



Craig began his insurance career in 1995 after earning a Bachelor of Science in Human Resource Management and Economics from Plymouth State University. He went to work for a small independent insurance agency in Southeastern Massachusetts as a sales executive. In 1998, he took a position at AIG as the Regional Manager for their international operations and eventually became the Business Development Manager for domestic insurance operations. This experience gave Craig an extensive background across many underwriting disciplines. In 2001, he returned to brokerage and accepted a position at Aon Risk Services as a middle market broker. Over his seven-year tenure he was responsible for design, marketing and implementation of risk management programs for middle market and national accounts. Craig's areas of expertise are in manufacturing and retail risks, specifically in the placement of high hazard non-standard property and tough-to-place product liability risks.

In September 2008, Craig accepted an executive position at Eastern Insurance Group. His responsibilities are to develop new business opportunities and to broker large middle market accounts for Eastern Insurance new business opportunities. Over the past five years his focus has been on supporting and growing Eastern's presence in not-for-profit clients.

Craig was also enlisted in the US Army from 1990 to 1999 and attained the rank of Sergeant. He was awarded several medals for various military accomplishments and was honorably discharged. He has earned is Certified Insurance Counselor designation and is currently pursuing the Certified Risk Manager designation. Craig serves on the branch council for the Barrington YMCA. Craig resides in Bristol RI with his wife and three children.



**Craig E. Dunlop**  
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