How to Collect Income Information from Participants

NH MIECHV Team MIECHV@dhhs.nh.gov

- Let participants know answering the question is voluntary.
- Let participants know the "why". FSS can say, "When you provide this data it supports the continued funding for this program and helps your home visitor know other programs you may be eligible for."

DO's

- Use a checklist with income categories for participants to select.
- Include income question with an intake "paperwork package".
- Let participants know it is a "rough estimate" of their income.

DON'T

- Assume a participant is uncomfortable answering this question.

- Let participants know that whatever they answer it is not punitive; there is no judgment, and no changes in services will occur.
- Let participants know THEY can define who is in their household.
- Instead of asking what a family's income is following intake – ask if there has been a change?

Healthy Families America™ New Hampshire

Department of HEALTH & HUMAN SERVICES | Division of Public Health



"I was asked about the household income. Then was explained that it was not punitive and nothing would change no matter how it was answered. (…) it was made clear I would not get in trouble."