

## Avon Grand Fiesta Boot Camp



**GRAND FIESTA INCENTIVE**  
ALL-INCLUSIVE TRIP FOR 1 OR 2 - JUNE 3-5, 2010

AVON  
**GRAND  
FIESTA** 

**Declare your Free Trip for 1  
or 2, Los Cabos June 2-5**

- **Free Avon Tips:**  
[www.makeupmarketers.com](http://www.makeupmarketers.com)
- **Join us on Facebook:**  
[www.facebook.com/groups/MakeupMarketingOnline](http://www.facebook.com/groups/MakeupMarketingOnline)
- **Subscribe on YouTube:**  
[www.youtube.com/user/AvonRepEmily](http://www.youtube.com/user/AvonRepEmily)

[www.makeupmarketers.com](http://www.makeupmarketers.com)  
[www.shirlsglitzn Glam.com](http://www.shirlsglitzn Glam.com)

Avon Team Momentum Leadership Panel



Kim Karpowitz, Bronze Leader,  
2019 President's Club, Rep since  
June 2015  
2018 Team Sales: \$233,183  
Rolling 26 Campaign Growth:  
82.74%



Amy Mason, Gold Ambassador,  
2019 President's Club, Rep  
since July 2016  
2018 Team Sales: \$69,965  
Rolling 26 Campaign Growth:  
72.44%

[www.makeupmarketers.com](http://www.makeupmarketers.com)  
[www.shirlsglitznglam.com](http://www.shirlsglitznglam.com)

## Avon Trips: Fun, Fabulous, and Unforgettable!



[www.makeupmarketers.com](http://www.makeupmarketers.com)  
[www.shirlsglitznglam.com](http://www.shirlsglitznglam.com)

## Hard Work Pays off with Avon!



Save the Date!

[www.makeupmarketers.com](http://www.makeupmarketers.com)  
[www.shirlsglitznglam.com](http://www.shirlsglitznglam.com)

### GRAND FIESTA INCENTIVE ALL-INCLUSIVE TRIP FOR 1 OR 2 • JUNE 2-5, 2019

Vamos Head Start Period: Campaigns 23 to 26, 2018  
Incentive Period: Campaigns 1 to 8, 2019  
Open to all Representatives



### GRAND FIESTA INCENTIVE ALL-INCLUSIVE TRIP FOR 1 OR 2 • JUNE 2-5, 2019

Vamos Head Start Period: Campaigns 23 to 26, 2018  
Incentive Period: Campaigns 1 to 8, 2019  
Open to all Representatives



#### WHEN YOU EARN THIS TRIP (for 1 person or 2 people, depending on how many incentive Points you have), you'll get:

- 3 nights at the Hyatt Ziva in Los Cabos, Mexico
- All-inclusive package for food and drinks
- Roundtrip airfare
- Ground transportation to and from hotel
- Welcome reception
- Farewell dinner

ERS.COM  
WWW.COM



# Avon Representative Monthly Update by Emily Seagren and Shirl Papaian

## EARN POINTS DURING THE INCENTIVE PERIOD: C-1 TO C-8

You choose how to earn, but the key to earning a trip for two is to SELL, RECRUIT and DEVELOP.

MEET THE GOAL	INCENTIVE POINTS EARNED
<b>SELL</b>	
\$300 to \$499	100
\$500+	200
<b>RECRUIT</b>	
ALMA Qualified New Recruit*	150
Personal Qualified New Recruit*	300
<b>DEVELOP</b>	
Each time your Qualified New Recruit* places another \$150+ order during the incentive	100
Promote to a new leadership title for the first time	1,000
Mentor a first generation Representative to promote to a new leadership title for the first time	500



SEE HOW CLOSE YOU ARE TO EARNING THE TRIP



[www.makeupmarketers.com](http://www.makeupmarketers.com)  
[www.shirlsglitznglam.com](http://www.shirlsglitznglam.com)

## Double Incentive Points in Campaign 2 & 3

### Will there be additional ways to earn Incentive Points throughout the incentive period?

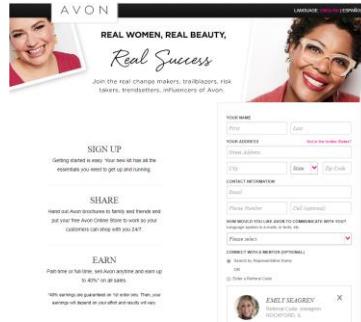
Throughout the incentive period, Avon will be announcing the opportunity to earn Double Points. In Campaign 2, you can earn Double Incentive Points on ALL Qualified New Recruits (QNR) - both personal and ALMA QNR! For Campaign 2 only, an ALMA QNR will count as 300 incentive points, and a traditional QNR will count as 600 incentive points. This follows the same rules as the C1 to C8 incentive period.

