

# Successfully Selling HUD Homes

## 3.0 Clock hours

### Instructor: Grace Chiquette

Showing and selling HUD Homes is a distinct process. It is different from your typical transaction with specific procedures and paperwork. This course will prepare you to successfully sell HUD Homes.

- NAID application portal and registering as a selling agent/broker
- Who can buy a property on the HUDhomestore.com
- How to find available inventory and place bids on a HUD home for a Buyer?
- Bidding Tips and understanding bidding timelines
- How can I see the status of my bids, what are the different bid statuses?
- E-Signature and Buyer Select Closing Agent
- Utility Activation
- Understanding HUD's contract and addendums

**Tues March 31, 2020**

**9am—Noon**



#### Time:

Registration: 8:45 a.m.

Class: 9am-Noon

#### Location:

Spokane Assoc. of REALTORS®

1924 N. Ash, Spokane, WA

#### Tuition:

SAR Member: \$30 early / \$45 regular

Non-SAR Member: \$45 early / \$60 regular

*Early registration is 10 days prior to class date*

#### EDUCATION REGISTRATION FORM

Successfully Selling HUD Homes — Tues March 31, 2020

Name \_\_\_\_\_

Office \_\_\_\_\_

Cell Phone # \_\_\_\_\_ Email \_\_\_\_\_

**MAKE CHECK PAYABLE TO S.A.R. AND MAIL TO:**

**Spokane Association of REALTORS®  
1924 N. Ash Street, Spokane, WA 99205**

**If you'd like to pay by credit card,  
you can pay online or call Tami at (509) 326-9222**

**Cancellation Policy:** *A refund will be granted until three days prior to class after which time there will be a 50% refund.*

*Anyone not showing for registration the day of the class will not be given a refund.*