



# Pay day

## Aetna Funding Advantage<sup>SM</sup>

Savings for small businesses

### Knowing what matters to small businesses in New England

We design our Aetna Funding Advantage<sup>SM</sup> health plans with small businesses in mind. They offer the benefits of self-funding, like more cost control. And they provide the protection and simplicity a small business needs.

The best part? When your client's health care costs are lower than expected, they get back a percentage of their funds. That means more money for your client.

We think it pays to stay with Aetna Funding Advantage<sup>SM</sup>. Our small business customers must think so too.

Just check out the facts:

**46%**

Year to date of New England groups have a surplus\*

**\$9,225**

Year to date average of New England surplus payout\*

To learn more about Aetna Funding Advantage<sup>SM</sup>, contact your Aetna representative.

\*Based on March 2019 - February 2020 Aetna Funding Advantage book of business. Actual cost savings vary by location and previous claims experience.

Health insurance plans are offered and/or underwritten by Aetna Life Insurance Company (Aetna). Aetna Funding Advantage plans are self-funded, meaning the benefits coverage is offered by the employer. Aetna Life Insurance Company only provides administrative services and offers stop loss insurance coverage to the employer. Aetna is the brand name used for products and services provided by one or more of the Aetna group of companies, including Aetna Life Insurance Company and its affiliates (Aetna).

