

# Mercy Flight Central

CRITICAL CARE IN THE AIR



## LOCAL COMMUNITY CONNECTION

**MFC has been the local non-profit Critical Care Air Medical Service for communities throughout New York State for more than 23 years**

- Since 1992, MFC has assisted in saving thousands of lives in over 14,000 patient transports; giving more than 400 patients a second chance at life annually
- Maintaining cutting-edge practices through highly-skilled personnel and advanced equipment to provide superior lifesaving critical care services in the air
- Air medical transport industry leader in education and training to local EMS communities



## COST

**MFC transports are often about half the cost of for-profit services**

- Revenue from patient transports remains in the local community, while for-profit revenues are driven by and benefit shareholders
- Provides service regardless of the patients' insurance status or ability to pay
- Writes off millions annually in unpaid transports
- MFC will negotiate affordable, interest-free payment plans with patients served
- Contributions from individuals, foundations, grants and corporations encompass approximately 25% of MFC's annual revenue
- MFC receives no federal or state funding



## COMPASSIONATE AND ACCESSIBLE

**MFC is a value-led and patient-care centric organization**

- MFC is called frequently to handle the most severe critical care situations and patient transports. Flight safety and patient care are our top priorities
- Non-profit community-based model designed to help people in the community
- Our past patients visit the base taking great pleasure in telling their stories and how they are here today because of our care
- Anyone can meet with the President/CEO at any time

Mercy Flight Central, Inc.  
2420 Brickyard Road | Canandaigua, NY 14424  
Business Phone: (585) 396-0584 | Fax: (585) 396-0585



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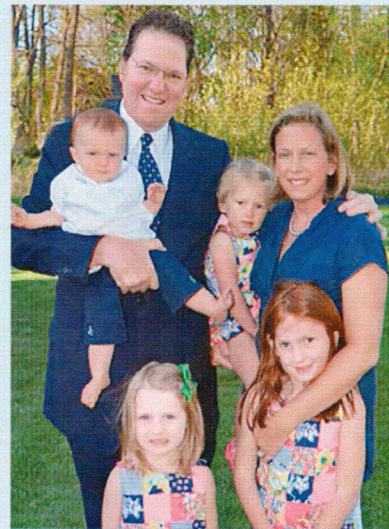
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*Here's what our patients are saying about us...*



*If it were not for the twelve minute flight Scarlett took from Canandaigua to Rochester, there is a good chance she might not have survived. We will forever be grateful to Scarlett's Mercy Flight Central team... You never know when tragedy will strike and we feel so lucky to have an organization such as Mercy Flight Central here in our community.*

*– Catherine Manelis (Scarlett's Mom)*



*What I think saved me was the paramedic and nurse who were there. Mercy Flight Central has the highest level of care from the moment they touch down, and that level of care makes it a whole different ball game. And this can make all the difference for residents in the rural areas that Mercy Flight Central often serves.*

*– Richard Burke, MFC Board Member*