

Tips, Tricks & Strategies for Working with Difficult People

Learn how to look at yourself as the professional. Learn how to handle conflict and develop appropriate responses to challenges present in all human interactions. Discussions are directed at solving dilemmas in conflict difficulties, different personalities and moving forward through a successful real estate transaction.

The focus of the class is serving the consumer to meet their real estate needs in the most professional manner.

WHEN: Thursday, August 17, 2017 (A.M.)
Registration: 8:15 to 8:25; Class: 8:30 to 11:30.

WHERE: Spokane Association of REALTORS®
1924 N. Ash Street, Spokane

INSTRUCTOR: Linda Miller Sheets, GRI, CRB, CRS

COST: SAR Member: \$30 early; \$45 regular
Non-SAR Member: \$45 early; \$60 regular

LATEST DAY FOR EARLY REGISTRATION IS 10 DAYS PRIOR TO CLASS DATE
Cancellation Policy:

A refund will be granted until 3:30 p.m. three days prior to the class after which time there will be a 50% refund. Anyone not showing for registration the day of the class will not be given a refund.

Online Credit Card Enrollment also available: www.SpokaneRealtor.com



3 CLOCK HOURS

EDUCATION REGISTRATION FORM

Tips, Tricks & Strategies for Working with Difficult People — August 17, 2017 (A.M.)

Name _____ SAR Member # _____
Office _____
Office Phone # _____ Email _____
Credit Card Billing Address _____
City _____ State _____ Zip _____
____ Visa ____ MC for \$ ____ Card # _____ 3 digit sec. code _____
Expires _____ Signature _____

OR

MAKE CHECK PAYABLE TO S.A.R. AND MAIL TO:
Spokane Association of REALTORS®
1924 N. Ash Street, Spokane, WA 99205

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