

Instructor: Annie Fitzsimmons



Thursday Nov 16, 2017: Classes

## 8:30 am To Disclose or Not to Disclose 3.5 clock hours

In every transaction, brokers, buyers and sellers have disclosure obligations. These obligations arise from statutory law and from case law. How do you know what to disclose and what not to disclose? This class attempts to answer this question by studying actual court decisions and analyzing what made the court rule the way it did. The difference between liability and no liability may be surprising to you!

## 1 pm Don't Get Whacked by the WACS 4 clock hours

Brokers should learn from recent DOL disciplinary trends that inattention to detail is often a violation of law and the basis for license suspension. Brokers will be advised of current DOL trends and reminded of the importance of adhering to state laws and regulation.

**Place:** Holiday Inn Express, 1190 SE Bishop Blvd, Pullman WA 99163

**Sign in for the classes up to ½ hour before the classes start.**

**AM and PM Snacks provided by our Affiliate Members.**

**Please register no later than Monday, Nov 6<sup>th</sup>. After this date, registration is allowed if we can provide materials and there is space available. A \$5 late fee will apply if you register or pay after Nov 6<sup>th</sup>.**

**Whitman Co AOR members cost is \$5 each class.**

**All others, cost is \$40 for one class or \$75 for both.**

Registration Form:

Name: \_\_\_\_\_ Date: \_\_\_\_\_

Company: \_\_\_\_\_ NRDS# \_\_\_\_\_

Address: \_\_\_\_\_

EMAIL: \_\_\_\_\_

WCAR Member: \$ 5 per class All Others: \$40 per class or \$75 for both Late fee: \$5 after Nov 6th

Total: \_\_\_\_\_ Credit card \_\_\_\_\_ Check \_\_\_\_\_

If paying by credit card we will email an invoice that can be paid online.

For checks, please mail to: WCAR, PO Box 38, Pullman WA 99163

Cancellation Policy: 10+days prior, full refund. 1-9 days prior, 50% refund. No show, no refund.