not Applicable - this indicates that the website does not include the feature that would generate metrics in this category. For example, some websites do not have a property detail page for each listing, and therefore the reports would not display "views" for that site.

Not Provided - this indicates that the website does not provide this category of data for inclusion in the reports.

Performance Rank - unique algorithms determine the performance of listings within certain property categories as well as the performance of listings for each agent. This algorithm factors in the number of listings, the number of views, visits/click-throughs, and the number of inquiries.

Property Views - occurs when a consumer clicks on the thumbnail view of a property to view more details, while still on the publisher website.

■- indicates that the traffic reported by the site includes traffic from mobile applications.

A - Metrics Alert. Our systems monitor the quality and accuracy of metrics we receive from publishers. If we receive metrics data that is incorrect or requires validation, the Metrics Alert Icon will display beside that publisher on your report, along with details about the issue.

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