

The Spokane Association of REALTORS® presents:

# Our next Education Excellence Series

**(2) Classes with Terry Eccles-Pettet:**

**“Top Shelf Business Practices” - 3.0 clock hours**  
**“Social Media Marketing for REALTORS®” - 3.5 clock hours**

**Instructor:** Terry Eccles-Pettet is a seasoned REALTOR®, Broker/Owner, Instructor who brings real-world experiences to her training. Her real estate strategies all start with High Tech Touch ideas to help you increase your bottom-line, find balance in business and sell real estate with heart, humanity and grace.

**\$40.00 Early Registration (\$55.00 after Nov. 14, 2019)**  
**(1st Class 8:30-11:30, 11:30-1:00 Membership Meeting & Lunch, 2nd Class 1:00-4:30)**  
**Non-SAR Member: \$55 Early Registration (\$70 after Nov. 14, 2019)**

Includes two classes, lunch, and a networking morning and luncheon opportunity, and SAR General Membership Meeting during the lunch hour. Don't miss these two classes!

You can register @ [www.spokanerealtor.com](http://www.spokanerealtor.com) or return this form to Tami with your payment.  
(Class w/lunch must be pre-paid)

Membership Meeting & Lunch only @ 11:30 for only **\$20.00 (\$30.00 after Nov 14, 2019)**  
Call the SAR to reserve your seat or pay online under meetings.

• **“Top Shelf Business Practices” (8:30am-11:30am)**

“How” we do business is a crucial factor toward your success. This class delves into top shelf practices that will help take your business, and reputation, to the next level.

**Networking/Meeting & Lunch Buffet: (11:30am-1:00pm)**

**Thurs. November 21, 2019**

**Location:**  
**Centerplace Regional**  
**Events Center**

**2426 N. Discovery Place**  
**Spokane Valley, WA 99216**

Registration opens: 7:30 a.m.  
Class starts at 8:30 a.m.

Instructor:  
**Terry Eccles-Pettet**

#### EDUCATION REGISTRATION FORM

**(2) Classes with Terry Eccles-Pettet includes Lunch & General Membership Meeting**  
**Thursday, November 21, 2019**

Name \_\_\_\_\_

Cell \_\_\_\_\_ Office Phone # \_\_\_\_\_ Email \_\_\_\_\_

Make check payable to SAR and mail to:

Spokane Association of REALTORS®  
1924 N. Ash, Spokane, WA 99205

If you'd like to pay by credit card,  
please call Tami Peterson at  
(509) 326-9222



**Cancellation Policy:** A refund will be granted until Noon three days prior to class, after which time there will be a 50% refund. Anyone not showing up for registration (and staying for class) will not be given a refund.