

LAND AND ACREAGE 101... RURAL PROPERTY

Tuesday, June 19, 2018 (AM)
Registration starts at 8:15 am; Class: 8:30 am to 12:30 pm
at Spokane Association of REALTORS®
1924 N. Ash St., Spokane, WA

SAR Member: \$40 early; \$55 regular
Non-SAR Member: \$55 early; \$70 regular

**Early registration is 10 days prior to class date. After that
it goes to regular registration fee.**

Course Instructor: Jim Palmer, Jr.

4 CLOCK HOURS
REGISTER ONLINE AT
WWW.SPOKANEREALTOR.COM

**CANCELLATION POLICY: A REFUND WILL BE
GRANTED UNTIL 3:30 P.M. THREE DAYS PRIOR
TO CLASS AFTER WHICH TIME THERE WILL BE A
50% REFUND. ANYONE NOT SHOWING FOR
REGISTRATION THE DAY OF THE CLASS WILL
NOT BE GIVEN A REFUND.**

“What every REALTOR® should know about selling rural property”.

Rural property buyers seem to come from all walks of life. Many or most of them have “little to none” experience in the many items that should be a concern to them. As a REALTOR® you should at least be aware of these items in order to “property” advise them. You may not have to be a mountain man to sell rural property but remember that green horn buyers shouldn’t have a green horn agent!

Joe Garst says “At some point, every broker will have the opportunity to represent a client in a transaction that involves a well, septic system or acreage. As a Real Estate Professional you need to be knowledgeable of what’s involved to “property” advise and navigate your clients through the process. This class should be a requirement and Jim Palmer, Jr. has the hands-on experience to guide REALTORS® through the process”.

EDUCATION REGISTRATION FORM

LAND & ACREAGE 101...RURAL PROPERTY – JUNE 19, 2018 (A.M.)

NAME _____

OFFICE _____

OFFICE PH # _____ EMAIL _____

CREDIT CARD BILLING ADDRESS _____

CITY _____ STATE _____ ZIP _____

____ VISA ____ MC FOR \$____ CARD #_____

EXPIRES ____ 3 DIGIT SEC. ____ SIGNATURE _____

OR: MAKE CHECK PAYABLE TO SAR AND MAIL TO:

SPOKANE ASSOCIATION OF REALTORS®
1924 N. ASH ST., SPOKANE, WA 99205