

## KICKSTART CALCULATOR

CAMPAIGN	SALES GOAL	SALES ACHIEVED	KICKSTART ACHIEVED?	EARNINGS <sup>1</sup>	QUALIFIED KICKSTART RECRUIT GOAL <sup>2</sup>	EARNINGS FROM QUALIFIED KICKSTART RECRUITS	TOTAL EARNINGS
2	\$150	\$	Y / N	\$		\$	\$
3	\$200	\$	Y / N	\$	girl = \$50 +	\$	\$
4	\$250	\$	Y / N	\$	girl = \$50 +	\$	\$
5	\$300	\$	Y / N	\$	girl = \$50 +	\$	\$
6	\$350	\$	Y / N	\$	girl = \$50	\$	\$
7	\$400	\$	Y / N	\$		\$	\$
Total	\$1,650	\$	Y / N	\$	\$150	\$	\$
Achieve all 6 KickStart sales goals and Mentor 3 or more Qualified KickStart Recruits, and earn an additional \$200!							+\$200
							TOTAL EARNED \$

1. If KickStart Goal achieved for that campaign, multiply Sales Achieved by 40% to get Earnings; if not, refer to the earnings chart on Minding Your Business in YourAvon.com
2. Any Representative recruited during your KickStart program who has an on-time, paid order of \$150 or more during their first or second campaigns of appointment (by close of LOA 2). Refer to KickStart FAQs for more information on a qualified recruit.
3. Earnings from Sales + Earnings from Qualified KickStart Recruits = Total Earnings.