

The Fundamentals of Land Brokerage

This 2-day **REALTORS® Land Institute** (RLI) Land University course introduces participants to the land brokerage specialty. As a result of taking this course you will:

- Understand the basics of land brokerage
- Determine if a tax deferred 1031 exchange is a viable option
- Calculate market values of land investments
- Define property rights and restrictions
- Be able to consider environmental and regulatory issues in a land transaction

INSTRUCTOR

Joel King, ALC

DATES

April 25-26, 2022

LOCATION

Coeur d'Alene, ID

Location: Coeur d'Alene, ID

Best Western Coeur d'Alene Inn

Coeur d'Alene, ID 83814

208-765-3200

Marketing Session to follow Land 101 Course (optional)

Wednesday, April 27th, 2022

Course Fees

ALC Members	\$425.00
RLI Members	\$465.00
Non-Members	\$495.00
RLI Membership (optional)	\$445.00

RLI Marketing Session – 4/27/22 (optional)	\$110.00
Late Registrant (after April 19 th)	\$125.00
Class Attendee	\$50.00

Mail Registration Forms to:

PNW Chapter RLI

Flo Sayre

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Pasco, WA 99301

CONTACT INFORMATION

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Land 101 counts as credit in the following programs:

- A required course for the prestigious and highly coveted **ALC® Designation**.
- An elective for the **ABR® Designation**.
- 16 hours of **Continuing Education** (CE) for real estate professionals in WA, OR, ID, MT & CO. Check with your Course Administrator for further details.

For more information about the REALTORS® Land Institute, please call 800-441-5263 or email RLI@realtors.org