

Avon Grand Fiesta Boot Camp



GRAND FIESTA INCENTIVE
ALL-INCLUSIVE TRIP FOR 2 OR 3 - JUNE 2-5, 2019
Various Travel Start Period: Campaigns 25 to 26, 2018
Incentive Period: Campaigns 1 to 6, 2019
Open to all Representatives

AVON GRAND FIESTA
LOS CABOS, MEXICO

Declare your Free Trip for 1
or 2, Los Cabos June 2-5

- **Free Avon Tips:**
www.makeupmarketers.com
- **Join us on Facebook:**
www.facebook.com/groups/MakeupMarketingOnline
- **Subscribe on YouTube:**
www.youtube.com/user/AvonRepEmily

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Avon Team Momentum Leadership Panel



Kim Karpowitz, Bronze Leader,
2019 President's Club, Rep since
June 2015
2018 Team Sales: \$233,183
Rolling 26 Campaign Growth:
82.74%



Amy Mason, Gold Ambassador,
2019 President's Club, Rep
since July 2016
2018 Team Sales: \$69,965
Rolling 26 Campaign Growth:
72.44%



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Avon Trips: Fun, Fabulous,
and Unforgettable!



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Hard Work Pays off with Avon!






REPFEST PARTY GRAS 2019 IN NEW ORLEANS
- AUGUST 2 - 4

Avon's taking NOLA to events and we want you to be part of the fun.
REGISTRATION COMING IN 2019

AUGUST 2-4



Save the Date!

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GRAND FIESTA INCENTIVE
ALL-INCLUSIVE TRIP FOR 1 OR 2 • JUNE 2-5, 2019

Vamos Head Start Period: Campaigns 23 to 26, 2018
Incentive Period: Campaigns 1 to 8, 2019
Open to all Representatives



GRAND FIESTA INCENTIVE
ALL-INCLUSIVE TRIP FOR 1 OR 2 • JUNE 2-5, 2019

Vamos Head Start Period: Campaigns 23 to 26, 2018
Incentive Period: Campaigns 1 to 8, 2019
Open to all Representatives



- WHEN YOU EARN THIS TRIP**
(for 1 person or 2 people, depending on how many incentive Points you have), you'll get:
- 3 nights at the Hyatt Ziva in Los Cabos, Mexico
 - All-inclusive package for food and drinks
 - Roundtrip airfare
 - Ground transportation to and from hotel
 - Welcome reception
 - Farewell dinner

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WE'LL ALSO REWARD YOU ALONG THE WAY—BECAUSE YOU NEED GOODIES TO BRING TO MEXICO!



TOWEL

1000 INCENTIVE POINTS



TOTE

2000 INCENTIVE POINTS



MIRROR & MAKEUP BRUSH SET

3000 INCENTIVE POINTS



TRIP FOR 1

5000 INCENTIVE POINTS

TRIP FOR 2

7000 INCENTIVE POINTS

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Congratulations Bridget and Gloria – Over 1,000



Congratulations Melissa, Shirl, and Tracy – Over 500



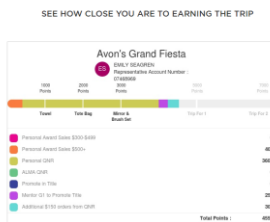
Congratulations Wendy, Kelly, Peter, Tricia, and Kade – 400 - 500



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You choose how to earn, but the key to earning a trip for two is to SELL, RECRUIT and DEVELOP.

MEET THE GOAL	INCENTIVE POINTS EARNED
SELL	
\$300 to \$499	100
\$500+	200
RECRUIT	
ALMA Qualified New Recruit*	150
Personal Qualified New Recruit*	300
DEVELOP	
Each time your Qualified New Recruit* places another \$150+ order during the incentive	100
Promote to a new leadership title for the first time	1,000
Mentor a first generation Representative to promote to a new leadership title for the first time	500



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Will there be additional ways to earn Incentive Points throughout the incentive period?

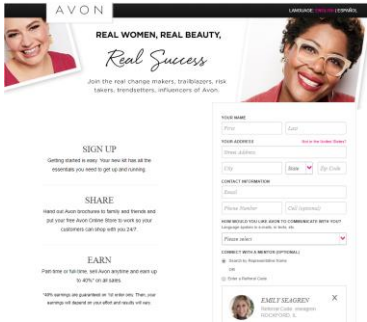
Throughout the incentive period, Avon will be announcing the opportunity to earn Double Points.

In Campaign 2, you can earn Double Incentive Points on ALL Qualified New Recruits (QNR) - both personal and ALMA QNR! For Campaign 2 only, an ALMA QNR will count as 300 incentive points, and a traditional QNR will count as 600 incentive points. This follows the same rules as the C1 to C8 incentive period.

