

# LAND AND ACREAGE 200...

## RURAL PROPERTY

**Thurs. Sept 26, 2019**

Check-in: 8:15 am Class from 8:30 am to 4:30 pm  
at Spokane Association of REALTORS®  
1924 N. Ash St., Spokane, WA

SAR Member: \$75 early; \$90 regular  
Non-SAR Member: \$90 early; \$105 regular

**Latest Day for Early Registration  
is 10 days prior to class.**

**Online Credit Card Enrollment also available!**

[www.SpokaneRealtor.com \(Education\)](http://www.SpokaneRealtor.com (Education))

**COURSE INSTRUCTOR**  
**Jim Palmer, Jr.**

**7.5 CLOCK  
HOURS**

**Cancellation Policy:** A refund will be granted until 3:30 p.m. three days prior to class after which time there will be a 50% refund. Anyone not showing for registration and staying for class will not be given a refund.

Life in the city is different than life in the country! This comprehensive look at Rural Property topics will help you find your way through the maze of Land Brokerage with more confidence! If your real estate practice includes land & acreage properties then you should take this class! Even experienced Land Brokers have come away from this class with new ideas & expanded knowledge. Many buyers are very inexperienced at country living but they deserve to hire a knowledgeable Broker to guide them to a successful purchase.

Joe Garst says "At some point, every broker will have the opportunity to represent a client in a transaction that involves a well, septic system or acreage. As a Real Estate Professional you need to be knowledgeable of what's involved to "properly" advise and navigate your clients through the process. This class should be a requirement and Jim Palmer, Jr. has the hands-on experience to guide REALTORS® through the process".

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### EDUCATION REGISTRATION FORM

#### LAND AND ACREAGE 200...RURAL PROPERTY – SEPT 26, 2019

NAME \_\_\_\_\_

OFFICE \_\_\_\_\_

OFFICE PHONE # \_\_\_\_\_ EMAIL \_\_\_\_\_

#### MAKE CHECK PAYABLE TO SAR AND MAIL TO:

**Spokane Association of REALTORS®**  
**1924 N. Ash St., Spokane, WA 99205**

**If you'd like to pay by credit card,  
you can pay online or call Tami at (509) 326-9222**