In Campaign 3, you can earn Double Incentive Points for sales as long as you have at least one online order that bills during Campaign 3. If your sales are between \$300 and \$499 you will receive 200 incentive points. If your sales are \$500 or more, you will receive 400 incentive points. To ensure your online order processes in Campaign 3, it must ship 2 days prior to campaign close.



[www.makeupmarketers.com](http://www.makeupmarketers.com)  
[www.shirlsglitznglam.com](http://www.shirlsglitznglam.com)

# Avon Representative Monthly Update by Emily Seagren and Shirl Papaian



## BECOME A REPRESENTATIVE

1. Send them to [www.sellavon.com](http://www.sellavon.com)
2. Tell them to use your reference code.
3. Your reference code is the same as your website URL Ex: [www.youravon.com/eseagren](http://www.youravon.com/eseagren) so my code is ESEAGREN

[www.makeupmarketers.com](http://www.makeupmarketers.com)  
[www.shirlsglitzn.com](http://www.shirlsglitzn.com)

## It Pays to Advance!



[www.makeupmarketers.com](http://www.makeupmarketers.com)  
[www.shirlsglitzn.com](http://www.shirlsglitzn.com)



[www.makeupmarketers.com](http://www.makeupmarketers.com)  
[www.shirlsglitzn.com](http://www.shirlsglitzn.com)

# Avon Representative Monthly Update by Emily Seagren and Shirl Papaian



Here is my campaign 2 sales incentive. For all generators. Congratulations! You have qualified for the exclusive incentive offered by me in campaign 2. If you earned my campaign 1 sales incentive, it is dropping by campaign 2. If you did not earn my campaign 1 sales incentive, you can earn my latest incentive. \*\*\*Remember to get your orders in now! Campaign 2 starts on Tuesday, January 8th at 4pm Central. \*\*\*Please note that you must be a generator to earn this first or second order.\*\*\*

The more it's \$150+.

For all generators in campaign 2 and I will ship you the Gimme Lip Gloss for free. Note: If your order is \$150 or more, you will only earn the Hugs & Kisses Stud Earring Set. Only 1 reward per campaign per rep. May 2018

\*\*\*For All Reps - Start Tracking for President's Club with Orders of Place an order of \$400 or more in campaign 2 and I will ship you the Hugs & Kisses Stud Earring Set for free. Note: Either reward may be substituted for another product if needed.

Happy Selling! Emily



## How are you Generating Leads?

- Events – job fairs, craft fairs, vendor shows
- Home Parties – have it at your own house
- Using Marketing Materials – business cards, car decal, yard sign, catalog (book label)
- Using the Power of 3 – business cards
- Ask for Referrals – give discount as an exchange
- Tear-off Sheet – bulletin boards, gyms, etc.
- Try-it Kits – bombitas



www.makeupmarketers.com  
www.shirlsglitznglam.com

## How are you Generating Leads?



# Avon Representative Monthly Update by Emily Seagren and Shirl Papaian

## How are you Generating Leads?




---



---



---



---



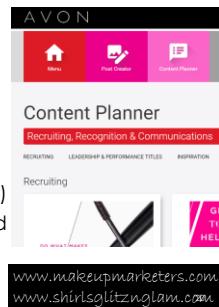
---



---

## How are you Generating Leads?

- Blogs – writing about the opportunity
- Social Media – use to share blog posts
- YouTube – creating videos or sharing Avon's
- Avon Social
- Include your reference code on all materials
- Always say to Buy or Sell, visit: (website)
- Use incentives to get people interested
- Share your Avon experience
- Instagram




---



---



---



---

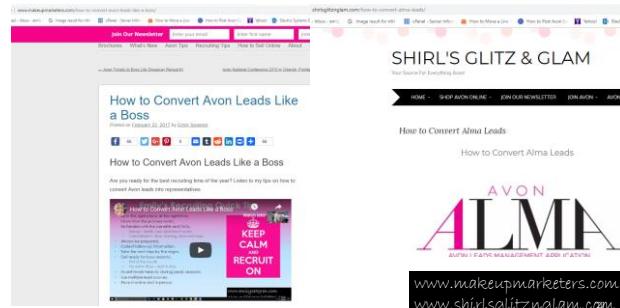


---



---

## What is your Follow-up Process with Leads?




---



---



---



---



---



---

**More to Discuss...**

- How do you onboard your team members?
- What are your tips for advancing in title?
- How are you tracking your own points?
- How do you balance your business on sales **vs.** leadership?

[www.makeupmarketers.com](http://www.makeupmarketers.com)  
[www.shirlsglitznglam.com](http://www.shirlsglitznglam.com)