

AVON

Introducing Premier Level

We've added a new achievement level to recognize those rock star Representatives tracking toward the President's Recognition Program! The new Premier Level guarantees 2020 earnings of 30% on Beauty and 20% on Fashion & Home for Representatives who earn \$5,000-\$9,999 in annual Award Sales.

FAQ's

What are the Premier Level's guaranteed earnings?

The new Premier Level guarantees commissions of 30% on all Beauty and 20% on Fashion & Home throughout the 2020 cycle.

Who is eligible to achieve the Premier Level in 2020?

All Representatives who earn \$5,000-\$9,999 in 2020 Award Sales will qualify and will lock in earnings of 30% on all Beauty and 20% on Fashion & Home for the 2020 cycle beginning in C3.

What if I achieved the \$5,000 sales level in 2019?

All Representatives who earned \$5,000-\$9,999 in 2019 Award Sales will qualify and will lock in earnings of 30% on all Beauty and 20% on Fashion & Home for the 2020 cycle beginning in C3.

No commission adjustments will be made for C1 or C2 orders submitted before January 8.

Is the Premier Level considered a part of the President's Recognition Program?

No, the Premier Level is a stepping stone designed to recognize Representatives who are tracking toward the President's Recognition Program, which begins at \$10,000 in annual Award Sales (President's Club level).

Where can Representatives track their progress toward achieving the Premier Level?

All Representatives can track their progress in the **Premier-PRP Tracker** on the Pathway to Premier page. The tracker shows their sales so far and their total bonuses earned.

How can Leaders identify potential Premier Level achievers on their team?

Leaders can run a Sales Report through their Team Reports on AvonNow.com and filter for Award Sales of \$3,000-\$4,999 to identify team members who are close to achieving the Premier Level.
