

-2019-

Real Estate Market Forum

Spokane | Kootenai | Bonner



THE SPOKANE-KOOTENAI REAL ESTATE RESEARCH COMMITTEE

February 21, 2019 - Spokane Convention Center

- Keynote speaker Todd Mielke, CEO of GSI, on growth in the West Plains.
- "Special Topics" speakers on Banking & Lending and also transportation in the region
- Knowledgeable speakers on the housing industry and the commercial, retail, office/medical, and industrial markets in Spokane, Kootenai, and Bonner counties.
- Education credits are pending for Real Estate Licensees and Appraisers in Washington and Idaho.

Register Online at www.skrerc.com

Doors open at 7:15

\$55 Advance Purchase (until noon February 15)

All attendees will be provided with a FREE download of the Fall 2018 Real Estate Report.

\$70 Standard Purchase (after noon February 15)

- Continuing education credit in both states: 5 hours for Appraisers, and 3 hours for Real Estate Licensees (Approvals pending)
- Hosted coffee break and luncheon

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2019 REAL ESTATE MARKET FORUM AGENDA

8:00-8:07	(7 min.)	Welcome and Introduction of Moderator – Tom Hix, 2019 Chair, Spokane-Kootenai Real Estate Research Committee Introduction by Moderator – Paul Read, Publisher, Journal of Business Community Welcome – Mary Kuney, Spokane County Commissioner	10:40-10:48	STRETCH BREAK and Sponsor Drawings
			10:48-12:18	Investment Real Estate in Spokane/Kootenai/Bonner Area Introductions – Paul Read, Moderator General Commercial: Bonner – Raphael Barta, Associate Broker, CENTURY 21 RiverStone General Commercial: Kootenai – Chris Schreiber, CCIM, Associate Broker, Kiemle Hagood Brokerage Division Questions and Answers (North Idaho) – Paul Read, Moderator
8:07-8:25		Regional Economic Conditions, Spokane and North Idaho (18 min.) Sam Wolkenhauer, Northern Regional Economist, Idaho Department of Labor (5 min.) Questions & Answers – Paul Read, Moderator	(5 min.) (15 min.) (15 min.) (5 min.) (15 min.) (15 min.) (15 min.) (5 min.)	Office: Spokane – Chris Bell, Broker, NAI Black Retail: Spokane – Colin Conway, Managing Broker (Washington), Kiemle Hagood Industrial Market – Larry Stone, CEO/President, SCAFCO Questions and Answers (Spokane) – Paul Read, Moderator
8:25-9:20		Special Topics (5 min.) Introductions – Paul Read, Moderator (15 min.) Banking and Lending Environment – Larry Sorensen, CFO, Washington Trust Bank (15 min.) Spokane Transportation Future - Sabrina Minshall, Executive Director, Spokane Reg. Transportation Council (15 min.) North Idaho Transportation Future – Glenn Miles, Executive Director, Kootenai Metro. Planning Organization (5 min.) Questions & Answers – Paul Read, Moderator	12:18-12:21	Closing Comments – Tom Hix
			12:21-12:30	Education Credit Sign Out
			12:30-12:55 (Luncheon Head Table)	LUNCHEON Keri Copley, Editor, The Real Estate Report Kim Etherton, Vice Chair, Spokane-Kootenai RERC Tom Hix, Chair, Spokane-Kootenai RERC Amanda Kuespert, President, Coeur d'Alene Assoc. of REALTORS® Katie Marcus, Treasurer, Spokane-Kootenai RERC Todd Mielke, Keynote Speaker, 2019 Market Forum Gina Mosey, President, Spokane Assoc. of REALTORS® Paul Read, Moderator, 2019 Market Forum Dale Strom, Administrative Officer, Spokane-Kootenai RERC
9:20-9:25	(5 min.)	Announcements – Tom Hix, Chair, and ICCU, Sponsor		
9:25-9:40		COFFEE BREAK		
9:40-9:45	(5 min.)	Announcements – Tom Hix, Chair		
9:45-10:40		Residential Market in Spokane/Kootenai/Bonner Counties (5 min.) Introductions – Paul Read, Moderator (14 min.) Single Family: Kootenai/Bonner – Jennifer Smock Co-owner, Managing Broker, Windermere/Coeur d'Alene Realty (14 min.) Single Family: Spokane – Gina Mosey, Broker, RE/MAX Inland Empire Realty (14 min.) Regional Apartment/Condo Market – James Young, Director, Washington Center for Real Estate Research, UW (8 min.) Questions & Answers – Paul Read, Moderator	12:55-1:05 1:05-1:35 1:35-1:45	Announcements – Tom Hix, Dale Strom, Keri Copley, and Representative, STCU KEYNOTE SPEAKER – Todd Mielke, Chief Executive Officer, Greater Spokane Incorporated Topic: The West Plains: Progress, Potential & Obstacles Questions and Answers/Closing – Tom Hix

I will attend (\$55 before noon on February 15th or \$70 after noon on February 15th). There will be no refunds after 10 AM on Tuesday, February 19th.

A complimentary download of the Fall 2018 Real Estate Report is included for attendees.

I will not attend, but send me an electronic copy of the Fall 2018 Real Estate Research Report (\$50).

Name: _____ Company: _____

Address: _____

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Please Register Early