

BLINDSPOTS...AND HOW TO AVOID THEM

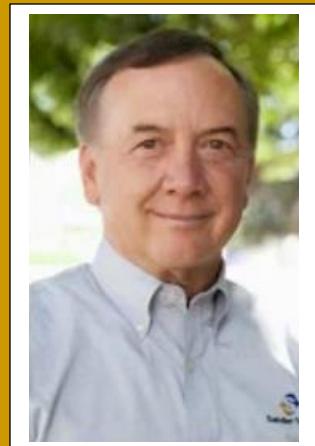
Have you become oblivious to blindspots as you drive your business?

Are you:

Tired of meeting with prospects and leaving with no opportunities?

Fed up with writing proposals that amount to nothing?

Winning business, but annoyed by having to discount?



In this workshop you'll learn how to:

- Identify the potential blindspots that can keep you from moving forward freely
- Recognize that you may not have the complete picture as key details remain unseen
- Become a safe driver of your sales process and avoid unnecessary mishaps

Join us as trainer Don Overcash demonstrates how to expand your vision of the needs and future business development of your growing company!

INVESTMENT:

\$69

Includes refreshments and workshop materials

REGISTRATION:

Please contact Sharon Willms
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