In Campaign 3, you can earn Double Incentive Points for sales as long as you have at least one online order that bills during Campaign 3. If your sales are between \$300 and \$499 you will receive 200 incentive points. If your sales are \$500 or more, you will receive 400 incentive points. To ensure your online order processes in Campaign 3, it must ship 2 days prior to campaign close.



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- BECOME A REPRESENTATIVE
1. Send them to
www.sellavon.com

2. Tell them to use your reference
code.

3. Your reference code is the
same as your website URL Ex:
www.youravon.com/easeagren
so my code is ESEAGREN

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It Pays to Advance!

BRONZE AMBASSADOR
PERSONAL SALES OF \$200
MIN- 3 TEAM MEMBERS ORDERS
TOTAL TEAM SALES- \$1000
BONUS- \$500 PAID OVER 4 CAMPS

SILVER AMBASSADOR
PERSONAL SALES \$200
MIN- 6 TEAM ORDERS
TOTAL TEAM SALES- \$2000
TOTAL BONUS \$750 PAID OVER 4 CAMPS

GOLD AMBASSADOR
MIN- 9 TEAM ORDERS
PERSONAL SALES \$200
TOTAL TEAM SALES- \$4000
BONUS \$1000 PD OVER 4 CAMPS

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FREE SHIPPING
WITH ANY \$75
PURCHASE.

FREE OFFERS
WITH ANY \$25
PURCHASE.

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EMILY'S CAMPAIGN 2 SALES INCENTIVE

1ST OR 2ND ORDER- \$150+
FREE CHIMNE LIP GLOSS

LOVE

WIN FREE SCHOOL
FREE HUGGS & KISSES
STUD EARRING SET

Here it is! My campaign 2 sales incentive. For all generations.
Congratulations! You have qualified for an exclusive incentive offered to me in campaign 2. If you earned my campaign 1 sales incentive, it's shipping to you early next week. Please read below on how to earn my latest incentive.
*****Remember to get your orders in next Campaign 2 closes on Tuesday, January 16th at 4pm Central*****
*****I'm also placing three first or second order*****
Be sure it's \$150+.
Place an order of \$150 or more in campaign 2 and I will ship you the Chimne Lip Gloss for free. Note: If your order is over \$150, you will only earn the Hugs & Kisses Stud Earring Set. Only 1 reward per campaign per rep. May be substituted if needed.
*****For All Reps - Start Tracking for President's Club with Orders of \$450*****
Place an order of \$450 or more in campaign 2 and I will ship you the Hugs & Kisses Stud Earring Set for free. Note: Either reward may be substituted for a similar product if needed.
Happy Shopping Emily



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How are you Generating Leads?

Events – job fairs, craft fairs, vendor shows

Home Parties – have it at your own house

Using Marketing Materials – business cards, car decal, yard sign, catalog (book label)

Using the Power of 3 – business cards

Ask for Referrals – give discount as an exchange

Tear-off Sheet – bulletin boards, gyms, etc.

Try-it Kits –bombitas



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How are you Generating Leads?





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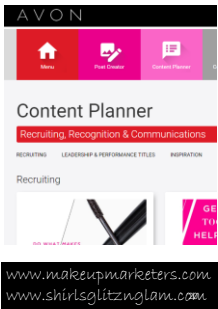
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How are you Generating Leads?

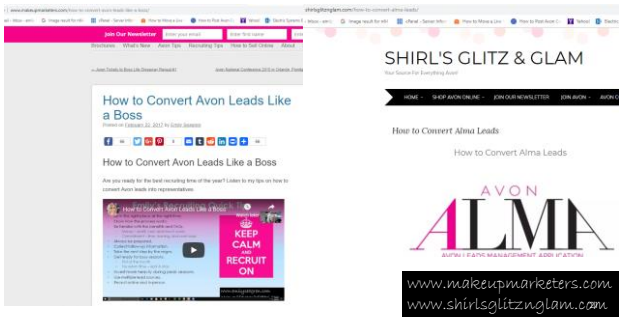


How are you Generating Leads?

- Blogs – writing about the opportunity
- Social Media – use to share blog posts
- YouTube – creating videos or sharing Avon's
- Avon Social
- Include your reference code on all materials
- Always say to Buy or Sell, visit: (website)
- Use incentives to get people interested
- Share your Avon experience
- Instagram



What is your Follow-up Process with Leads?



More to Discuss...

- How do you onboard your team members?
- What are your tips for advancing in title?
- How are you tracking your own points?
- How do you balance your business on sales vs. leadership?

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